CoBank Quarterly District Financial Information September 30, 2020

# **Introduction and District Overview**

CoBank, ACB (CoBank, the Bank, we, our, or us) is one of the four banks in the Farm Credit System (System) and provides loans, leases and other financial services to support agriculture, rural infrastructure and rural communities across the United States. The System is a federally chartered network of borrower-owned lending institutions composed of cooperatives and related service organizations. The System was established in 1916 by the U.S. Congress, and is a Government Sponsored Enterprise. CoBank is federally chartered under the Farm Credit Act of 1971, as amended (the Farm Credit Act), and is subject to supervision, examination, and safety and soundness regulation by an independent federal agency, the Farm Credit Administration (FCA).

We are cooperatively owned by our eligible U.S. customers. Our customers consist of agricultural cooperatives; other food and agribusiness companies; rural power, communications and water cooperatives and companies; rural community facilities; Agricultural Credit Associations (Associations), which are regulated, farmer-owned financial institutions and members of the System; and other businesses that serve agriculture and rural communities. The Associations originate and service long-term real estate mortgage loans as well as short- and intermediate-term loans for agricultural and other purposes to full and part-time farmers. Associations may also make loans to, among others, processing and marketing entities, farm-related businesses, and rural residents for home purchase and improvements. The Associations may also purchase eligible loan participations from System entities and other lending institutions. Additionally, the Associations may serve as an intermediary in offering multi-peril crop insurance and credit life insurance, and providing additional financial services to borrowers.

We are chartered by the FCA to serve the Associations that provide credit and related financial services to or for the benefit of eligible borrowers/shareholders for qualified purposes in specific geographic areas in the United States. We collectively refer to these entities as our affiliated Associations. The Associations are not authorized by the Farm Credit Act to participate directly in the issuance of Systemwide bonds, medium term notes and discount notes (collectively referred to as Systemwide Debt Securities). Therefore, we are the primary funding source for our affiliated Associations. As of September 30, 2020, we have 21 affiliated Associations serving customers in 23 states across the Northwest, West, Southwest, Rocky Mountains, Mid-Plains, and Northeast regions of the United States.

Our affiliated Associations are considered customers and thus operate independently and maintain an arms-length relationship with us, except to the extent that the Farm Credit Act requires us, as the funding bank, to monitor and approve certain activities of these Associations. As authorized by the FCA, the financial information of affiliated Associations is not included in the condensed consolidated quarterly financial statements presented in CoBank's September 30, 2020 Quarterly Report to Shareholders. However, the FCA authorizes CoBank to present combined Bank and Association quarterly financial information in a separate report.

The Financial Highlights, Management's Discussion and Analysis, and the Condensed Combined Balance Sheets and Statements of Income included on the following pages present unaudited combined financial information and related analysis of CoBank and its affiliated Associations, which are collectively referred to as the "District." As part of the combining process, all significant transactions between CoBank and the Associations, including loans made by the Bank to the affiliated Associations and the interest income/interest expense related thereto, and investments of the affiliated Associations in the Bank and the earnings related thereto, have been eliminated.

# **Financial Highlights**

(\$ in Thousands) (Unaudited)

	Sept	ember 30, 2020	Dec	ember 31, 2019
Total Loans	\$	123,344,155	\$	119,995,001
Less: Allowance for Loan Losses		970,194		985,645
Net Loans		122,373,961		119,009,356
Total Assets		161,289,034		157,191,842
Total Shareholders' Equity		22,945,074		20,998,810
For the Nine Months Ended September 30,		2020		2019
Net Interest Income	\$	2,478,446	\$	2,304,325
Provision for Loan Losses		79,778		53,732
Net Fee Income		153,974		106,936
Net Income		1,723,500		1,567,387
Net Interest Margin		2.10 %		2.08 %
Net Charge-offs / Average Loans		0.04		0.01
Return on Average Assets		1.41		1.39
Return on Average Total Shareholders' Equity		10.33		10.22
Operating Expense / Net Interest Income and Noninterest Income		32.50		33.75
Average Loans	\$	122,468,999	\$	115,184,205
Average Earning Assets		157,457,864		147,936,565
Average Assets		162,704,094		149,980,885

# Discussion and Analysis of District Results of Operations and Financial Condition

District average loan volume increased 6 percent to \$122.5 billion in the first nine months of 2020, compared to \$115.2 billion for the same period of 2019. The increase in average loan volume primarily reflected growth in real estate mortgage, production and intermediate-term, rural power, communications, agricultural export finance and lease receivables.

District net income increased \$156.1 million to \$1.724 billion for the nine-month period ended September 30, 2020, compared to \$1.567 billion for the same period of 2019. The increase in earnings primarily resulted from an increase in net interest income and noninterest income. These items were somewhat offset by an increase in operating expenses and higher provisions for loan losses and income taxes in the 2020 period.

Net interest income increased \$174.1 million to \$2.478 billion for the first nine months of 2020 from \$2.304 billion for the same period in 2019. The increase in net interest income was primarily driven by growth in average loan volume across the District and higher earnings on balance sheet positioning at the Bank. The District's overall net interest margin improved to 2.10 percent for the nine months ended September 30, 2020, from 2.08 percent for the same period in 2019. The increase in net interest margin included higher earnings on balance sheet positioning at the Bank, improved lending spreads across certain portions of the District loan portfolio and the favorable impact of interest income recognized on a nonaccrual loan to an agribusiness customer at the Bank and two Associations that was paid off in 2020.

The District recorded a provision for loan losses of \$79.8 million in the nine-month period ended September 30, 2020, compared to \$53.7 million for the same period of 2019. CoBank recorded a provision for loan losses of \$46.0 million in the first nine months of 2020 compared to \$26.0 million during the 2019 period. The 2020 provision at CoBank primarily relates to agribusiness loans resulting from deterioration in credit quality and increased lending and leasing activity. This was somewhat offset by a loan loss reversal at the Bank associated with rural infrastructure loans due to an improvement in credit quality in these portfolio sectors. The Bank's provision for loan losses in the 2020 period also included an additional level of reserves to reflect inherent losses in its loan portfolio resulting from deterioration in the macro environment and business disruptions related to COVID-19. The 2019 provision at CoBank largely reflected deterioration in credit quality in agribusiness and rural power loans. The Associations recorded a net combined provision for loan losses of \$33.8 million in the first nine months of 2020, compared to a net combined provision of \$27.7 million in the same period of 2019. The net combined 2020 provision for loan losses at the Associations was primarily due to provisions at several Associations resulting from a higher level of lending activity, deterioration in credit quality and other concerns causing stress to specific industries as well as the impacts of COVID-19. The net combined 2019 provision for loan losses at the Associations were primarily due to provisions at several Associations resulting from deterioration in credit quality and other concerns causing stress to specific industries. CoBank and Associations in the District are not yet required and have not implemented the Current Expected Credit Losses (CECL) accounting standard.

Noninterest income increased \$70.0 million to \$362.6 million in the first nine months of 2020 from \$292.6 million for the same period in 2019. Noninterest income is primarily composed of fee income, patronage income, loan prepayment income, gains on derivatives, and miscellaneous gains and losses, offset by losses on early extinguishments of debt. The increase in noninterest income resulted largely from a \$47.0 million increase in net fee income at CoBank and certain Associations due to a higher level of transaction-related lending fees in the first nine months of 2020 compared to 2019. Gains on derivatives increased \$27.6 million in the first nine months of 2020 compared to 2019 resulting from the impact of market interest rate changes in the 2020 period and higher customer derivative income at the Bank. Patronage income received from other System institutions on loan participations sold by CoBank and certain Associations increased by \$16.2 million in the first nine months of 2020 compared to 2019. These increases in noninterest income were partially offset by an \$18.5 million increase in losses on early extinguishments of debt, net of prepayment income in the first nine months of 2020 compared to 2019.

District operating expenses increased \$46.9 million to \$923.3 million in the first nine months of 2020 from \$876.4 million for the same period of 2019. Higher operating expenses included an increase in employee compensation expense of \$48.8 million to \$540.2 million in the first nine months of 2020, compared to \$491.4 million for the same period of 2019. The increase in employee compensation expense was driven by merit increases and an increase in the number of employees to support increased investments in operating and technology platforms and other new business initiatives as well as to maintain high levels of customer service. Information services expense increased \$8.4 million in the nine months ended September 30, 2020 compared to the 2019 period primarily due to greater expenditures at CoBank and certain Associations to enhance service offerings, technology platforms and digital banking capabilities. Purchased services expense increased \$5.6 million in the nine months ended September 30, 2020 compared to the 2019 period primarily due to enhancement of the enterprise information capabilities at CoBank. Insurance Fund premium expense increased \$4.8 million in the first nine months of 2020 compared to the 2019 period due to an increase in debt funding growth in loan volume. Insurance Fund premium rates are set by the Insurance Corporation and were 8 basis points of adjusted insured debt obligations in the first half of 2020 and 11 basis points in the three months ended September 30, 2020 compared to 9 basis points throughout 2019. The premium rate will remain 11 basis points of adjusted insured debt obligations for the remainder of 2020. These increases in operating expenses were partially offset by decreases in general and administrative expense of \$13.0 million and other operating expenses of \$9.2 million in the first nine months of 2020 compared to the 2019 period. The decrease in general and administrative expense is primarily due to a reduction in training and other miscellaneous expenses. The decrease in other operating expenses primarily related to a lower level of expenditures for business travel and meeting related expenses due to COVID-19 restrictions.

Income tax expense increased \$15.0 million in the nine-month period ended September 30, 2020, compared to the same period of 2019 primarily reflecting a higher level of taxable earnings. The income tax expense at the District predominantly relates to CoBank, as a substantial majority of the business activities at Associations are exempt from federal income tax.

# **Loan Portfolio**

(\$ in Thousands)

The following table presents the District's outstanding loans classified in accordance with the FCA's loan types.

	September 30, 2020	Dece	mber 31, 2019
Real Estate Mortgage	\$ 38,639,491	\$	35,996,091
Nonaffiliated Associations	4,942,517		4,936,794
Production and Intermediate-term	17,776,451		17,918,614
Agribusiness:			
Loans to Cooperatives	12,650,657		15,382,653
Processing and Marketing Operations	10,153,726		9,823,770
Farm-Related Businesses	2,072,734		2,055,529
Communications	5,283,729		4,462,820
Rural Power	18,384,695		16,457,334
Water/Wastewater	2,250,801		1,956,484
Agricultural Export Finance	6,175,892		6,208,574
Rural Residential Real Estate	604,342		680,001
Lease Receivables	4,318,110		3,984,289
Other	91,010		132,048
Total	\$ 123,344,155	\$	119,995,001

Overall District loan volume increased \$3.3 billion to \$123.3 billion at September 30, 2020, as compared to loan volume of \$120.0 billion as of December 31, 2019. The increase was driven primarily by increases in real estate mortgage, rural power, communications, lease receivables and water/wastewater loans, partially offset by a decrease in agribusiness loans.

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### **Portfolio Diversification**

Loan concentrations exist when there are amounts loaned to multiple borrowers engaged in similar activities, or within close proximity, which could cause them to be similarly impacted by economic or other conditions. Credit risk in the District's loan portfolio is spread broadly among customers, industries and geographic territory. The District serves a diversified spectrum of borrowers up and down the agricultural value chain. Association retail loans in the District loan portfolio are concentrated in the Northwest, West, Southwest, Rocky Mountains, Mid-Plains, and Northeast regions of the United States. CoBank's retail loan portfolio extends across the United States, with moderate levels of concentration in the Midwest region of the country and in the farm supply, grain and marketing, dairy and electric distribution sectors.

The following tables present the District's combined loan portfolio by primary business/commodity and geographic distribution, as a percent of total loans for the periods presented.

	September 30, 2020	December 31, 2019
Fruits, Nuts and Vegetables	17 %	16 %
Farm Supply, Grain and Marketing	10	13
Dairy	9	9
Electric Distribution	6	6
Cattle	6	6
Forest Products	6	6
Agricultural Export Finance	5	5
Field Crops Except Grains	5	4
Nonaffiliated Associations	4	4
Livestock, Fish and Poultry	4	4
Farm-Related Businesses	4	4
Generation and Transmission	4	3
Leasing	3	3
Regulated Utilities	3	2
Rural Home	2	2
Independent Power Producers	2	2
Water/Wastewater	2	1
Other	8	10
Total	100 %	100 %

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	September 30, 2020	December 31, 2019
California	23 %	22 %
Kansas	6	6
Texas	6	6
New York	5	5
Washington	4	4
Colorado	4	3
Idaho	3	3
Oklahoma	3	3
Oregon	3	3
Illinois	2	3
Minnesota	2	2
lowa	2	2
Florida	2	2
Connecticut	2	1
Other (less than 2 percent each for the current year)	28	30
Total States	95 %	95 %
Latin America	2	2
Asia	2	2
Europe, Middle East and Africa	1	1
Total International	5 %	5 %
Total	100 %	100 %

## Loan Quality

One credit quality indicator utilized by the Bank and Associations is the FCA Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality,
- Special Mention assets are currently collectible but exhibit some potential weakness,
- Substandard assets exhibit some serious weakness in repayment capacity, equity, and/or collateral pledged on the loan,
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable, and
- Loss assets are considered uncollectible.

The following table presents loans, classified by management at the various District entities pursuant to the FCA's Uniform Loan Classification System, as a percent of total loans and accrued interest.

	September 30, 2020	December 31, 2019
Acceptable	94.53 %	93.59 %
Special Mention	3.01	3.52
Substandard	2.44	2.87
Doubtful	0.02	0.02
Loss	•	-
Total	100.00 %	100.00 %

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3.52 percent at December 31, 2019. Special Mention loans and accrued interest in total improved primarily due to an upgrade from Special Mention to Acceptable of a participation in a wholesale loan made by FCBT to one of its affiliated Associations. The level of adversely classified loans ("Substandard", "Doubtful" and "Loss") and related accrued interest as a percent of total loans and accrued interest improved to 2.46 percent at September 30, 2020, compared to 2.89 percent at December 31, 2019.

Although overall credit quality of the District loan portfolio remained strong during the first nine months of 2020, economic conditions in the broader economy deteriorated rapidly during the latter part of March 2020. The introduction and spread of COVID-19 around the world has caused significant volatility and unfavorable conditions in the U.S. and international markets. There is significant uncertainty around the magnitude and duration of business disruptions related to COVID-19, as well as its impact on the U.S. and international economies. As such, it is uncertain the level of impact COVID-19 business disruptions will have on credit quality at District institutions. Since the onset of COVID-19, CoBank and certain Associations elected to modify a number of loans and leases to give short-term relief to borrowers in need of temporary assistance. As of September 30, 2020, loan and lease modifications at CoBank and the Associations in the District involving short-term principal and/or interest deferrals related to COVID-19 business disruptions were approximately four percent of total loans. At this time, the credit quality impacts within the District's loan portfolio resulting from COVID-19 business disruptions are expected to be mixed with certain industries negatively impacted. District institutions have identified the biofuels, dairy, protein, forest products, and fruits/nuts and vegetables industries as the most likely to be negatively impacted due to lower demand and supply chain disruptions in the current environment. However, there is uncertainty as to the magnitude and severity of the credit quality impacts to their loans in these sectors based on the information available in the marketplace at this time. Unfavorable changes to other industries from COVID-19 business disruptions may also negatively impact District credit quality in future periods.

Nonperforming assets (which consist of nonaccrual loans, accruing restructured loans, accruing loans 90 days or more past due and other property owned) totaled \$682.8 million as of September 30, 2020, compared to \$728.8 million at December 31, 2019. Nonaccrual loans improved \$42.1 million during the first nine months of 2020. Nonaccrual loans at CoBank improved \$61.3 million primarily due to payment activity and charge-offs on several nonaccrual loans to agribusiness and rural infrastructure customers. Nonaccrual loans at Associations increased by \$19.2 million primarily due to additions of several real estate mortgage loans during 2020. Accruing restructured loans decreased to \$26.9 million at September 30, 2020 compared to \$36.5 million at December 31, 2019 primarily due to a real estate mortgage loan that moved to nonaccrual status during 2020. Total accruing loans 90 days or more past due increased by \$6.6 million during the first nine months of 2020 primarily driven by increases in real estate mortgage and agribusiness loans. Nonperforming assets represented 0.55 percent of total District loan volume and other property owned at September 30, 2020, compared to 0.61 percent at December 31, 2019. Nonaccrual loan volume, the largest component of nonperforming assets, represented 0.50 percent of total loans at September 30, 2020 compared to 0.55 percent at December 30, 2020 compared to 0.55 percent of total loan volume, the largest component of nonperforming assets, represented 0.50 percent of total loans at September 30, 2020 compared to 0.55 percent at December 31, 2019.

The following table displays the District's nonperforming assets for the periods presented.

Nonperforming Assets	Septe	mber 30, 2020	Dece	mber 31, 2019
Nonaccrual Loans:				, ,
Real Estate Mortgage	\$	259,818	\$	230,581
Production and Intermediate-term		156,506		151,335
Agribusiness		164,937		224,854
Rural Power		7,103		19,368
Rural Residential Real Estate		4,306		3,545
Lease Receivables		26,077		31,067
Other		1,695		1,838
Total Nonaccrual Loans		620,442		662,588
Accruing Restructured Loans:				
Real Estate Mortgage		16,216		24,482
Production and Intermediate-term		9,543		10,806
Rural Residential Real Estate		1,153		1,190
Total Accruing Restructured Loans		26,912		36,478
Accruing Loans 90 Days or More Past Due:				
Real Estate Mortgage		13,639		8,685
Production and Intermediate-term		3,932		4,410
Agribusiness		6,237		3,643
Rural Power		-		1,377
Rural Residential Real Estate		387		-
Lease Receivables		1,627		1,138
Total Accruing Loans 90 Days or More Past Due		25,822		19,253
Total Nonperforming Loans		673,176		718,319
Other Property Owned		9,661		10,470
Total Nonperforming Assets	\$	682,837	\$	728,789
Nonaccrual Loans as a Percentage of Total Loans		0.50 %		0.55
Nonperforming Assets as a Percentage of Total Loans and Other Property Owned		0.55		0.61
Nonperforming Assets as a Percentage of Capital		2.98		3.47

The following tables present an aging of past due loans in the District for the periods presented.

#### (\$ in Thousands)

							No	ot Past Due			Re	corded
			90	Days or			or	Less Than	T	otal Loans	Inv	estment
	30-	90 Days	М	ore Past	٦	Total Past	30	Days Past	a	nd Accrued	>9	0 Days
		st Due		Due		Due		Due		Interest	and	Accruing
September 30, 2020												
Real Estate Mortgage	\$	61,273	\$	99,752	\$	161,025	\$	39,043,592	\$	39,204,617	\$	13,639
Nonaffiliated Associations		-		-		-		4,945,556		4,945,556		-
Production and Intermediate-term		58,386		74,734		133,120		17,781,706		17,914,826		3,932
Agribusiness		7,370		50,396		57,766		24,894,576		24,952,342		6,237
Communications		11,091		-		11,091		5,279,213		5,290,304		-
Rural Power				5,102		5,102		18,446,444		18,451,546		-
Water/Wastewater		-		-		-		2,259,630		2,259,630		-
Agricultural Export Finance		-		-		-		6,191,633		6,191,633		-
Rural Residential Real Estate		4,660		1,266		5,926		600,575		606,501		387
Lease Receivables		17,041		9,800		26,841		4,292,285		4,319,126		1,627
Other				-		-		91,161		91,161		-
Total	\$	159,821	\$	241,050	\$	400,871	\$	123,826,371	\$	124,227,242	\$	25,822
December 31, 2019												
Real Estate Mortgage	\$	77,397	\$	70,921	\$	148,318	\$	36,301,625	\$	36,449,943	\$	8,685
Nonaffiliated Associations		2		-		2		4,946,229		4,946,231		-
Production and Intermediate-term		94,186		48,591		142,777		17,919,755		18,062,532		4,410
Agribusiness		6,742		40,515		47,257		27,319,144		27,366,401		3,643
Communications		30,086		-		30,086		4,440,806		4,470,892		-
Rural Power		-		14,944		14,944		16,506,579		16,521,523		1,377
Water/Wastewater		1,272		-		1,272		1,964,563		1,965,835		-
Agricultural Export Finance		-		-		-		6,232,305		6,232,305		-
Rural Residential Real Estate		3,317		1,381		4,698		677,409		682,107		-
Lease Receivables		16,150		8,218		24,368		3,960,912		3,985,280		1,138
Other		-		-		-		132,364		132,364		
Total	\$	229,152	\$	184,570	\$	413,722	\$	120,401,691	\$	120,815,413	\$	19,253

District entities maintain an allowance for loan losses at a level consistent with the probable losses identified by management of each institution, considering such factors as current agricultural and economic conditions, loan loss experience, portfolio quality, and loan portfolio composition and concentrations. CoBank and certain Associations also maintain a reserve for unfunded commitments, which totaled \$188.4 million at September 30, 2020.

Although aggregated in the District's condensed combined financial statements, the allowance for loan losses for each District entity is particular to that institution and is not available to absorb losses realized by other District entities. The allowance for loan losses at September 30, 2020 totaled \$970.2 million compared to \$985.6 million at December 31, 2019. Changes in the allowance during the first nine months of 2020 included a \$56.9 million net transfer to the reserve for unfunded commitments, loan charge-offs of \$45.4 million, an overall provision for loan losses of \$79.8 million, which is described on page 3, and loan recoveries of \$7.2 million.

The following table presents detailed changes in the allowance for loan losses in the District for the periods presented.

Changes in Allowa	nce	for Loan	Lo	osses																		
<b>.</b>					Ρ	roduction																
				Non-		and									Ag	ricultural		Rural	I	Lease		
	R	eal Estate	а	affiliated	Int	termediate-		Agri-	С	ommuni-		Rural		Water/		Export	Re	sidential	Rec	eivables		
	N	lortgage	Ass	sociations		term		business		cations		Power	W	astewater	F	inance	Re	al Estate	an	d Other		Total
September 30, 2020																						
Allowance for Loan Losse	s																					
Beginning Balance	\$	127,072	\$		\$	203,523	\$	388,248	\$	40,244	\$	135,323	\$	15,168	\$	21,237	\$	2,438	\$	52,392	\$	985,64
Charge-offs		(1,336)				(6,715)		(3,889)		(17,162)		(15,009)		•		-		(51)		(1,276)		(45,4
Recoveries		1,515				2,899		938		238		41				802		3		722		7,1
Provision for Loan Losses/																						
(Loan Loss Reversal)		17,906				16,073		28,307		19,940		(12,527)		(2,792)		3,580		2,894		6,397		79,77
Transfers (to) from Reserve	for																					
Unfunded Commitments		(9,520)				(9,480)		(34,065)		(1,281)		(1,992)		61		(27)		(633)		(12)		(56,9
Ending Balance	\$	135,637	\$		\$	206,300	\$	379,539	\$	41,979	\$	105,836	\$	12,437	\$	25,592	\$	4,651	\$	58,223	\$	970,1
Allowance for Loan Losse	s																					
Ending Balance, Allowance	for Cr	edit Losses R	elat	ed to Loan	s:																	
Individually Evaluated for																						
Impairment	\$	7,781	\$	-	\$	12,100	\$	43,350	\$	-	\$		\$		\$	-	\$	13	\$	4,663	\$	67,9
Collectively Evaluated for																						
Impairment		127,856		-		194,200		336,189		41,979		105,836		12,437		25,592		4,638		53,560		902,2
Total	\$	135,637	\$	-	\$	206,300	\$	379,539	\$	41,979	\$	105,836	\$	12,437	\$	25,592	\$	4,651	\$	58,223	\$	970,1
Loans																						
Ending Balance for Loans a	nd Re	lated Accrued	l Inte	erest:																		
Individually Evaluated for																						
Impairment	\$	319,706	\$	4,945,556	\$	178,763	\$	176,538	\$	255	\$	7,305	\$	9	\$	100	\$	5,928	\$	91,520	\$	5,725,6
Collectively Evaluated for																						
Impairment		38,884,911				17,736,063		24,775,804		5,290,049		18,444,241		2,259,621		6,191,533		600,573		4,318,767		118,501,50
Total	\$	39,204,617	\$	4,945,556	\$	17,914,826	\$	24,952,342	\$	5,290,304	\$	18,451,546	\$	2,259,630	\$	6,191,633	\$	606,501	\$	4,410,287	\$	124,227,24
September 30, 2019																						
Allowance for Loan Losse	s																					
Beginning Balance	\$	126,347	\$	-	\$	174,805	\$	369,193	\$	55,768	\$	119,415	\$	13,657	\$	18,441	\$	3,032	\$	50,113	\$	930,7
Charge-offs		(356)		-		(6,422)		(616)		-		-		-		-		(1)		(3,313)		(10,7
Recoveries		839		-		1,403		1,281		315		300		-		100		18		565		4,8
Provision for Loan Losses/																						
(Loan Loss Reversal)		5,930		-		40,620		(3,346)		(18,329)		21,299		2,316		(274)		(247)		5,763		53,73
Transfers from (to) Reserve	for																					
Unfunded Commitments		(3,811)		-		(3,622)		(19,955)		112		1,314		142		115		-		(13)		(25,7
Association Merger Impact		(918)		-		(482)		-		-		-				-		-		-		(1,4
Ending Balance	\$	128,031	\$		\$	206,302	\$	346,557	\$	37,866	\$	142,328	\$	16,115	\$	18,382	\$	2,802	\$	53,115	\$	951,4
Allowance for Loan Losse	+	120,001	Ŷ		Ψ	200,002	Ŷ	010,001	Ŷ	01,000	Ψ	112,020	÷	10,110	Ŷ	10,002	Ŷ	2,002	Ŷ	00,110	Ŷ	001,1
Ending Balance, Allowance		edit Losses R	elat	ed to Loan	s.																	
-			orat	.00 10 200																		
muvicually Evaluated to		2,028	\$	-	\$	14,379	\$	53,774	\$	-	\$	21,997	\$	-	\$	-	\$	9	\$	4,866	\$	97.0
Individually Evaluated for	\$				Ψ	11,010	Ψ	00,111	Ŷ		Ψ	21,001	Ŷ		Ŷ		Ψ	0	Ŷ	1,000	Ŷ	01,0
Impairment	\$	2,020	Ψ											10 110								054.4
Impairment Collectively Evaluated for			Ψ			101 023		202 783		37 866		120 331				18 382		2 703		18 240		
Impairment Collectively Evaluated for Impairment		126,003		-	\$	191,923	\$	292,783	\$	37,866	\$	120,331	\$	16,115	\$	18,382	\$	2,793	\$	48,249	\$	
Impairment Collectively Evaluated fo Impairment Total				-	\$	191,923 206,302	\$	292,783 346,557	\$	37,866 37,866	\$	120,331 142,328	\$	16,115	\$	18,382 18,382	\$	2,793 2,802	\$	48,249 53,115	\$	
Impairment Collectively Evaluated fo Impairment Total Loans	\$	126,003 128,031	\$		\$		\$		\$	,	\$	,	\$	,	\$		\$		\$	,	\$	
Impairment Collectively Evaluated fo Impairment Total Loans Ending Balance for Loans and	\$	126,003 128,031	\$		\$		\$		\$	,	\$	,	\$	,	\$		\$		\$	,	\$	
Impairment Collectively Evaluated fo Impairment Total Loans Ending Balance for Loans and Individually Evaluated for	\$ I Relat	126,003 128,031 ed Accrued Int	\$ eres	st:		206,302		346,557		37,866		142,328		16,115		18,382		2,802		53,115		951,4
Impairment Collectively Evaluated for Impairment Total Loans Ending Balance for Loans and Individually Evaluated for Impairment	\$	126,003 128,031 ed Accrued Int	\$ eres		\$	206,302	\$	,	\$	,	\$	142,328	\$	,			\$	2,802	\$ \$	,	\$	951,4
Impairment Collectively Evaluated for Impairment Total Loans Ending Balance for Loans and Individually Evaluated for Impairment Collectively Evaluated for	\$ I Relat	126,003 128,031 ed Accrued Int 290,254	\$ eres	st:		206,302		346,557 308,169		37,866 336		142,328		16,115		18,382		2,802		53,115		854,4 951,4 5,873,5 108 175 0
Impairment Collectively Evaluated for Impairment Total Loans Ending Balance for Loans and Individually Evaluated for Impairment	\$ I Relat	126,003 128,031 ed Accrued Int	\$ eres	st: 4,930,950 -	\$	206,302 197,949 16,818,222	\$	346,557	\$	37,866 336 4,436,218		142,328		16,115	\$	18,382		2,802		53,115		951,4

## **Investment Portfolio**

As the funding bank for the District, CoBank is responsible for meeting the District's funding and liquidity needs. While access to the unsecured debt capital markets remains the District's primary source of liquidity, the District also maintains a secondary source of liquidity through a high credit quality investment portfolio and other short-term liquid assets which are primarily held at CoBank. All of CoBank's investment securities are classified as "available for sale". Refer to the CoBank Annual Report for additional description of the types of investments held by the Bank and related yield information and maturities. Associations have regulatory authority to enter into certain investments that carry an explicit government guarantee and certain other securities. Association investments included U.S. Treasury debt securities classified as "available-for-sale" and mortgage backed securities issued by the Federal Agricultural Mortgage Corporation (Farmer Mac) classified as "held to maturity".

(\$ in Millions)

			Gro	oss Unrealized	Gr	ross Unrealized	
	Amor	tized Cost		Gains		Losses	Fair Value
September 30, 2020							
CoBank Investments	\$	32,426	\$	1,022	\$	(29) \$	33,4 <sup>,</sup>
Association Investments		535		1		-	53
Total	\$	32,961	\$	1,023	\$	(29) \$	33,9
December 31, 2019							
CoBank Investments	\$	32,159	\$	318	\$	(51) \$	32,42
Association Investments		25		-		-	
Total	\$	32,184	\$	318	\$	(51) \$	32,4

# Derivatives

CoBank, and to a much lesser extent certain Associations in the District, use derivatives as part of their market risk management activities. Derivatives (primarily interest rate swaps) are used by the Bank and Associations to manage liquidity and the market risk arising from maturity and repricing mismatches between assets and liabilities. Derivatives (interest rate caps and floors) are also used by the Bank to hedge cap and floor risk embedded within its floating-rate investments and loans. The Bank also enters into derivatives with its retail customers and Associations in the District as a service to enable them to transfer, modify or reduce their interest rate risk. Derivative transactions between CoBank and the Associations in the District and the assets/liabilities and income/expense related thereto, are eliminated in the District's condensed combined balances sheets and statements of income. Refer to the CoBank Annual Report for additional description and disclosure of the Bank's derivatives.

Derivatives are recorded at fair value as assets or liabilities in the District condensed combined balance sheets. Derivative assets totaled \$1,046.8 million at September 30, 2020 compared to \$379.8 million at December 31, 2019. Derivative liabilities totaled \$683.8 million at September 30, 2020 compared to \$247.0 million at December 31, 2019. The increases in derivative assets and derivative liabilities at September 30, 2020 are primarily the result of a higher level of customer derivative and liquidity management hedging activity at the Bank, as well as lower interest rates compared to December 31, 2019.

Changes in the fair value of District derivatives are accounted for as gains or losses through current period earnings or as a component of accumulated other comprehensive income (loss), depending on the use of the derivatives and whether they qualify for hedge accounting treatment. Net changes in the fair value of derivatives recorded in noninterest income in the accompanying condensed combined statements of income included gains of \$47.1 million and \$19.5 million for the first nine months of 2020 and 2019, respectively. Changes in the fair value of derivatives recorded as other comprehensive income (loss) totaled net gains of \$20.6 million for the first nine months of 2020 compared to net losses of \$37.6 million for the same period of the prior year.

# **District Capital Resources and Other**

Combined District shareholders' equity at September 30, 2020 totaled \$22.9 billion, a net increase of \$1.9 billion as compared to \$21.0 billion at December 31, 2019. The increase primarily resulted from District net income of \$1.7 billion, an increase in accumulated other comprehensive income of \$693.5 million, an increase in preferred stock at Associations of \$50.8 million and an increase in common stock of \$33.5 million. These items were somewhat offset by accrued patronage of \$480.0 million and preferred stock dividends of \$68.1 million.

The components of the District's accumulated other comprehensive income (loss) are detailed in the following table.

#### (\$ in Thousands)

	Septer	ber 30, 2020	Decen	nber 31, 2019
Unrealized Gains on Investment Securities	\$	876,106	\$	232,924
Net Pension Adjustment		(393,266)		(423,024)
Unrealized Losses on Interest Rate Swaps and Other Financial Instruments		(42,872)		(63,443)
Accumulated Other Comprehensive Income (Loss)	\$	439,968	\$	(253,543)

The increase in the District's total accumulated other comprehensive income during the first nine months of 2020 is largely due to an increase in unrealized gains on investment securities driven by the impact of market interest rate changes on the fair value of fixed rate securities.

The following table presents regulatory capital and leverage ratios for CoBank and the range of ratios at the affiliated Associations.

				Septembe	r 30, 2020	December 31, 2019			
	Primary Components	Regulatory	Minimum with		District		District		
Ratio	of Numerator	Minimums	Buffer	CoBank	Associations	CoBank	Associations		
Risk Adjusted:									
Common equity tier 1 (CET1)	Unallocated retained earnings	4.5%	7.0%	12.73%	11.79 - 24.29%	12.70%	13.40 - 25.89%		
capital ratio	(URE), common cooperative								
	equities (qualifying capital stock								
	and allocated equity) <sup>(1)</sup>								
Tier 1 capital ratio	CET1 Capital, non-cumulative	6.0%	8.5%	14.75%	11.79 - 24.29%	14.83%	13.40 - 25.89%		
	perpetual preferred stock								
Total capital ratio	Tier 1 Capital, allowance for loan	8.0%	10.5%	15.80%	12.04 - 24.81%	15.86%	13.60 - 26.42%		
	losses <sup>(2)</sup> , common cooperative								
	equities <sup>(3)</sup> and term preferred stock								
	and subordinated debt <sup>(4)</sup>								
Permanent capital ratio	Retained earnings, common stock,	7.0%	7.0%	14.88%	13.00 - 24.40%	14.95%	13.91 - 26.06%		
	non-cumulative perpetual preferred								
	stock and subordinated debt,								
	subject to certain limits								
Non-risk adjusted:									
Tier 1 leverage ratio*	Tier 1 Capital	4.0%	5.0%	7.35%	13.42 - 23.01%	7.51%	14.49 - 24.57%		
UREE leverage ratio	URE and URE Equivalents	1.5%	1.5%	3.23%	14.22 - 24.73%	3.24%	15.67 - 26.40%		

\* Must include the regulatory minimum requirement for the URE and UREE Leverage ratio.

<sup>(1)</sup> Equities outstanding 7 or more years

(2) Capped at 1.25% of risk-adjusted assets

<sup>(3)</sup> Equities outstanding 5 or more years, but less than 7 years

(4) Debt and equities outstanding 5 or more years

As depicted in the table above, at September 30, 2020, CoBank and all affiliated Associations exceeded the FCA's regulatory minimum capital ratios and any required buffers. Although aggregated in the District's condensed combined financial statements, capital for each District entity is particular to that institution. In addition, the provisions of joint and several liability for Systemwide Debt Securities are applicable only to System banks and do not include Associations. CoBank has no access to Association capital beyond their required investment in the Bank. There are no capital sharing agreements between CoBank and its affiliated Associations.

# **Association Mergers and Other Matters**

## Impacts of COVID-19

The COVID-19 pandemic rapidly evolved from a global public health crisis into a global economic crisis. Actions by government authorities to stem the spread of the disease have shut down entire sectors of the global economy, significantly increased unemployment levels, and precipitated a contraction in economic output. In the United States, the Federal Reserve has deployed a full range of emergency monetary stimulus tools to ensure the financial system continues to function. The administration and Congress have also passed aggressive fiscal stimulus measures. However, it remains to be seen if such stimulus measures continue and how effective these policy responses will be given the unique attributes of the pandemic.

The crisis has forced the agriculture/food, power, water and communications industries to adapt quickly to maintain continuity in their operations. Consumer consumption patterns have changed dramatically as a result of COVID-19. Food supply chains have had to rapidly shift away from foodservice consumption to a higher share of grocery store food purchases. The power sector is grappling with weakening electricity consumption by the commercial and industrial sectors. Demand for water has also shifted from commercial use to residential, altering needs for many water authorities. Broadband providers are keeping up with a significant increase in internet usage. Additionally, the U.S. agricultural industry is dealing with volatile commodity prices for most major commodities, while exports could be challenged by logistics and the volatility of the U.S. dollar. Protein processing plant capacity utilization has rebounded, but could still be susceptible to further disruptions due to COVID-19. Milk prices initially decreased precipitously due to COVID-19 with forced school closures impacting fluid milk consumption. Milk prices have improved more recently although risks to dairy producers remain. The U.S. ethanol complex is navigating through a difficult environment exacerbated by volatile crude oil and gasoline prices and, while demand has improved recently, it is lower than comparable historical periods. The financial distress that is being experienced by borrowers in the District due to the impacts of COVID-19 could have an adverse impact on CoBank and Associations in the District in the event that these borrowers are unable to fulfill their obligations.

### Litigation

In June 2016, a lawsuit was commenced by the filing of a complaint in the United States District Court Southern District of New York against CoBank by a number of investors (the "Plaintiffs") who had held CoBank's 7.875 percent Subordinated Notes due in 2019 (the "Notes"). The Notes were redeemed at par plus accrued interest by CoBank in April 2016 due to the occurrence of a "Regulatory Event" (as defined under the terms of the Notes). The Plaintiffs have asserted a breach of contract claim and a breach of implied covenant of good faith and fair dealing claim alleging that CoBank impermissibly redeemed the Notes. The Plaintiffs have requested damages in an amount to be determined at trial, reasonable attorneys' fees and any other such relief as the court may deem just and proper. CoBank filed its answer in September 2016 and discovery concluded in January 2018. CoBank and Plaintiffs filed their respective motions for summary judgment in March 2018. There is presently no indication of when the court will rule on the motions for summary judgment. CoBank intends to vigorously defend against these allegations. The likelihood of any outcome of this proceeding cannot be determined at this time.

### Mergers

On March 3, 2020 and March 4, 2020, respectively, the boards of Farm Credit of Western Oklahoma, ACA and AgPreference, ACA approved a letter of intent to pursue a merger. The Associations anticipate a merger date of January 1, 2021 subject to receiving all regulatory and shareholder approvals required.

## Future of LIBOR

In 2017, the United Kingdom's Financial Conduct Authority, which regulates the London Inter-Bank Offered Rate (LIBOR), announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it is uncertain whether LIBOR will continue to be quoted after 2021. The FCA announced that it intends to make a formal announcement about the timing and the manner of LIBOR cessation prior to the end of 2021, and potentially as early as November 2020. The FCA has the authority and may announce that LIBOR, as of a future date, will no longer be representative of the underlying funding markets. This announcement by the FCA could be a triggering event for the purposes of LIBOR cessation under certain of our contracts and may require that the parties, as of such future date, cease use of LIBOR as their reference rate and apply a fallback rate as determined under such contracts.

The System institutions that comprise the District have exposure to various LIBOR-indexed financial instruments that mature after 2021. This exposure includes loans that are made to customers, investment securities that are purchased, Systemwide Debt Securities that are issued by the Federal Farm Credit Banks Funding Corporation (Funding Corporation) on CoBank's behalf, preferred stock that is issued and derivative transactions. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the terms of the financial instruments, which could adversely affect the value of, and return on, instruments held. The transition from LIBOR could result in System institutions in the District paying higher interest rates on current LIBOR-indexed Systemwide Debt Securities, adversely affect the yield on, and fair value of, the instruments District institutions hold that reference LIBOR, and increase the costs of or affect the ability to effectively use derivative instruments to manage interest rate risk. In addition, to the extent that LIBOR-indexed financial instruments cannot be successfully transitioned to an alternative rate-based index that is endorsed or supported by regulators and generally accepted by the market as a replacement to LIBOR, there could be other ramifications including those that may arise as a result of the need to redeem or terminate such instruments. Disputes and litigation with counterparties and borrowers relating to the transition are also possible. Due to the uncertainty regarding the transition from LIBOR-indexed financial instruments, including when it will happen, the manner in which an alternative reference rate will apply, and the mechanisms for transitioning LIBOR-indexed instruments to instruments with an alternative rate, the expected financial impact of the LIBOR transition cannot yet be reasonably estimated.

The following table presents the District LIBOR-indexed financial instruments by contractual maturity.

LIBOR-Indexed Financial Instruments at September 30, 2020 (\$ in Millions)								
	Due	Due in		n Due in 2022				
	202	20	2021	and After	Total			
Commercial Loans <sup>(1)</sup>	\$	2,158 \$	11,876 \$	27,643	\$ 41	1,677		
Investment Securities		-	36	4,486	4	4,522		
Debt		6,565	24,195	1,846	32	2,606		
Derivatives (Notional Amounts)		2,484	6,841	32,347	41	1,672		
Preferred Stock (2)		-	-	1,300	1	1,300		

<sup>(1)</sup> Represents District combined loans after elimination of the direct note between CoBank and its affiliated Associations.

(2) Represents CoBank's non-cumulative perpetual preferred stock with a fixed-to-floating rate dividend feature indexed to 3-month USD LIBOR, and does not have a contractual maturity date. Includes \$225 million of CoBank preferred stock that pays a dividend currently indexed to 3-month USD LIBOR plus a spread as of September 30, 2020. Dividends on an additional \$400 million, \$300 million and \$375 million of CoBank preferred stock convert from a fixed rate to 3-month USD LIBOR plus a spread in 2022, 2025, and 2026, respectively. There is no Association preferred stock indexed to LIBOR.

In the United States, efforts to identify a set of alternative U.S. dollar reference interest rates include proposals by the Alternative Reference Rates Committee (ARRC) of the Federal Reserve Board and the Federal Reserve Bank of New York. Specifically, the ARRC has proposed the Secured Overnight Financing Rate (SOFR) as the recommended alternative to LIBOR and the Federal Reserve Bank of New York began publishing SOFR in April of 2018.

On September 11, 2018 the FCA issued guidance for System institutions to follow as they prepare for the expected phaseout of LIBOR. Pursuant to the guidance, System institutions have developed a LIBOR transition plan. The FCA identified the following as important considerations in the development of transition plans.

#### 2020 CoBank Quarterly District Financial Information

- a governance structure to manage the transition,
- an assessment of exposures to LIBOR,
- an assessment of the fallback provisions in contracts and the impact of a LIBOR phase-out under those provisions,
- the establishment of strategies for reducing each type of LIBOR exposure,
- assessment of operational processes that need to be changed,
- communication strategies with customers and stakeholders,
- the establishment of a process to stay abreast of industry developments and best practices,
- the establishment of a process to ensure a coordinated approach, to the extent possible, across the System, and
- a timeframe and action steps for completing key objectives.

As more fully described as 'Subsequent Events' on page 17, in October 2020, the Bank completed both the mandatory transition of its LIBOR-indexed cleared derivative transactions with its clearinghouse (CCP) to SOFR discounting as well as a debt exchange of a significant portion of its LIBOR-indexed floating rate debt maturing beyond December 31, 2021 to insert ARRC reference rate contractual fallback language in the event LIBOR is discontinued or no longer remains a representative rate index.

System institutions in the District continue to analyze potential risks associated with the LIBOR transition, including financial, market, accounting, operational, legal, tax, reputational and compliance risks. At this time, System institutions are unable to precisely predict whether or when LIBOR will cease to be available or become unrepresentative, or if SOFR or any other alternative reference rate will become the benchmark to replace LIBOR. Because System institutions in the District routinely engage in transactions involving financial instruments that reference LIBOR, these developments could have a material impact on those institutions, their borrowers, investors, customers and counterparties.

### **Other Regulatory Matters**

On September 10, 2020, the FCA approved a final rule on criteria to reinstate nonaccrual loans that clarifies the factors that System institutions should consider when categorizing high-risk loans and placing them in nonaccrual status. The rule also revised the criteria by which loans are reinstated to accrual status, and it revised the application of the criteria to certain loans in nonaccrual status to distinguish between the types of risk that cause loans to be placed in nonaccrual status. The application of this rule did not impact the classification of District recorded nonaccrual balances at September 30, 2020.

On September 10, 2020, the FCA approved a proposed rule that would amend certain sections of FCA's regulations to provide technical corrections, amendments, and clarification to certain provisions in FCA's Tier 1/Tier 2 capital framework for the Farm Credit System. The proposed rule incorporates guidance previously provided by the FCA related to its Tier 1/Tier 2 capital framework as well as ensures that the FCA's capital requirements continue to be comparable to the standardized approach that the other federal banking regulatory agencies have adopted. The public comment period ends on November 9, 2020.

On April 1, 2020, the FCA issued an informational memorandum for reporting troubled debt restructurings (TDR) for customers affected by the COVID-19 outbreak. Pursuant to this guidance, borrowers experiencing short-term economic difficulties arising from the COVID-19 outbreak and who receive loan modifications including payment deferrals, fee waivers or other extensions of repayment terms are not required to be accounted for and reported as TDRs. This guidance covers the period beginning March 1, 2020, and ending on December 31, 2020, or 60 days after termination of the COVID-19 national emergency, whichever is earlier. As discussed on page 7, loan and lease modifications involving short-term principal and/or interest deferrals related to COVID-19 business disruptions were approximately four percent of total loans. None of these COVID-19 payment deferrals were treated as TDRs.

On September 23, 2019, the FCA issued a proposed rule to address changes to its capital regulation and certain other regulations in response to the CECL accounting standard. The proposed rule identifies which credit loss allowances under CECL are eligible for inclusion in a System institution's regulatory capital. Credit loss allowances related to loans, lessor's

#### 2020 CoBank Quarterly District Financial Information

net investments in leases, and held-to-maturity debt securities would be included in a System institution's Tier 2 capital up to 1.25% of the System institution's total risk-weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets would not be eligible for inclusion in a System institution's Tier 2 capital. In addition, the proposed regulation does not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. The public comment period ended on November 22, 2019.

### Subsequent Events

On October 19, 2020, the Bank participated in the mandatory transition of \$24.4 billion of its LIBOR-indexed cleared derivative transactions with its clearinghouse (CCP) from Overnight Index Swap (OIS) discounting to SOFR discounting. As part of this transition, the Bank received approximately \$218.1 million in notional value of Effective Federal Funds Rate vs. SOFR basis swaps with various maturity dates based on its cleared derivative position with the CCP on this date. The Bank participated in the CCP auction of its basis swaps on October 22, 2020 and liquidated all of these basis swaps for a nominal amount to eliminate future interest rate risk.

On October 28, 2020, the Funding Corporation completed a debt exchange of approximately \$1.4 billion, or 83 percent, of the Bank's LIBOR-indexed floating rate debt maturing beyond December 31, 2021 to insert ARRC reference rate contractual fallback language in the event LIBOR is discontinued or no longer remains a representative rate index. No other contractual terms were modified in the debt exchange that would impact the amount or timing of cash flows of these LIBOR-indexed floating rate debt instruments.

# Condensed Combined Balance Sheets

(unaudited)

	Septe	September 30, 2020		
Assets				
Total Loans	\$	123,344,155	\$	119,995,001
Less: Allowance for Loan Losses		970,194		985,645
Net Loans		122,373,961		119,009,356
Cash and Cash Equivalents		343,337		1,217,737
Federal Funds Sold and Other Overnight Funds		878,000		1,810,000
Investment Securities		33,955,209		32,451,412
Interest Rate Swaps and Other Financial Instruments		1,046,830		379,833
Accrued Interest Receivable and Other Assets		2,691,697		2,323,504
Total Assets	\$	161,289,034	\$	157,191,842
Liabilities				
Bonds and Notes	\$	135,427,747	\$	133,101,632
Interest Rate Swaps and Other Financial Instruments		683,801		247,003
Reserve for Unfunded Commitments		188,386		131,437
Accrued Interest Payable and Other Liabilities		2,044,026		2,712,960
Total Liabilities		138,343,960		136,193,032
Shareholders' Equity				
Preferred Stock Issued by Bank		1,500,000		1,500,000
Preferred Stock Issued by Associations		552,426		501,587
Common Stock		1,735,165		1,701,655
Paid In Capital		1,346,166		1,346,166
Unallocated Retained Earnings		17,371,349		16,202,945
Accumulated Other Comprehensive Income (Loss)		439,968		(253,543)
Total Shareholders' Equity		22,945,074		20,998,810
Total Liabilities and Shareholders' Equity	\$	161,289,034	\$	157,191,842

# Condensed Combined Statements of Income

(unaudited)

		For the Three Months			For the Nine Months			
	Ended September 30,			Ended Sep	1ber 30,			
		2020	20	19	2020		2019	
Interest Income								
Loans	\$	1,049,088	\$ 1,	335,733	\$ 3,454,626	\$	4,099,094	
Investment Securities, Federal Funds Sold and Other Overnight Funds		133,442		200,161	453,927		595,103	
Total Interest Income		1,182,530	1,	535,894	3,908,553		4,694,197	
Interest Expense		349,239		770,089	1,430,107		2,389,872	
Net Interest Income		833,291		765,805	2,478,446		2,304,325	
Provision for Loan Losses		1,642		14,106	79,778		53,732	
Net Interest Income After Provision for Loan Losses		831,649		751,699	2,398,668		2,250,593	
Noninterest Income								
Net Fee Income		48,532		38,095	153,974		106,936	
Patronage Income		28,943		22,857	92,464		76,287	
Prepayment Income		13,991		5,930	27,547		9,907	
Losses on Early Extinguishments of Debt		(24,562)		(6,558)	(45,110)		(9,003)	
Return of Excess Insurance Funds				-	25,570		27,004	
Gains on Derivatives		9,236		2,599	47,146		19,503	
Other, Net		24,962		21,755	60,969		61,989	
Total Noninterest Income		101,102		84,678	362,560		292,623	
Operating Expenses								
Employee Compensation		184,247		165,296	540,196		491,404	
Insurance Fund Premium		29,846		22,602	73,796		68,977	
Information Services		26,007		22,467	74,524		66,155	
General and Administrative		13,783		21,341	48,569		61,596	
Occupancy and Equipment		20,435		19,643	56,563		54,590	
Farm Credit System Related		6,816		7,792	24,351		24,781	
Purchased Services		21,774		20,004	63,613		58,004	
Other		11,687		18,333	41,653		50,899	
Total Operating Expenses		314,595		297,478	923,265		876,406	
Income Before Income Taxes		618,156		538,899	1,837,963		1,666,810	
Provision for Income Taxes		40,130		32,922	114,463		99,423	
Net Income	\$	578,026	\$	505,977	\$ 1,723,500	\$	1,567,387	

# Select Information on District Associations

(unaudited)

					Total	Non- performing	
		% of	Tatal	Total	Regulatory	Loans as a	Return on
As of September 30, 2020	Wholesale Loans	Wholesale Loans	Total Assets	Regulatory Capital	Capital Ratio	% of Total Loans	Average Assets
American AgCredit, ACA	\$11,406,251	21.70 %	\$ \$ 14,133,757	\$ 1,848,526	12.04	% 0.54 °	% 1.77 <b>%</b>
Northwest Farm Credit Services, ACA	10,039,437	19.09	13,388,964	2,499,404	18.41	0.56	2.30
Farm Credit West, ACA	8,825,736	16.78	11,833,232	1,798,940	14.38	1.10	2.64
Farm Credit East, ACA	6,423,863	12.21	8,207,965	1,558,527	18.58	0.58	2.52
Yosemite Farm Credit, ACA	2,798,856	5.32	3,456,981	491,950	14.17	0.67	1.57
Frontier Farm Credit, ACA	1,787,042	3.40	2,300,158	446,292	18.08	0.76	2.00
Golden State Farm Credit, ACA	1,521,216	2.89	1,905,636	289,015	15.08	0.40	1.80
Farm Credit of New Mexico, ACA	1,431,198	2.72	1,901,783	397,765	22.33	2.74	1.68
Oklahoma AgCredit, ACA	1,305,914	2.48	1,625,606	263,389	16.50	0.99	1.54
Fresno-Madera Farm Credit, ACA	990,217	1.88	1,345,731	257,465	17.29	0.99	1.90
High Plains Farm Credit, ACA	1,055,096	2.01	1,345,126	221,533	15.95	0.18	1.95
Western AgCredit, ACA	922,996	1.75	1,202,323	209,506	16.51	3.66	2.08
Farm Credit of Southern Colorado, ACA	907,008	1.72	1,198,377	236,323	19.70	0.83	1.04
Farm Credit Western Oklahoma, ACA	790,314	1.50	984,089	149,315	16.70	0.18	1.18
Premier Farm Credit, ACA	602,317	1.15	799,595	159,785	18.99	0.04	1.79
Yankee Farm Credit, ACA	446,695	0.85	575,145	104,273	19.89	1.06	2.24
Farm Credit Services of Colusa-Glenn, ACA	390,743	0.74	545,996	112,494	18.62	-	1.98
Farm Credit of Western Kansas, ACA	287,972	0.55	401,326	90,216	23.01	0.92	1.70
Idaho AgCredit, ACA	256,763	0.49	330,402	54,244	17.10	0.49	1.72
AgPreference, ACA	210,388	0.40	266,837	45,520	21.57	0.65	0.58
Farm Credit of Enid, ACA	195,930	0.37	262,036	58,029	24.81	1.17	0.65

# **Association Information**

### AgPreference, ACA

3120 North Main Altus, OK 73521 580-482-3030 www.agpreference.com

### American AgCredit, ACA

400 Aviation Boulevard, Suite 100 Santa Rosa, CA 95403 707-545-1200 www.agloan.com

### Farm Credit East, ACA

240 South Road Enfield, CT 06082 860-741-4380 www.farmcrediteast.com

### Farm Credit of Enid, ACA

1605 W. Owen K. Garriott Road Enid, OK 73703 580-233-3489 www.fcenid.com

### Farm Credit of New Mexico, ACA

5651 Balloon Fiesta Parkway NE Albuquerque, NM 87113 505-884-1048 www.farmcreditnm.com

### Farm Credit of Southern Colorado, ACA

5110 Edison Avenue Colorado Springs, CO 80915 719-570-1087 www.aglending.com

### Farm Credit of Western Kansas, ACA

1190 South Range Avenue Colby, KS 67701-3503 785-462-6714 www.fcwk.com

#### *Farm Credit of Western Oklahoma, ACA* 3302 Williams Avenue Woodward, OK 73801

580-256-3465 www.fcwestok.com

### Farm Credit Services of Colusa-Glenn, ACA

2970 Davison Court Colusa, CA 95932 530-458-2163 www.fcscolusaglenn.com

### Farm Credit West, ACA

3755 Atherton Road Rocklin, CA 95765 916-780-1166 www.farmcreditwest.com

### Fresno-Madera Farm Credit, ACA

4635 West Spruce Avenue Fresno, CA 93794 559-277-7000 www.fmfarmcredit.com

### Frontier Farm Credit, ACA

5015 South 118th Street Omaha, NE 68137 785-776-7144 www.frontierfarmcredit.com

### Golden State Farm Credit, ACA

1359 East Lassen Avenue Chico, CA 95973 530-571-4160 www.goldenstatefarmcredit.com

### High Plains Farm Credit, ACA

605 Main Larned, KS 67550-0067 620-285-6978 www.highplainsfarmcredit.com

### Idaho AgCredit, ACA

188 West Judicial Street Blackfoot, ID 83221-0985 208-785-1510 www.idahoagcredit.com

### Northwest Farm Credit Services, ACA

2001 South Flint Road Spokane, WA 99224 509-340-5300 www.northwestfcs.com

### Oklahoma AgCredit, ACA

601 E. Kenosha Street Broken Arrow, OK 74012 918-251-8596 www.okagcredit.com

### Premier Farm Credit, ACA

202 Poplar Street Sterling, CO 80751-1785 970-522-2330 www.premieraca.com

#### Western AgCredit, ACA

10980 South Jordan Gateway South Jordan, UT 84095-0850 801-571-9200 www.westernagcredit.com

### Yankee Farm Credit, ACA

289 Hurricane Lane, Suite 202 Williston, VT 05495-0467 802-879-4700 www.yankeefarmcredit.com

### Yosemite Farm Credit, ACA

806 West Monte Vista Avenue Turlock, CA 95382 209-667-2366 www.yosemitefarmcredit.com