

# 2019 Quarterly Report MARCH 31, 2019

Dear CoBank Customer-Owner:

CoBank recorded solid financial performance in the first quarter of 2019. Though net income declined – primarily as a result of non-recurring items – lending increased across all three of our operating segments, and credit quality and capital remained strong. CoBank remains well-positioned to meet the financial needs of its customers and fulfill its mission of service to rural America.

Average loan volume rose 4 percent during the quarter to \$105.8 billion, from \$101.7 billion in the same period last year. The increase was driven by increased borrowing by affiliated associations in our Farm Credit Banking segment; agricultural export and corporate finance customers in our Agribusiness segment; and rural power and water customers in our Rural Infrastructure segment.

Net income for the quarter was \$272.5 million, compared to \$284.4 million during the same period in 2018. The 4 percent decrease was driven primarily by a reduction in noninterest income and net interest income, partially offset by lower provisions for loan losses and income taxes. Noninterest income decreased \$17.2 million primarily due to a lower level of returned excess insurance funds from the Farm Credit System Insurance Corporation in 2019. Net interest income decreased 3 percent to \$359.7 million, driven by lower earnings on balance sheet positioning and lower spreads in our loan portfolio, partially offset by an increase in returns on invested capital and higher average loan volume.

Net interest margin declined to 1.06 percent for the first quarter from 1.15 percent a year ago. The reduction in our net interest margin included the impact of lower earnings on balance sheet positioning and lower spreads in our loan portfolio. Lower loan spreads are primarily the result of changes in asset mix, including increased lending to affiliated associations and agricultural export finance customers which carry lower spreads and capital requirements commensurate with lower risk and higher levels of investment securities which also have lower spreads. Loan spreads also decreased due to continued competition for the business of our customers. These drivers were somewhat offset by an increase in earnings on invested capital which benefited net interest margin. Over the past several years, CoBank has experienced margin compression due to a number of marketplace and other factors, including intense competition, low interest rates and the shape of the yield curve. We will continue to manage our assets and liabilities to position CoBank optimally for the current and anticipated interest rate environment.

Credit quality in our loan portfolio remained generally favorable despite some deterioration during the quarter impacting our Rural Infrastructure segment and, to a lesser extent, our Agribusiness segment. Adverse assets increased to 1.39 percent of total loans at quarter end, compared to 1.21 percent at the end of last year. The level of nonaccrual loans improved to \$308.6 million at March 31, 2019, from \$326.3 million at December 31, 2018. The bank's allowance for credit losses totaled \$729.9 million or 1.35 percent of non-guaranteed loans when loans to Farm Credit associations are excluded.

CoBank's capital levels remained well in excess of regulatory minimums. As of March 31, 2019, shareholders' equity totaled \$9.8 billion, and the bank's total capital ratio was 14.77 percent, compared with the 8.0 percent (10.5 percent inclusive of the fully phased-in capital conservation buffer) minimum established by the Farm Credit Administration (FCA), the bank's independent regulator. At quarter end, the bank held approximately \$32.4 billion in cash, investments and overnight funds, and had 172 days of liquidity, which was in excess of FCA liquidity requirements.

Our board and executive team remain focused on building the long-term financial strength and capacity of the enterprise in order to ensure that we can continue to serve our customers with excellence and fulfill our mission in rural America. We greatly appreciate the support of our customer-owners and are grateful for the trust they place in CoBank as their financial partner.

Kein Riel

Kevin G. Riel Chair of the Board

Tom Helverson

Thomas E. Halverson President and Chief Executive Officer

May 10, 2019

# Financial Highlights CoBank, ACB

(\$ in Thousands)

	March 31, 2019		Dec	ember 31, 2018
		(Unaudited)		
Total Loans	\$	104,953,959	\$	104,493,855
Less: Allowance for Loan Losses		652,589		621,591
Net Loans		104,301,370		103,872,264
Total Assets		138,346,666		139,015,657
Total Shareholders' Equity		9,807,965		9,534,933

### For the Three Months Ended March 31,

(Unaudited)	2019	2018
Net Interest Income	\$ 359,675	\$ 371,041
Provision for Loan Losses	28,000	50,000
Net Fee Income	25,987	20,969
Net Income	272,493	284,412
Net Interest Margin	1.06 %	1.15 %
Return on Average Assets	0.80	0.87
Return on Average Common Shareholders' Equity	12.47	14.27
Return on Average Total Shareholders' Equity	11.46	12.86
Average Total Loans	\$ 105,806,813	\$ 101,657,100
Average Earning Assets	137,824,129	130,902,511
Average Total Assets	138,979,094	132,064,944

# Management's Discussion and Analysis of Financial Condition and Results of Operations CoBank, ACB

### **Business Overview**

CoBank, ACB (CoBank or the Bank) is one of the four banks of the Farm Credit System (System) and provides loans, leases and other financial services to vital industries across the rural communities of America. The System is a federally chartered network of borrower-owned cooperative lending institutions and related service organizations. The System was established in 1916 by the U.S. Congress, and is a government-sponsored enterprise. CoBank is federally chartered under the Farm Credit Act of 1971, as amended (the Farm Credit Act), and is subject to supervision, examination, and safety and soundness regulation by an independent federal agency, the Farm Credit Administration (FCA).

Our customers consist of agricultural cooperatives; other food and agribusiness companies; rural power, communications and water cooperatives and companies; rural community facilities; Agricultural Credit Associations (Associations), which are regulated, farmer-owned financial institutions and members of the System; and other businesses that serve agriculture and rural communities. We provide a broad range of loans and other financial services through three operating segments: Agribusiness, Farm Credit Banking and Rural Infrastructure.

The following discussion and analysis should be read in conjunction with the accompanying condensed consolidated quarterly financial statements and related notes, the accompanying regulatory capital disclosures and our 2018 Annual Report to Shareholders.

### **Consolidated Results of Operations**

Average loan volume was \$105.8 billion during the first three months of 2019 compared to \$101.7 billion in the same prior-year period. The 4 percent increase in average loan volume resulted primarily from growth in lending to Associations in our Farm Credit Banking operating segment and agricultural export finance customers in our Agribusiness operating segment as well as rural power and water customers in our Rural Infrastructure segment.

Net income decreased \$11.9 million to \$272.5 million for the three-month period ended March 31, 2019, compared to \$284.4 million during the same period in 2018. The 4 percent decrease in earnings primarily resulted from decreases in noninterest income and net interest income as well as an increase in operating expenses. These items were somewhat offset by lower provisions for loan losses and income taxes in the 2019 period.

Net Interest Margin and Net Interest Inco	ome					
Three Months Ended March 31,		2019			2018	
(\$ in Millions)	Average Balance	Average Rate	Interest Income/ Expense	Average Balance	Average Rate	Interest Income/ Expense
Interest-earning Assets						
Loans	\$ 105,807	3.67 %	\$ 972	\$ 101,657	3.05 %	\$ 774
Investment Securities, Federal Funds Sold						
and Other Overnight Funds	32,017	2.44	195	29,246	2.12	155
Total Interest-earning Assets	137,824	3.39	1,167	130,903	2.84	929
Total Interest-bearing Liabilities	127,403	2.53	807	121,165	1.84	558
Interest Rate Spread		0.86			1.00	
Impact of Equity Financing	\$ 9,650	0.20		\$ 8,981	0.15	
Net Interest Margin and Net Interest Income		1.06 %	\$ 360		1.15 %	\$ 371

Net interest income decreased \$11.3 million to \$359.7 million for the three months ended March 31, 2019, compared to \$371.0 million for the same prior-year period. The 3 percent decrease in net interest income was primarily driven by lower earnings on balance sheet positioning and lower spreads in our loan portfolio, partially offset by an increase in earnings on invested capital and higher average loan volume.

Net interest margin declined to 1.06 percent for the first quarter of 2019 compared to 1.15 percent for the same period in 2018. The reduction in our net interest margin included the impact of lower earnings on balance sheet positioning and lower spreads in our loan portfolio. Lower loan spreads are primarily the result of changes in asset mix, including increased lending to affiliated Associations and agricultural export finance customers which carry lower spreads and capital requirements commensurate with lower risk, and higher levels of investment securities which also have lower spreads. Loan spreads also decreased due to continued competition for the business of our customers. These drivers were somewhat offset by an increase in earnings on invested capital which benefited net interest margin.

We recorded a \$28.0 million provision for loan losses in the three-month period ended March 31, 2019, compared to \$50.0 million in the same period in 2018. The 2019 provision primarily reflects a higher level of overall Agribusiness lending activity and deterioration in credit quality in our Rural Infrastructure operating segment and to a lesser extent our Agribusiness operating segment. The 2018 provision largely reflected increases in specific reserves associated with a small number of customers in our Agribusiness and Rural Infrastructure operating segments as well as increased exposure in the Agribusiness operating segment resulting from deterioration in credit quality and growth in average loan volume. Adversely classified loans and accrued interest increased to 1.39 percent of total loans and accrued interest at March 31, 2019, from 1.21 percent at December 31, 2018 due to deterioration in credit quality in our Rural Infrastructure and Agribusiness operating segments. Nonaccrual loans improved to \$308.6 million at March 31, 2019, from \$326.3 million at December 31, 2018 primarily due to payment activity on existing nonaccrual loans, somewhat offset by an Agribusiness loan which transferred to nonaccrual status during the first quarter of 2019. Loan charge-offs, net of recoveries, totaled \$1.3 million in the first three months of 2019 compared to loan recoveries, net of charge-offs, of \$0.2 million during the same period in 2018.

Noninterest income decreased \$17.2 million to \$64.2 million for the first three months of 2019 from \$81.4 million for the same prior-year period. Noninterest income is primarily composed of fee income, patronage income, loan prepayment income and miscellaneous gains and losses, offset by losses on early extinguishments of debt. The decrease in noninterest income resulted largely from a lower level of returned excess insurance funds from the Insurance Corporation related to the Farm Credit System Insurance Fund (Insurance Fund). In the first quarter of 2019 and 2018, excess insurance funds of \$13.8 million and \$35.0 million, respectively, were returned from the Insurance Corporation. As more fully explained in our 2018 Annual Report, when the Insurance Fund exceeds the statutory 2 percent secure base amount (SBA), the Insurance Corporation may reduce premiums and return excess amounts. In both 2019 and 2018, the Insurance Fund began the year above the SBA. The overall decrease in noninterest income was somewhat

offset by an increase in fee income of \$5.0 million resulting from a higher level of transaction-related lending fees in our Agribusiness operating segment, lower losses on early extinguishments of debt of \$3.9 million and an increase in patronage income of \$3.2 million due to a higher level of patronage received from other System institutions on loan participations we sold to them.

Total operating expenses for the three-month period ended March 31, 2019 increased \$8.3 million to \$92.9 million from \$84.6 million for the same period in 2018. The higher level of operating expenses was primarily driven by an increase in employee compensation expense of \$6.8 million to \$48.6 million for the first three months of 2019. The increase in compensation expense was driven by an increase in the number of employees to support new business initiatives and maintain high levels of customer service, annual merit increases, compensation expenses related to lease originations that are no longer deferred and amortized under the new lease accounting standard and a reduction in partner reimbursements related to our digital banking activities. As of March 31, 2019 and 2018, we had 1,063 and 1,005 employees, respectively. Information services expense increased by \$0.8 million due to greater expenditures to enhance our service offerings, technology platforms and digital banking capabilities. Occupancy and equipment expenses increased \$0.7 million due to an increase in rent, maintenance and repairs related to our corporate headquarters and other banking center offices.

Our income tax expense decreased to \$30.5 million for the first three months of 2019, compared to \$33.4 million for the same prior-year period. Our effective tax rates were 10.1 percent and 10.5 percent for the three-month periods ended March 31, 2019 and 2018, respectively. The decreases in our income tax expense and the effective tax rate were primarily driven by higher levels of patronage, which resulted from growth in average patronage-eligible loan volume.

Our annualized return on average common shareholders' equity decreased to 12.47 percent for the three months ended March 31, 2019 from 14.27 percent for the same period in 2018 as a result of higher average capital and to a lesser extent a lower level of earnings. Our annualized return on average assets decreased to 0.80 percent for the three-month period ended March 31, 2019, compared to 0.87 percent for the same prior-year period.

## **Operating Segment Financial Review**

We provide financial services to agricultural cooperatives; other food and agribusiness companies; rural power, communications and water cooperatives and companies; rural community facilities; farmer-owned financial institutions and other businesses that serve agriculture and rural communities. We conduct lending operations through three operating segments: Agribusiness, Farm Credit Banking and Rural Infrastructure.

Loans outstanding and the allowance for loan losses by operating segment at March 31, 2019 and 2018 are reported in Notes 3 and 11 to the accompanying condensed consolidated financial statements. All customer activity, including loans and leases and related income, is specifically assigned to the business units that comprise the operating segments. Investment securities and federal funds sold and other overnight funds, which are primarily held as a liquidity reserve to support our banking operations, are not specifically assigned to operating segments; however, the income from investment securities and federal funds sold and other overnight funds sold and other overnight funds is attributed to the operating segments. Net income by operating segment is summarized in the following table and is more fully detailed in Note 11 to the accompanying condensed consolidated financial statements.

Net Income by Operating Segment (\$ in Thousands)						
For the Three Months Ended March 31,		2019	2018 <sup>(1)</sup>			
Operating Segment:						
Agribusiness	\$	135,358	\$	133,086		
Farm Credit Banking		56,579		61,319		
Rural Infrastructure		80,556		90,007		
Total	\$	272,493	\$	284,412		

<sup>(1)</sup> Previous to 2019, certain corporate and other information to reconcile total reportable segments with total consolidated results were separately disclosed as "Corporate/Other". Such amounts are now allocated to operating segments, and prior year amounts have been reclassified to conform to the current presentation.

### Agribusiness

The Agribusiness operating segment includes loans and other financial services provided to a diverse market of cooperatives and other businesses in various agricultural sectors including grain handling and marketing, farm supply, fruits, nuts, vegetables, forest products, dairy, livestock, biofuels and food processing. Agribusiness loans outstanding totaled \$33.8 billion at March 31, 2019, compared to \$32.4 billion at December 31, 2018. The Agribusiness segment includes our Agricultural Export Finance Division, which provides trade finance to support U.S. exporters of agricultural products. The Agricultural Export Finance Division had \$5.7 billion and \$5.8 billion in loans outstanding as of March 31, 2019 and December 31, 2018, respectively. At March 31, 2019 and December 31, 2018, 18 percent of the loans in the Agricultural Export Finance Division were guaranteed by the U.S. government. Our Agribusiness segment also includes Farm Credit Leasing Services Corporation (FCL), a wholly-owned subsidiary, which provides lease products and related services to Association partners, agribusinesses, agricultural producers and rural infrastructure companies. As of March 31, 2019 and December 31, 2018, FCL had \$3.3 billion and \$3.4 billion, respectively, in leases outstanding.

Agribusiness average loan volume increased 3 percent to \$34.5 billion for the first three months of 2019 from \$33.6 billion for the same period of 2018. Growth in Agribusiness average loan volume resulted primarily from increased lending to agricultural export finance customers and to a lesser extent a higher level of agribusiness lending activity in the 2019 period.

Agribusiness net income increased \$2.3 million in the first three months of 2019 to \$135.4 million from \$133.1 million for the same period in 2018 due to lower provisions for loan losses and income taxes, partially offset by a decrease in noninterest income, an increase in operating expenses and a decrease in net interest income.

Net interest income decreased by \$4.9 million to \$192.3 million for the three-month period ended March 31, 2019, from \$197.2 million for the 2018 period. This decrease was primarily due to lower overall spreads in our Agribusiness loan portfolio reflective of continued competition for the business of our customers and increased lending to agricultural export finance customers which carry lower loan spreads and capital requirements commensurate with lower risk. The impact of spread reduction was somewhat offset by growth in average loan volume.

Agribusiness recorded a \$25.0 million provision for loan losses during the first three months of 2019 compared to \$47.0 million in the same prior-year period. The 2019 provision reflects a higher level of lending activity and slight deterioration in overall credit quality. The 2018 provision resulted primarily from increases in specific reserves associated with a small number of customers as well as an increase in exposure due to deterioration in overall credit quality and growth in loan volume. Nonaccrual loans in Agribusiness improved to \$278.5 million at March 31, 2019, as compared to \$288.1 million at December 31, 2018, due to payment activity on existing nonaccrual loans, partially offset by an Agribusiness loan which transferred to nonaccrual status in 2019. Loan charge-offs, net of recoveries, totaled \$1.6 million for the three months ended March 31, 2019, compared to loan recoveries, net of charge-offs, of \$0.2 million for the same prior-year period.

Noninterest income decreased \$10.4 million to \$37.7 million in the first three months of 2019 from \$48.1 million for the 2018 period, largely due to a lower level of returned excess insurance funds from the Insurance Corporation. This decrease was somewhat offset by an increase in fee income due to transactionrelated lending fees, lower losses on early extinguishments of debt and higher levels of patronage income received from other System institutions on loan participations we sold to them.

Agribusiness operating expenses increased to \$54.9 million for the first three months of 2019 from \$49.0 million in the same prior-year period primarily due to the increases in employee compensation described on page 6.

### Farm Credit Banking

The Farm Credit Banking operating segment includes wholesale loans from the direct funding relationships we have with our 22 affiliated Association customer-owners and our wholesale funding relationships with other System institutions. Our affiliates include Associations operating in 23 states serving the Northwest, West, Southwest, Rocky Mountains, Mid-Plains, and Northeast regions of the United States. As of March 31, 2019, the Farm Credit Banking loan portfolio totaled \$50.2 billion, compared to \$50.7 billion at December 31, 2018. The decrease in outstanding loan volume primarily resulted from a typical seasonal decline in Association lending to agricultural producers and processors. At March 31, 2019 and December 31, 2018, loans outstanding included \$45.3 billion and \$45.8 billion, respectively, in wholesale loans to our affiliated Associations and \$4.9 billion of participations in wholesale loans made by other System banks to certain of their affiliated Associations. These participations included \$3.9 billion as of both March 31, 2019 and December 31, 2018 in wholesale loans made by the Farm Credit Bank of Texas (FCBT). The balance of participations of \$1.0 billion as of March 31, 2019 and December 31, 2018 represent wholesale loans made by AgFirst Farm Credit Bank.

Farm Credit Banking average loan volume increased 7 percent to \$50.1 billion for the three-month period ended March 31, 2019, compared to \$47.0 billion for the same prior-year period. The increase resulted from greater overall lending to agricultural producers and processors by our affiliated Associations.

Farm Credit Banking net income decreased \$4.7 million to \$56.6 million for the first three months of 2019, as compared to \$61.3 million for the same prior-year period. The decrease primarily resulted from lower levels of net interest income and noninterest income. Net interest income decreased to \$66.6 million in the first three months of 2019, compared to \$69.6 million for the same period in 2018, primarily due to lower earnings on balance sheet positioning somewhat offset by the impact of growth in average loan volume. The operating results of Farm Credit Banking in the first quarter of 2019 and 2018 did not benefit from the previously mentioned returns of excess insurance funds from the Insurance Corporation because these amounts were passed on directly to our Association customers since premium assessments are also directly passed on to them.

As a wholesale lender to Associations, we benefit from the diversification provided by the Association loan portfolios and a strong collateral position. In addition, the earnings, capital and loan loss reserves of the Associations provide an additional layer of protection against losses in their respective loan portfolios. Lower spreads in the Farm Credit Banking operating segment are commensurate with the lower risk profile and lower regulatory capital requirements. Notwithstanding the downgraded credit quality classifications of three affiliated Association wholesale loans and a participation in a wholesale loan made by FCBT to one of its affiliated Associations as discussed on page 10, loan quality in Farm Credit Banking remains strong. No provision for loan losses or allowance for credit losses have been recorded related to any of our wholesale loans to Associations.

Farm Credit Banking noninterest income decreased to \$0.4 million in the first three months of 2019 from \$2.6 million in the 2018 period primarily resulting from gains recognized on the sale of investment securities attributed to the Farm Credit Banking operating segment in the prior period.

Operating expenses totaled \$10.3 million for the first three months of 2019 and were generally consistent with the same period in 2018. Farm Credit Banking has no income tax expense as the earnings on its business activities are statutorily tax-exempt.

### Rural Infrastructure

The Rural Infrastructure operating segment includes loans and other financial services provided to cooperatives and other companies in the power and energy, communications, water and waste water industries, as well as to community facilities in rural America. Power and energy industry customers include rural electric generation and transmission cooperatives, electric distribution cooperatives, renewable energy providers, independent power producers, regulated utilities and investor-owned utilities. Communications industry customers include rural local exchange carriers, wireless providers, data transport networks, cable television systems, tower companies, telecommunication services and data centers. In addition, the Bank has customers in the water industry, including rural water and waste water companies, as well as rural health care and other community facilities. The Rural Infrastructure loan portfolio decreased slightly to \$21.0 billion at March 31, 2019, compared to \$21.4 billion at December 31, 2018. During February 2019, we entered into a master participation agreement with the Federal Agricultural Mortgage Corporation (Farmer Mac) under which each party may purchase from the other participation interests in eligible loans. In connection with the agreement, we sold \$546.2 million of non-patronage, electric distribution loans to Farmer Mac. We remain the servicer of these loans.

Rural Infrastructure average loan volume increased 1 percent to \$21.2 billion for the first three months of 2019, compared to \$21.0 billion for the same prior-year period. Growth in Rural Infrastructure average loan volume resulted primarily from increased lending to rural power, energy and water borrowers, somewhat offset by a decrease in electric distribution and communications loans.

Rural Infrastructure net income decreased by \$9.4 million to \$80.6 million for the first three months of 2019, compared to \$90.0 million for the same prior-year period. The decrease was primarily driven by decreases in noninterest income and net interest income as well as an increase in operating expenses. These items were somewhat offset by a lower provision for income taxes.

Net interest income decreased by \$3.3 million to \$100.9 million for the three-month period ended March 31, 2019, compared to \$104.2 million in the 2018 period. This decrease was primarily due to spread compression in certain of the portfolio sectors resulting from continued strong competition for our customers' business from other financial service providers, somewhat offset by an increase in average loan volume.

Rural Infrastructure recorded a provision for loan losses of \$3.0 million during the first three months of both 2019 and 2018. The 2019 provision primarily reflects deterioration in credit quality driven by downgrades of a limited number of electric power and energy customers partially offset by credit quality improvements in our communications portfolio. The 2018 provision primarily reflected increases in specific reserves associated with a small number of customers, somewhat offset by lower reserves in the balance of the portfolio. Nonaccrual loans in Rural Infrastructure improved to \$30.1 million at March 31, 2019, compared to \$38.2 million at December 31, 2018 due to a communications loan that was paid off during the first quarter of 2019. Loan recoveries, net of charge-offs, totaled \$0.3 million for the first three months of 2019. There were no significant loan charge-offs or recoveries during the first three months of 2018 in Rural Infrastructure.

Noninterest income decreased by \$4.5 million to \$26.2 million for the three-month period ended March 31, 2019, compared to \$30.7 million for the same period in 2018 largely due to a lower level of returned excess insurance funds from the Insurance Corporation. This was somewhat offset by lower losses on early extinguishments of debt and higher levels of patronage income received from other System institutions on loan participations we sold to them.

Rural Infrastructure operating expenses increased by \$3.0 million to \$27.7 million for the first three months of 2019 compared to \$24.7 million for the same prior-year period primarily due to increases in employee compensation expense described on page 6.

# Credit Quality, Liquidity, Capital Resources and Other

### Loan Quality

The following table presents loans and accrued interest receivable, classified by management pursuant to our regulator's Uniform Loan Classification System, as a percent of total loans and accrued interest.

	March 31, 2019					December 31, 2018				
	Wholesale		Commercial		Total		Wholesale	Commercia		Total
	Loans (1)		Loans (2)		Bank		Loans <sup>(1)</sup>	Loans (2)		Bank
Acceptable	94.60	%	95.50	%	95.07	%	98.95 %	95.86	%	97.37
Special Mention	5.29		1.94		3.54		0.93	1.88		1.42
Substandard	0.11		2.55		1.39		0.12	2.25		1.20
Doubtful	-		0.01		-	(3)	-	0.01		0.01
Loss	-		-		-		-	-		-
Total	100.00	%	100.00	%	100.00	%	100.00 %	100.00	%	100.00

<sup>(1)</sup> Represents loans in our Farm Credit Banking operating segment

<sup>(2)</sup> Represents loans in our Agribusiness and Rural Infrastructure operating segments

<sup>(3)</sup> Represents less than 0.01 percent of total bank loans and accrued interest

While our overall loan quality measures remain strong at March 31, 2019, we experienced deterioration in the first three months of 2019. The level of adversely classified loans ("Substandard", "Doubtful" and "Loss") and related accrued interest as a percent of total loans and accrued interest increased to 1.39 percent at March 31, 2019, compared to 1.21 percent at December 31, 2018. This increase resulted from deterioration in credit quality in our Rural Infrastructure and Agribusiness operating segments.

Our Special Mention loans and related accrued interest as a percentage of total loans and accrued interest increased to 3.54 percent at March 31, 2019, compared to 1.42 percent at December 31, 2018. At March 31, 2019, Special Mention loans included \$2.2 billion in wholesale loans to two of our affiliated Associations and a \$471.2 million participation in a wholesale loan made by FCBT to one of its affiliated Associations. At March 31, 2019, Substandard loans included a \$56.3 million wholesale loan to one of our affiliated Associations. Pursuant to our regulatory requirements, we classify our wholesale loans using the same Uniform Loan Classification System as is used with our commercial loans. Our loans to Associations are collateralized by substantially all of the Association assets. In addition, the earnings, capital and loan loss reserves of the Associations provide additional layers of protection against losses in their retail loan other operational weaknesses at these Associations, some of which were material weaknesses, as a result of the collateralization and other mitigants described above, we do not anticipate any losses related to these wholesale loans. As of March 31, 2019, CoBank has not made any provision for loan loss or recorded any allowance for credit loss related to any of our wholesale loans.

We recorded a \$28.0 million provision for loan losses in the first three months of 2019 compared to \$50.0 million during the 2018 period. The 2019 provision primarily reflects a higher level of overall Agribusiness lending activity and deterioration in credit quality in our Rural Infrastructure operating segment and to a lesser extent our Agribusiness operating segment. The 2018 provision largely reflected increases in specific reserves associated with a small number of customers in our Agribusiness and Rural Infrastructure operating segment resulting from deterioration in credit quality and growth in average loan volume. Total loan charge-offs, net of recoveries,

were \$1.3 million for the first three months of 2019 compared to loan recoveries, net of charge-offs, of \$0.2 million in the 2018 period. Nonaccrual loans improved to \$308.6 million at March 31, 2019 from \$326.3 million at December 31, 2018 primarily due to payment activity on existing nonaccrual loans, somewhat offset by an Agribusiness loan which transferred to nonaccrual status during the first quarter of 2019. Our total allowance for credit losses (ACL), which includes the allowance for loan losses and the reserve for unfunded commitments, was \$729.9 million at March 31, 2019, compared to \$703.2 million at December 31, 2018. Our ACL as a percent of total loans was 0.70 percent at March 31, 2019 and 0.67 percent at December 31, 2018. As a percent of non-guaranteed loans outstanding and excluding loans to Associations, our ACL was 1.35 percent at March 31, 2019, compared to 1.33 percent at December 31, 2018.

While the overall credit quality of our loan portfolio remains strong, we experienced deterioration during the first three months of 2019. We believe further deterioration could result from market factors impacting our customers, including an ongoing low agricultural commodity price environment, trade disputes between the United States and its trading partners, declining farm income and a higher level of interest rates. In addition, concentrations within our loan portfolio can cause the level of our loan quality, nonaccrual loans, charge-offs and provisions for loan losses or loan loss reversals to vary significantly from period to period.

#### Liquidity and Investments

Our liquidity management objectives are to provide a reliable source of funding to borrowers, meet maturing debt obligations, provide additional liquidity if market conditions deteriorate and fund operations on a cost effective basis. While we believe that sufficient resources are available to meet liquidity management objectives through our debt maturity structure, holdings of liquid assets and access to the capital markets, the volatility of our loan volume and customer cash flow requirements causes our liquidity needs to vary significantly from day to day.

One of the ways in which we measure and monitor our liquidity position is by assuming no ability to issue debt and calculating the number of days into the future we could meet maturing debt obligations by using available cash and eligible investments. System banks are required by regulation to maintain a minimum of 90 days of liquidity (cash and readily marketable investments generally discounted by 5 to 10 percent of market value) on a continuous basis and to establish an incremental liquidity reserve. At March 31, 2019, our liquidity was 172 days, compared to 177 days at December 31, 2018.

We hold cash, investment securities, federal funds sold and other overnight funds primarily to maintain a liquidity reserve and manage short-term surplus funds. Cash, federal funds sold and other overnight funds totaled \$0.7 billion and \$2.7 billion as of March 31, 2019 and December 31, 2018, respectively. Our investment securities increased \$0.4 billion to \$31.7 billion at March 31, 2019, compared to \$31.3 billion at December 31, 2018.

The table below summarizes our investment securities and related unrealized gains (losses) by asset class.

			March 31, 20'	19			De	ecember 31, 2	2018	8
					Unrealized					Unrealized
	Α	mortized			Gains/	A	mortized			Gains/
		Cost	Fair Value		(Losses)		Cost	Fair Value		(Losses)
Certificates of Deposit	\$	975	\$ 975	5\$	-	\$	975	\$ 975	5\$	-
U.S. Treasury Debt		15,333	15,279	)	(54)		15,424	15,268	3	(156)
U.S. Agency Debt		2,647	2,652	2	5		2,257	2,239	)	(18)
Residential Mortgage-Backed:										
Ginnie Mae		2,881	2,881		-		2,969	2,940	)	(29)
U.S. Agency		5,393	5,360	)	(33)		5,613	5,528	3	(85)
Non-Agency		12	12	2	-		12	13	3	1
Commercial Mortgage-Backed:										
U.S. Agency		2,980	2,970	)	(10)		2,882	2,867	7	(15)
Corporate Bonds		135	139	)	4		120	119	9	(1)
Asset-Backed and Other		1,434	1,436	6	2		1,342	1,343	3	1
Total	\$	31,790	\$ 31,704	L \$	(86)	\$	31,594	\$ 31,292	2 \$	(302)

Credit risk in our investment portfolio primarily exists in investment securities that are not guaranteed by the U.S. government or a government-sponsored enterprise (U.S. Agency), which include our certificates of deposit, non-agency mortgage-backed securities (MBS), corporate bonds and asset-backed securities (ABS). Excluding certificates of deposit with counterparties that carry the highest short-term credit rating, these securities collectively total \$1.6 billion (fair value) or 5 percent of our total investment securities as of March 31, 2019. Credit risk in our investment portfolio also arises from the inability of guarantors and third-party providers of other credit enhancements to meet their contractual obligations to us. We recorded no impairment losses on investment securities during the first three months of 2019 or 2018.

Pursuant to FCA regulations, certain securities must be excluded from our liquidity reserve, which would include certificates of deposit that no longer carry one of the two highest short-term credit ratings; non-agency MBS and ABS that are no longer rated triple-A by at least one major rating agency; corporate bonds that no longer carry one of the two highest ratings by at least one major rating agency; and any investment whose market value is less than 80 percent of book value. As a result, as of March 31, 2019, \$127.4 million of securities were not included in our liquidity reserve.

During the first quarter of 2019, we sold three U.S. Treasury debt securities for total proceeds of \$524.5 million resulting in losses of \$0.2 million. These securities were primarily sold to manage liquidity. The resulting losses from these sales are recorded in noninterest income in the accompanying condensed consolidated statement of income for the three months ended March 31, 2019.

During the first quarter of 2018, we sold five non-agency debt securities for total proceeds of \$10.7 million resulting in gains of \$2.7 million. These securities sold were acquired in our 2012 merger with U.S. AgBank and were credit-impaired. We sold these securities to manage credit exposure and take advantage of favorable market conditions. The resulting gains from these sales are recorded in noninterest income in the accompanying condensed consolidated statement of income for the three months ended March 31, 2018.

As all of our investment securities are classified as "available for sale", we recognize changes in the fair value of our investment securities in accumulated other comprehensive income (loss), a component of shareholders' equity, unless losses are credit-related and considered other-than-temporary, in which case that portion of the loss is recorded in earnings. We recorded unrealized gains of \$216.3 million for the first three months of 2019, compared to unrealized losses of \$235.5 million for the same prior-year period. The unrealized gains and losses recorded in both periods primarily reflect the impact of market interest rate changes on the fair value of fixed rate securities.

An additional source of liquidity is cash provided by our operating activities (primarily generated from net interest income in excess of operating expenses), which totaled \$128.4 million and \$342.4 million for the first three months of 2019 and 2018, respectively.

Notwithstanding the various sources of liquidity discussed above, if no other sources at CoBank existed to repay maturing Federal Farm Credit Banks Consolidated Systemwide bonds, medium term notes and discount notes (collectively referred to as Systemwide Debt Securities), the assets of the Insurance Fund would be used to repay such debt.

The Insurance Corporation has an agreement with the Federal Financing Bank, a federal instrumentality subject to the supervision and direction of the U.S. Treasury, pursuant to which the Federal Financing Bank would advance funds to the Insurance Corporation. Under its existing statutory authority, the Insurance Corporation may use these funds to provide assistance to the System banks in exigent market circumstances that threaten the banks' ability to pay maturing debt obligations. The agreement provides for advances of up to \$10 billion and terminates on September 30, 2019 unless otherwise renewed. The decision whether to seek funds from the Federal Financing Bank is at the discretion of the Insurance Corporation, and each funding obligation of the Federal Financing Bank is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by the System.

### Capital Resources

We believe that a sound capital position is critical to our long-term financial success and future growth. Our shareholders' equity is composed of preferred and common stock, retained earnings and other comprehensive income (loss), and totaled \$9.8 billion and \$9.5 billion at March 31, 2019 and December 31, 2018, respectively. During the first three months of 2019, growth in shareholders' equity resulted from retained earnings as well as a decrease in accumulated other comprehensive loss primarily resulting from decreases in unrealized losses on investment securities driven by market interest rate changes offset by patronage accruals and preferred stock dividends.

At March 31, 2019 and December 31, 2018, our capital and leverage ratios exceeded regulatory minimums, as shown in the following table.

		March 31	l, 2019	December	ecember 31, 2018		
	Regulatory		Actual		Actual	Required	
	Minimums	Actual	Buffer	Actual	Buffer	Buffer	
Common Equity Tier 1 Capital Ratio	4.5 %	11.70 %	7.20 %	12.38 %	7.88 %	2.5 %	
Tier 1 Capital Ratio	6.0	13.77	7.77	14.57	8.57	2.5	
Total Capital Ratio	8.0	14.77	6.77	15.58	7.58	2.5	
Tier 1 Leverage Ratio	4.0	7.16	3.16	7.53	3.53	1.0	
Unallocated Retained Earnings (URE)							
and URE Equivalents Leverage Ratio	1.5	2.91	n/a	3.19	n/a	n/a	
Permanent Capital Ratio	7.0	13.89	n/a	14.69	n/a	n/a	

See pages 51 through 60 for more information on required regulatory capital disclosures, including the components of the ratios displayed above.

We may from time to time seek to retire our outstanding debt or equity securities through calls, tender offers and/or exchanges, open market purchases, privately negotiated transactions or otherwise. We may also issue new debt or equity securities. Such calls, tender offers, exchanges, open market purchases or new issuances, if any, will depend on prevailing market conditions, the Bank's capital position and liquidity requirements, contractual restrictions, changes to capital regulations and other factors.

#### **Other Regulatory Matters**

On April 3, 2019, the FCA board issued a proposed rule that would clarify the factors that System institutions should consider when categorizing high-risk loans and placing them in nonaccrual status. The rule would also revise the criteria by which loans are reinstated to accrual status, and it would revise the application of the criteria to certain loans in nonaccrual status to distinguish between the types of risk that cause loans to be placed in nonaccrual status. The public comment period ends on June 3, 2019.

### **Business Outlook**

We operate in an environment that poses a number of challenges for the Bank and its customers. Although interest rates have increased recently, they remain low by historical standards and the shape of the yield curve continues to limit returns on capital and investment securities. Monetary policy as established by the Federal Reserve and the policies of other central banks around the world could create further uncertainty regarding interest rates and asset valuations. The direction of the U.S. economic, trade and foreign policies continues to create uncertainty. In particular, the imposition of tariffs continues to introduce significant uncertainty and the related reactions by governments around the world could lead to further disruption in markets for agricultural products. Although the United States has entered into a new trade agreement with Canada and Mexico, until passed by Congress and fully implemented, it is uncertain how this agreement will impact the U.S. economy and our customers. Competition for the business of our customers across most of the industries we serve continues to be intense. Agricultural commodity prices have remained relatively low due to strong global supplies and are subject to volatility driven by weather conditions, trade policies and other factors. Customers in many of the industries we serve are impacted by commodity prices and agricultural yields, fluctuations in the value of the U.S. dollar, weather, and ongoing political and regulatory uncertainty. Many of our power customers continue to be impacted by energy efficiency initiatives, price volatility of various fuel sources including coal and natural gas, rural population decline, changing regulation of carbon dioxide emissions, renewable energy standards and customer demand for distributed generation. Rapidly changing technology, consolidation and customer demand create volatility in the communications industry. Although these challenges could reduce the credit quality and impact the level of loan demand, CoBank remains well-positioned to continue to serve as a dependable financial partner for our customers.

We continue to focus on delivering the credit and financial services our customers need to compete, grow and achieve business success, enhancing our enterprise risk management capabilities and maintaining our financial strength. In addition, we continue to collaborate with our affiliated Associations on business model solutions that further strengthen the ability to fulfill our collective mission, including through the more efficient use of capital. We believe that our strong liquidity and capital will continue to provide the capacity to support customers in all market conditions. We also believe that paying patronage is an important part of our value proposition as it effectively lowers the net cost of borrowing for our customer-owners. We continue our disciplined approach to managing risk and monitoring asset quality. We also continue to make prudent investments in our people, processes, data infrastructure and technology, including enhancing our digital banking capabilities, to strengthen the value and improve the experience we provide to our customers.

Under the guidance of our Board of Directors and through the focus of an experienced executive management team, we are focused on achieving continued success through execution of our business strategies. This includes, among other objectives, creating mutually beneficial partnerships with other System institutions, maintaining effective access to the agency debt capital markets, educating policy makers and other key stakeholders about the critical mission of CoBank and the System, prudently optimizing current lending authorities and maintaining compliance with laws and regulations. We continue to explore strategic alliances and other opportunities with our customers, other System institutions, financial service providers and other public and private entities as we strive to better fulfill our mission in rural America in a safe and sound manner.

# **Forward-Looking Statements**

Certain of the statements contained in this quarterly report that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Our actual results may differ materially and adversely from our expectations expressed in any forward-looking statements. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "estimate," "plan," "project," "target," "may," "will," "should," "would," "could" or similar expressions. Although we believe that the information expressed or implied in such forward-looking statements is reasonable, we can give no assurance that such projections and expectations will be realized or the extent to which a particular plan, projection or expectation may be realized. These forward-looking statements are based on current knowledge and are subject to various risks and uncertainties, including, but not limited to:

- Government trade policies in the United States and other countries, including tariffs and other restrictions that impact markets for agricultural and other products;
- Changes in economic, marketplace or regulatory environments that negatively impact the agricultural, power, communications, water and leasing industries;
- The level of interest rates and relationships between various interest rate indices and actions taken by the Federal Reserve to manage the monetary policy of the United States;
- Currency fluctuations that impact the value of the U.S. dollar in global markets;
- Adverse food safety and weather events, disease, and other unfavorable conditions that periodically occur and impact agricultural productivity and income;
- Adverse effect of wildfires, floods and other natural disasters which may have a direct or indirect impact on certain of our borrowers;
- Changes in levels of global crop production, exports, usage and inventories;
- Credit performance of the loan portfolio;
- Performance of underlying collateral, including farmland values and specialized property that secures rural infrastructure credits;
- Loan portfolio growth and seasonal factors;
- Weakening domestic and global economic conditions;
- Government policies and political developments in the United States and other countries in which we do business;
- Geopolitical uncertainties throughout the world that may impact the industries we lend to, or, economic, fiscal or monetary conditions;
- Changes in the U.S. government's support of the System, the agricultural industry, agricultural exports, rural infrastructure and rural economies;
- Legislative or regulatory actions that affect current and ongoing operations of the System or the banking, financial services, agricultural, power, communications, water and leasing industries;
- Legislative or regulatory actions that affect our relationships with our employees;
- Actions taken by the U.S. Congress relative to other government-sponsored enterprises, including Fannie Mae, Freddie Mac, the FHLB and Farmer Mac;
- Actions taken by the U.S. government to manage U.S. immigration or fiscal policies;
- Changes to tax laws, including the implementation of the Tax Cuts and Jobs Act of 2017, could have a positive or negative impact on our business and future market opportunities;
- A decrease in the credit outlook or ratings of U.S. government debt and agency debt, including Systemwide Debt Securities;
- Cybersecurity risks, including a failure or breach of our operational or security systems or infrastructure, that could adversely affect our business, financial performance and reputation;
- Disruptive technologies impacting the banking and financial services industries or implemented by our competitors which negatively impact our ability to compete in the marketplace;
- Changes in assumptions underlying the valuations of financial instruments;
- Changes in the basis for our estimates underlying the allowance for credit losses;

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- Failure of our investment portfolio to perform as expected or deterioration in the credit quality of such investments;
- The resolution of legal proceedings and related matters;
- Environmental-related conditions or laws impacting our lending activities;
- Nonperformance by counterparties under our derivative and vendor contracts;
- Reform of, or the replacement of LIBOR and the implementation of SOFR or another benchmark rate index;
- Success of business model solutions focused on strengthening our ability to fulfill the System's collective mission, including through the more efficient use of capital; and
- Our ability to continue to partner with various System and other entities in light of ongoing consolidation within the System and the industries we serve.

We expressly disclaim any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

# Condensed Consolidated Balance Sheets CoBank, ACB

(\$ in Thousands)

	March 31, 2019 (Unaudited)		
Assets			
Total Loans	\$ 104,953,959	\$	104,493,855
Less: Allowance for Loan Losses	652,589		621,591
Net Loans	104,301,370		103,872,264
Cash and Cash Equivalents	170,381		1,368,075
Federal Funds Sold and Other Overnight Funds	523,000		1,300,000
Investment Securities	31,704,089		31,291,720
Interest Rate Swaps and Other Financial Instruments	309,330		255,926
Accrued Interest Receivable and Other Assets	1,338,496		927,672
Total Assets	\$ 138,346,666	\$	139,015,657
Liabilities			
Bonds and Notes	\$ 126,885,452	\$	127,632,183
Interest Rate Swaps and Other Financial Instruments	192,325		154,841
Reserve for Unfunded Commitments	77,358		81,649
Accrued Interest Payable and Other Liabilities	1,383,566		1,612,051
Total Liabilities	\$ 128,538,701	\$	129,480,724
Commitments and Contingent Liabilities (Note 9)			
Shareholders' Equity			
Preferred Stock	1,500,000		1,500,000
Common Stock	3,404,864		3,415,654
Unallocated Retained Earnings	5,087,565		4,982,383
Accumulated Other Comprehensive Loss	(184,464)		(363,104)
Total Shareholders' Equity	\$ 9,807,965	\$	9,534,933
Total Liabilities and Shareholders' Equity	\$ 138,346,666	\$	139,015,657

# Condensed Consolidated Statements of Income CoBank, ACB

(\$ in Thousands) (Unaudited)

	For the Three	Months
	Ended Marc	ch 31,
	2019	2018
Interest Income		
Loans	\$ 972,169 \$	773,870
Investment Securities, Federal Funds Sold and Other Overnight Funds	194,628	154,859
Total Interest Income	1,166,797	928,729
Interest Expense	807,122	557,688
Net Interest Income	359,675	371,041
Provision for Loan Losses	28,000	50,000
Net Interest Income After Provision for Loan Losses	331,675	321,041
Noninterest Income (Expense)		
Net Fee Income	25,987	20,969
Patronage Income	19,457	16,253
Prepayment Income	1,631	1,394
Losses on Early Extinguishments of Debt	(1,626)	(5,554)
(Losses) Gains on Sale of Investment Securities	(193)	2,710
Return of Excess Insurance Funds	13,789	35,045
Other, Net	5,191	10,605
Total Noninterest Income	64,236	81,422
Operating Expenses		
Employee Compensation	48,621	41,822
Insurance Fund Premium	13,742	13,529
Information Services	9,532	8,715
General and Administrative	5,456	5,367
Occupancy and Equipment	4,332	3,645
Farm Credit System Related	4,399	4,401
Purchased Services	2,453	2,068
Other	4,412	5,081
Total Operating Expenses	92,947	84,628
Income Before Income Taxes	302,964	317,835
Provision for Income Taxes	30,471	33,423
Net Income	\$ 272,493 \$	284,412

# Condensed Consolidated Statements of Comprehensive Income CoBank, ACB

(\$ in Thousands) (Unaudited)

		For the Three Mo	onths		
	Ended March 31,				
		2019	2018		
Net Income	\$	272,493 \$	284,412		
Other Comprehensive Income (Loss), Net of Tax:					
Net Change in Unrealized Gains (Losses) on Investment					
Securities Not Other-Than-Temporarily Impaired		190,919	(214,049)		
Net Change in Unrealized (Losses) Gains on					
Other-Than-Temporarily Impaired Investment Securities		(12)	45		
Net Change in Unrealized (Losses) Gains on Interest Rate					
Swaps and Other Financial Instruments		(13,409)	10,846		
Net Pension Adjustment		971	1,465		
Other Comprehensive Income (Loss)		178,469	(201,693)		
Comprehensive Income	\$	450,962 \$	82,719		

# Condensed Consolidated Statements of Changes in Shareholders' Equity CoBank, ACB

For the Three Months Ended March 31,	2019	2018
Balance at Beginning of Period	\$ 9,534,933 \$	9,060,077
Cumulative effect adjustment from change in accounting principle <sup>(1)</sup>	8,596	-
Balance at Beginning of Period, as adjusted	9,543,529	9,060,077
Comprehensive Income	450,962	82,719
Preferred Stock:		
Dividends	(22,030)	(21,426
Common Stock:		
Issuances	20	9
Retirements	(43,966)	(31,084)
Cash Patronage Accrued	(120,550)	(114,274
Balance at End of Period	\$ 9,807,965 \$	8,976,021

# Condensed Consolidated Statements of Cash Flows CoBank, ACB

(\$ in Thousands) (Unaudited)

For the Three Months Ended March 31,	2019	2018
Cash Flows Provided by Operating Activities		
Net Income	<b>\$</b> 272,493 <b>\$</b>	284,412
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		
Provision for Loan Losses	28,000	50,000
Deferred Income Taxes	(9,826)	(25,441)
Depreciation and Amortization/Accretion, Net	5,844	2,639
Losses on Early Extinguishments of Debt	1,626	5,554
Net Losses (Gains) on Sales of Investment Securities	193	(2,710)
(Decrease) Increase in Accrued Interest Receivable and Other Assets	(120,340)	106,686
Decrease in Accrued Interest Payable and Other Liabilities	(30,617)	(57,890)
Net Losses (Gains) on Interest Rate Swaps and Other Financial Instruments	(1,534)	(20,396)
Purchase of Interest Rate Caps	(14,856)	-
Payments on Operating Lease Liabilities	(2,426)	-
Other	(169)	(420)
Net Cash Provided by Operating Activities	128,388	342,434
Cash Flows Provided by (Used in) Investing Activities		
Net Increase in Loans	(466,229)	(3,029,548)
Net Increase in Investment Securities	(280,386)	(2,889,157)
Net Decrease in Federal Funds Sold and Other Overnight Funds	777,000	140,000
Net Cash Provided by (Used in) Investing Activities	30,385	(5,778,705)
Cash Flows (Used in) Provided by Financing Activities		· · · · ·
Net (Repayments) Issuances of Bonds and Notes	(819,793)	4,796,966
Payments on Early Extinguishments of Debt	(1,626)	(5,554)
Net Retirements of Common Stock	(43,946)	(31,075)
Cash Patronage Distribution	(475,073)	(494,220)
Preferred Stock Dividends Paid	(16,029)	(15,417
Net Cash (Used in) Provided by Financing Activities	(1,356,467)	4,250,700
Net Decrease in Cash	(1,197,694)	(1,185,571)
Cash at Beginning of Period	1,368,075	1,313,620
Cash at End of Period	<b>\$</b> 170,381 \$	128,049
Supplemental Disclosures:		
Schedule of Noncash Investing and Financing Activities		
Net Change in Accrued Securities Purchases	\$ (120,703) \$	39,615
Net Change in Receivables from Investment Securities	209,604	99,816
Net Change in Unrealized Gains (Losses) on Investment Securities, Before Taxes	216,308	(235,517)
Net Change in Unrealized (Losses) Gains on Interest Rate Swaps, Other Financial		· · ·
Instrumets and Hedged Items, Before Taxes	(13,241)	10,893
Patronage in Common Stock	33,156	30,921
Reclassification of Stranded Tax Effects from Accumulated Other Comprehensive		
Income to Retained Earnings (Note 2)	-	26,614
Supplemental Noncash Information Related to Leases		
Addition of Right-of-Use Assets and Operating Lease Liabilities to Balance Sheet (Note 2)	82,290	-
Right-of-Use Assets Obtained in Exchange for Operating Lease Liabilities	2,055	_

# Notes to Condensed Consolidated Financial Statements CoBank, ACB

(Unaudited) (\$ in Thousands, Except Share and Per Share Amounts and as Noted)

## Note 1 – Organization, Lending Authority and Significant Accounting Policies

The accompanying condensed consolidated financial statements include the accounts of CoBank, ACB and its wholly-owned subsidiaries, CoBank, FCB and Farm Credit Leasing Services Corporation (FCL), collectively hereinafter referred to as CoBank or the Bank. All material inter-company accounts and transactions have been eliminated. In our opinion, all adjustments considered necessary for a fair presentation of the interim financial condition, results of operations and cash flows have been made. These adjustments are of a normal recurring nature, unless otherwise disclosed. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted.

CoBank is a member of the Farm Credit System (System). We provide loans, leases and other financial services to support agriculture, rural infrastructure and rural communities across the United States. We are cooperatively owned by our eligible U.S. customers. Our customers consist of agricultural cooperatives; other food and agribusiness companies; rural power, communications and water cooperatives and companies; rural community facilities; Agricultural Credit Associations (Associations), which are regulated, farmer-owned financial institutions and members of the System; and other businesses that serve agriculture and rural communities.

These unaudited quarterly condensed consolidated financial statements should be read in conjunction with the 2018 Annual Report, which includes a description of our organization and lending authority. Also included in the 2018 Annual Report is a summary of significant accounting policies. These quarterly condensed consolidated financial statements have been prepared in accordance with these same accounting policies. Certain reclassifications have been made to amounts reported in previous periods to conform to the 2019 presentation.

CoBank is the funding bank for certain System Associations, which are collectively referred to as our "affiliated Associations." The accompanying condensed consolidated financial statements exclude financial information of our affiliated Associations. CoBank and our affiliated Associations are collectively referred to as the "District." Additional information about our affiliated Associations is contained in Note 12 to these condensed consolidated financial statements.

Copies of CoBank's financial reports are available on request by calling or visiting one of our banking center locations and through our website at www.cobank.com. Copies of financial reports of our affiliated Associations and the System are available on their respective websites.

We have evaluated subsequent events through May 10, 2019, which is the date the financial statements were issued.

## Note 2 – Recently Issued or Adopted Accounting Pronouncements

In August 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU), "Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement." This ASU eliminates, adds and modifies certain requirements to improve effectiveness of fair value measurement disclosures. This guidance becomes effective for financial statements issued for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted and an entity is permitted to early adopt any removed or modified disclosures and delay adoption of the additional disclosures until their effective date. The adoption of this guidance will not impact the Bank's financial condition or its results of operations, but will impact the fair

value measurements disclosures, which are contained in Note 7. The Bank early adopted the removed and modified disclosures in 2018.

New U.S. tax laws resulting from legislation commonly known as the Tax Cuts and Jobs Act of 2017 (TCJA) were enacted in late 2017. Among other things, the TCJA reduced the federal corporate tax rate from 35 percent to 21 percent. In accordance with GAAP, the change to a lower corporate tax rate led to a remeasurement of our deferred tax liabilities and deferred tax assets in the period of enactment (2017). For deferred tax amounts originally recorded in accumulated other comprehensive income (loss), this remeasurement resulted in a disproportionate effect of \$26.6 million which remained "stranded" in accumulated other comprehensive loss as of December 31, 2017. In February 2018, the FASB issued ASU, "Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." The guidance provided entities the option to reclassify the stranded tax effects of the TCJA from accumulated other comprehensive loss and retained earnings. We adopted this guidance in 2018. As a result, the stranded tax effect was reclassified in 2018 resulting in increases to accumulated other comprehensive loss and retained earnings of \$26.6 million. The Bank utilizes the item-by-item approach for releasing income tax effects from accumulated other comprehensive loss is presented in Note 5.

In August 2017, the FASB issued ASU, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities." The new guidance will make more financial and non-financial hedging strategies eligible for hedge accounting. It also amends the presentation and disclosure requirements and changes how companies assess effectiveness. It is intended to more closely align hedge accounting with companies' risk management strategies, simplify the application of hedge accounting, and increase transparency as to the scope and results of hedging programs. We adopted the new standard on January 1, 2019 and recorded a cumulative-effect adjustment to retained earnings of \$0.2 million with the offsetting amount to accumulated other comprehensive income (loss) to reflect the removal of previously recorded hedge ineffectiveness on cash flow hedges. This amount is not material to our consolidated financial position and results of operations. In addition, we adopted certain new derivative disclosures required under the ASU beginning in the first quarter of 2019, which are included in Note 6.

In August 2016, the FASB issued ASU, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments." The ASU is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows. The guidance addresses, among other issues, the presentation of debt prepayment or extinguishment costs and settlement of zero-coupon debt instruments in the statement of cash flows. We adopted this standard in 2018. While the adoption did not have a significant impact on our statement of cash flows as a whole, the classification of certain transactions changed as a result of this guidance. Specifically, payments on early extinguishments of debt are now presented within financing activities whereas such cash outflows were previously classified within operating activities. In addition, upon settlement of our discount notes, which are zero-coupon debt instruments, the portion of the cash payment attributed to the accreted interest related to the debt discount has been classified as a cash outflow within operating activities whereas previously this outflow was classified as a financing activity. The adoption of this standard resulted in a decrease in net cash provided by operating activities of \$78.5 million and \$46.4 million during the three months ended March 31, 2019 and 2018, respectively. This impact is fully offset by the corresponding increase in net cash provided by financing activities resulting from the changes in classification. The adoption of this guidance did not impact our consolidated financial position or results of operations.

In June 2016, the FASB issued ASU, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The ASU introduces a new model for recognizing credit losses on financial instruments based on an estimate of current expected credit losses. The new model will apply to: (1) loans, accounts receivable, trade receivables, and other financial assets measured at amortized cost; (2) loan commitments and certain other off-balance sheet credit exposures; (3) debt securities and other financial assets measured at fair value through other comprehensive income (loss); and (4) beneficial interests in securitized financial assets. For public business entities that are not U.S. Securities and Exchange

Commission filers the ASU becomes effective in fiscal years beginning after December 15, 2020, including interim periods within those fiscal years, and early application is permitted. While we continue to review the guidance and evaluate assumptions and models, we believe the ASU may result in an increase in the allowance for credit losses given the change to estimated losses over the contractual life with an anticipated impact from longer duration portfolios, as well as the addition of an allowance for investment securities and other financial instruments. The amount of the increase or decrease, if any, will be impacted by the composition of our portfolios and credit quality at the adoption date as well as economic conditions and forecasts at that time.

In February 2016, the FASB issued ASU, "Leases (Topic 842)." This guidance is intended to improve financial reporting about leasing transactions and affects all organizations that lease assets. The ASU establishes a right-of-use (ROU) model that requires organizations that lease assets, referred to as lessees, to recognize on the balance sheet the ROU assets and liabilities created by those leases. The accounting for organizations that own the assets leased by the lessee, also known as lessor accounting, remains largely unchanged under the new lease accounting standard except for certain initial direct costs previously deferred and amortized are expensed under the new lessor accounting provisions. In July 2018, the FASB issued additional guidance which provided a new and optional transition method whereby an entity initially applies the leasing standard at the adoption date and recognizes a cumulative-effect adjustment to opening retained earnings. We adopted the new lease accounting standard effective January 1, 2019, under the optional transition method. The new standard provides a number of optional practical expedients in transition. We elected certain of the practical expedients, which among other things, allowed us to carry forward our historical lease classification. On adoption, we recorded ROU assets of \$82.3 million, with offsetting lease liabilities of the same amount, on our consolidated balance sheet. The most significant ROU assets and lease liabilities are related to operating leases, in which the Bank is the lessee, at our corporate headquarters and banking center offices. Upon adoption, the Bank also recognized a cumulative effect adjustment of \$8.6 million to increase the beginning balance of retained earnings for remaining deferred gains associated with the sale-leaseback of our corporate headquarters which occurred in a prior period. From a lessor standpoint, the new lease accounting standard increased our compensation expense related to lease originations by \$1.8 million for the three months ended March 31, 2019 as a result of expensing certain initial direct costs that were previously deferred and amortized. In addition, we adopted certain new lease disclosures required under the ASU, which are included in Note 10. Information related to FCL's direct financing leases and property on operating leases is included in the 2018 Annual Report.

### Loans Outstanding

Loans outstanding by operating segment are shown below.

(\$ in Millions)

	March	31, 2019	Decem	ber 31, 2018
Agribusiness	\$	33,826	\$	32,432
Farm Credit Banking		50,155		50,695
Rural Infrastructure		20,973		21,367
Total	\$	104,954	\$	104,494

#### Allowance for Credit Losses

The following tables present the changes in the components of our allowance for credit losses and details of ending balances. The allowance for credit losses includes the allowance for loan losses and the reserve for unfunded commitments. The elements of our allowance for credit losses are presented by operating segment.

			Fa	arm Credit		Rural	
	Ag	ribusiness	E	Banking <sup>(1)</sup>	Inf	rastructure	Total
March 31, 2019				•			
Allowance for Loan Losses							
Beginning Balance at January 1, 2019	\$	438,804	\$	-	\$	182,787	\$ 621,591
Charge-offs		(2,382)		-		-	(2,382
Recoveries		747		-		342	1,089
Provision for Loan Losses		25,000		-		3,000	28,000
Transfers from Reserve for Unfunded Commitments <sup>(2)</sup>		3,580		-		711	4,291
Ending Balance at March 31, 2019		465,749		-		186,840	652,589
Reserve for Unfunded Commitments							
Beginning Balance at January 1, 2019		63,452		-		18,197	81,649
Transfers to Allowance for Loan Losses <sup>(2)</sup>		(3,580)		-		(711)	(4,291)
Ending Balance at March 31, 2019		59,872		-		17,486	77,358
Allowance for Credit Losses	\$	525,621	\$	-	\$	204,326	\$ 729,947
Allowance for Credit Losses							
Ending Balance, Allowance for Credit Losses Related to Loans:							
Individually Evaluated for Impairment	\$	70,412	\$	-	\$	18,477	\$ 88,889
Collectively Evaluated for Impairment		455,209		-		185,849	641,058
Total	\$	525,621	\$	-	\$	204,326	\$ 729,947
Loans							
Ending Balance for Loans and Related Accrued Interest:							
Individually Evaluated for Impairment	\$	278,493	\$	50,290,692	\$	30,078	\$ 50,599,263
Collectively Evaluated for Impairment		33,702,066		-		21,037,821	54,739,887
Total	\$	33,980,559	\$	50,290,692	\$	21,067,899	\$ 105,339,150

<sup>(1)</sup> As a result of a strong collateral position with respect to loans to Associations, along with the earnings, capital and loss reserves of Associations that serve as an additional layer of protection against losses, no allowance for credit losses is recorded in our Farm Credit Banking operating segment.

<sup>(2)</sup> These transfers generally occur as a result of advances on or repayments of seasonal lines of credit or other loans.

			Fa	arm Credit		Rural	
	Ag	ribusiness	E	Banking <sup>(1)</sup>	Int	frastructure	Total
March 31, 2018				¥			
Allowance for Loan Losses							
Beginning Balance at January 1, 2018	\$	411,078	\$	-	\$	165,849	\$ 576,927
Charge-offs		(640)		-		(11)	(651)
Recoveries		868		-		30	898
Provision for Loan Losses		47,000		-		3,000	50,000
Transfers from Reserve for Unfunded Commitments <sup>(2)</sup>		15,347		-		2,796	18,143
Ending Balance at March 31, 2018		473,653		-		171,664	645,317
Reserve for Unfunded Commitments							
Beginning Balance at January 1, 2018		68,826		-		25,039	93,865
Transfers to Allowance for Loan Losses <sup>(2)</sup>		(15,347)		-		(2,796)	(18,143)
Ending Balance at March 31, 2018		53,479		-		22,243	75,722
Allowance for Credit Losses	\$	527,132	\$	-	\$	193,907	\$ 721,039
Allowance for Credit Losses							
Ending Balance, Allowance for Credit Losses Related to Loans:							
Individually Evaluated for Impairment	\$	73,715	\$	-	\$	21,233	\$ 94,948
Collectively Evaluated for Impairment		453,417		-		172,674	626,091
Total	\$	527,132	\$	-	\$	193,907	\$ 721,039
Loans							
Ending Balance for Loans and Related Accrued Interest:							
Individually Evaluated for Impairment	\$	270,965	\$	46,951,099	\$	54,832	\$ 47,276,896
Collectively Evaluated for Impairment		34,270,166		-		21,059,699	55,329,865
Total	\$	34,541,131	\$	46,951,099	\$	21,114,531	\$ 102,606,761

<sup>(1)</sup> As a result of a strong collateral position with respect to loans to Associations, along with the earnings, capital and loss reserves of Associations that serve as an additional layer of protection against losses, no allowance for credit losses is recorded in our Farm Credit Banking operating segment.

<sup>(2)</sup> These transfers generally occur as a result of advances on or repayments of seasonal lines of credit or other loans.

The information in the tables under the Credit Quality, Aging Analysis and Impaired Loans captions is presented by operating segment, with guaranteed and non-guaranteed loans in our Agribusiness segment separately identified.

#### Credit Quality

The following table presents our loans and accrued interest, classified by management pursuant to our regulator's Uniform Loan Classification System.

	Ag	ribusiness	A	gribusiness	Farm Credit		Rural	
March 31, 2019	Non	-Guaranteed	G	Juaranteed	Banking	l	nfrastructure	Total
Acceptable	\$	31,005,146	\$	1,055,263	\$ 47,575,560	\$	20,509,509	\$ 100,145,478
Special Mention		927,588		-	2,658,815		143,155	3,729,558
Substandard		989,828		-	56,317		415,235	1,461,380
Doubtful		2,734		-	-		-	2,734
Loss		-		-	-		-	-
Total	\$	32,925,296	\$	1,055,263	\$ 50,290,692	\$	21,067,899	\$ 105,339,150
December 31, 2018								
Acceptable	\$	29,678,071	\$	1,075,376	\$ 50,295,238	\$	21,034,895	\$ 102,083,580
Special Mention		877,840		-	471,155		138,826	1,487,821
Substandard		941,973		-	58,911		271,327	1,272,211
Doubtful		5,498		-	-		-	5,498
Loss		-		-	-		-	-
Total	\$	31,503,382	\$	1,075,376	\$ 50,825,304	\$	21,445,048	\$ 104,849,110

### Aging Analysis

	Ag	ribusiness	Α	gribusiness	Farm Credit		Rural	
March 31, 2019	Non-	Guaranteed	(	Guaranteed	Banking	h	nfrastructure	Total
30-89 Days Past Due	\$	15,034	\$	-	\$ -	\$	39,636	\$ 54,670
90 Days Past Due		14,728		-	-		21,522	36,250
Total Past Due	\$	29,762	\$	-	\$ -	\$	61,158	\$ 90,920
Current		32,895,534		1,055,263	50,290,692		21,006,741	105,248,230
Total	\$	32,925,296	\$	1,055,263	\$ 50,290,692	\$	21,067,899	\$ 105,339,150
Accruing Loans 90 Days								
or More Past Due	\$	590	\$	-	\$ -	\$	-	\$ 590
December 31, 2018								
30-89 Days Past Due	\$	27,692	\$	-	\$ -	\$	1,025	\$ 28,717
90 Days Past Due		15,748		-	-		21,521	37,269
Total Past Due	\$	43,440	\$	-	\$ -	\$	22,546	\$ 65,986
Current		31,459,942		1,075,376	50,825,304		21,422,502	104,783,124
Total	\$	31,503,382	\$	1,075,376	\$ 50,825,304	\$	21,445,048	\$ 104,849,110
Accruing Loans 90 Days								
or More Past Due	\$	1,685	\$	-	\$ -	\$	-	\$ 1,685

The following table presents an aging of past due loans and accrued interest.

### **Impaired** Loans

Impaired loan information is shown in the following table. Loans past due 90 days or more and still accruing interest are adequately secured and in the process of collection.

	Agri	business	Agrib	usiness	Farm Credit	Rural	
March 31, 2019	Non-C	Guaranteed	Guara	nteed <sup>(1)</sup>	Banking <sup>(1)</sup>	Infrastructure	Total
Nonaccrual Loans <sup>(2)</sup>	\$	278,493	\$	-	\$ -	\$ 30,078	\$ 308,571
Accruing Loans 90 Days							
or More Past Due		590		-	-	-	590
Accruing Restructured Loans		-			-	-	
Total Impaired Loans	\$	279,083	\$	•	\$ -	\$ 30,078	\$ 309,161
December 31, 2018							
Nonaccrual Loans <sup>(2)</sup>	\$	288,125	\$	-	\$ -	\$ 38,163	\$ 326,288
Accruing Loans 90 Days							
or More Past Due		1,685		-	-	-	1,685
Accruing Restructured Loans		-		-	-	-	-
Total Impaired Loans	\$	289,810	\$	-	\$ -	\$ 38,163	\$ 327,973

<sup>(1)</sup> There were no impaired loans in our Agribusiness Guaranteed or Farm Credit Banking portfolios for any of the periods presented.

(2) Included in nonaccrual loans at March 31, 2019 and December 31, 2018 are \$98.4 million and \$101.9 million, respectively, of loans that qualified as troubled debt restructurings.

The following table presents information on impaired loans and related amounts in the allowance for loan losses.

		ibusiness	Agribusine		Farm Credit	F	Rural	
March 31, 2019	Non-O	Guaranteed	Guarantee	<b>1</b> <sup>(1)</sup>	Banking <sup>(1)</sup>	Infra	structure	Total
Impaired Loans With No Relate	d							
Allowance for Loan Losses								
Carrying Amount	\$	119,293	\$	-	\$	- \$	- \$	119,293
Unpaid Principal		135,767		-		•	-	135,767
Average Balance		118,983		-		•	-	118,983
Interest Income Recognized		1,479		-		-	-	1,479
Impaired Loans With Related								
Allowance for Loan Losses								
Carrying Amount		159,790		-		•	30,078	189,868
Unpaid Principal		184,017		-		-	33,623	217,640
Allowance for Loan Losses		70,412		•		-	18,477	88,889
Average Balance		160,300		-		-	30,946	191,240
Interest Income Recognized		1		-		-	1,136	1,13
Total Impaired Loans								
Carrying Amount		279,083		-		-	30,078	309,16
Unpaid Principal		319,784		-		-	33,623	353,40
Allowance for Loan Losses		70,412		•		-	18,477	88,889
Average Balance		279,283		•		-	30,946	310,229
Interest Income Recognized		1,480					1,136	2,61
December 31, 2018								
Impaired Loans With No Relate	d							
Allowance for Loan Losses								
Carrying Amount	\$	153,541	\$	-	\$	- \$	- \$	153,54
Unpaid Principal		174,350		-		-	-	174,350
Average Balance		137,035		-		-	-	137,03
Interest Income Recognized		6,482		-		-	7,588	14,070
Impaired Loans With Related								
Allowance for Loan Losses								
Carrying Amount		136,269		-		-	38,163	174,432
Unpaid Principal		154,863		-		-	42,423	197,286
Allowance for Loan Losses		64,289		-		-	22,797	87,086
Average Balance		158,276		-		-	39,596	197,872
Interest Income Recognized		1,784		-		-	-	1,784
Total Impaired Loans								
Carrying Amount		289,810		-		-	38,163	327,973
Unpaid Principal		329,213		-		-	42,423	371,636
Allowance for Loan Losses		64,289		-		-	22,797	87,086
Average Balance		295,311		-		-	39,596	334,907
Interest Income Recognized		8,266		-		-	7,588	15,854

### **Commitments on Impaired Loans**

There were \$26.6 million in commitments available to be drawn by borrowers whose loans were classified as impaired at March 31, 2019.

### Troubled Debt Restructurings

Troubled debt restructurings (TDRs) are loans in which we have granted a concession because the borrower is experiencing financial difficulty. Concessions may include payment deferrals, term extensions, interest rate reductions, and/or forgiveness of principal or interest. TDRs classified as nonaccrual loans, along with

other impaired loans, may be returned to accruing status upon meeting specific criteria, as more fully described in our 2018 Annual Report. During the three months ended March 31, 2019 and 2018, there were no modifications that qualified as TDRs. Included in nonaccrual loans at March 31, 2019 and December 31, 2018 were \$98.4 million and \$101.9 million, respectively, of loans that qualified as TDRs.

### **Note 4 – Investment Securities**

A summary of the amortized cost and fair value of investment securities available-for-sale is as follows:

			(	Gross	G	iross	
	An	nortized	Un	realized	Unr	ealized	Fair
March 31, 2019		Cost	(	Gains	Lo	osses	Value
Certificates of Deposit	\$	975	\$	-	\$	-	\$ 975
U.S. Treasury Debt		15,333		43		(97)	15,279
U.S. Agency Debt		2,647		18		(13)	2,652
Residential Mortgage-Backed Securities (MBS):							
Ginnie Mae		2,881		14		(14)	2,881
U.S. Agency		5,393		18		(51)	5,360
Non-Agency		12		-		-	12
Commercial MBS:							
U.S. Agency		2,980		1		(11)	2,970
Corporate Bonds		135		4		-	139
Asset-Backed and Other		1,434		2		-	1,436
Total	\$	31,790	\$	100	\$	(186)	\$ 31,704
December 31, 2018							
Certificates of Deposit	\$	975	\$	-	\$	- :	\$ 975
U.S. Treasury Debt		15,424		20		(176)	15,268
U.S. Agency Debt		2,257		3		(21)	2,239
Residential MBS:							
Ginnie Mae		2,969		5		(34)	2,940
U.S. Agency		5,613		4		(89)	5,528
Non-Agency		12		1		-	13
Commercial MBS:							
U.S. Agency		2,882		1		(16)	2,867
Corporate Bonds		120		-		(1)	119
Asset-Backed and Other		1,342		1		-	1,343
Total	\$	31,594	\$	35	\$	(337)	\$ 31,292

(\$ in Millions)

A summary of the contractual maturity, amortized cost, fair value and weighted average yield of investment securities by type at March 31, 2019 is as follows:

(\$ in Millions)

						С	ont	tractual Mat	urit	y				
	In O	ne Year		С	ne to Five		F	ive to Ten			After Ten			
March 31, 2019	or	Less			Years			Years			Years		Total	
Certificates of Deposit														
Amortized Cost	\$	975		\$	-		\$	-		\$	-		\$ 975	
Fair Value		975			-			-			-		975	
Weighted Average Yield		2.75	%		-	%		-	%		-	%	2.75	%
U.S. Treasury Debt Securities														
Amortized Cost	\$	2,626		\$	10,225		\$	2,482		\$	-		\$ 15,333	
Fair Value		2,620			10,146			2,513			-		15,279	
Weighted Average Yield		1.77	%		2.05	%		2.50	%		-	%	2.07	%
U.S. Agency Debt Securities														
Amortized Cost	\$	232		\$	1,065		\$	1,093		\$	257		\$ 2,647	
Fair Value		232			1,060			1,098			262		2,652	
Weighted Average Yield		2.04	%		2.32	%		2.67	%		3.13	%	2.52	%
Ginnie Mae Residential MBS														
Amortized Cost	\$	-		\$	3		\$	3		\$	2,875		\$ 2,881	
Fair Value		-			3			3			2,875		2,881	
Weighted Average Yield		-	%		3.45	%		3.80	%		2.80	%	2.80	%
U.S. Agency Residential MBS														
Amortized Cost	\$	-		\$	4		\$	84		\$	5,305		\$ 5,393	
Fair Value		-			4			84			5,272		5,360	
Weighted Average Yield		-	%		3.05	%		3.09	%		2.60	%	2.61	%
Non-Agency Residential MBS														
Amortized Cost	\$	-		\$	-		\$	-		\$	12		\$ 12	
Fair Value		-			-			-			12		12	
Weighted Average Yield		-	%		-	%		-	%		5.34	%	5.34	%
U.S. Agency Commercial MBS														
Amortized Cost	\$	-		\$	1,044		\$	1,936		\$	-		\$ 2,980	
Fair Value		-			1,041			1,929			-		2,970	
Weighted Average Yield		-	%		2.81	%		2.88	%		-	%	2.85	%
Corporate Bonds														
Amortized Cost	\$	-		\$	42		\$	93		\$	-		\$ 135	
Fair Value		-			43			96			-		139	
Weighted Average Yield		-	%		4.40	%		4.69	%		-	%	4.60	%
Asset-Backed and Other														
Amortized Cost	\$	101		\$	1,322		\$	-		\$	11		\$ 1,434	
Fair Value		101			1,324			-			11		1,436	
Weighted Average Yield		2.71	%		2.77	%		-	%		6.12	%	2.79	%
Total														
Amortized Cost	\$	3,934		\$	13,705		\$	5,691		\$	8,460		\$ 31,790	
Fair Value		3,928			13,621			5,723			8,432		31,704	
Weighted Average Yield		2.05	%		2.20	%		2.71	%		2.69	%	2.41	%

While the substantial majority of our residential mortgage-backed securities (MBS) and a portion of our asset-backed securities (ABS) have contractual maturities in excess of 10 years, expected maturities for these securities are shorter than contractual maturities because borrowers have the right to call or prepay obligations with or without penalties.

The following table shows the fair value and gross unrealized losses for investments in a loss position aggregated by investment category, and the length of time the securities have been in a continuous unrealized loss position at March 31, 2019 and December 31, 2018. The continuous loss position is based on the date the impairment first occurred.

	Les	s Than		Greate	er Than
	12	Nonths		12 M	onths
	Fair	Unr	ealized	Fair	Unrealized
(\$ in Millions)	Value	Lo	osses	Value	Losses
March 31, 2019					
U.S. Treasury Debt	2,47	3	(3)	9,916	(94)
U.S. Agency Debt	3	1	-	1,455	(13)
Residential MBS:					
Ginnie Mae	4	8	-	1,318	(14)
U.S. Agency	10	4	-	3,361	(51)
Non-Agency		1	-	3	
Commercial MBS:					
U.S. Agency	2,22	7	(5)	496	(6)
Asset-Backed and Other	34	6	-	80	
Total	\$ 5,23	0\$	(8)	\$ 16,629	\$ (178)
December 31, 2018					
U.S. Treasury Debt	2,83	9	(4)	10,001	(172)
U.S. Agency Debt	4	2	-	1,504	(21)
Residential MBS:					
Ginnie Mae	30	4	(3)	1,410	(31)
U.S. Agency	13	9	-	4,474	(89)
Non-Agency		2	-	3	-
Commercial MBS:					
U.S. Agency	1,69	5	(7)	746	(9)
Corporate Bonds	8	6	(1)	-	-
Asset-Backed and Other	64	7	-	13	-
Total	\$ 5,75	4 \$	(15) \$ -	\$ 18,151	\$ (322)

We do not intend to sell the securities in unrealized loss positions, nor is it likely that we will be required to sell such securities, for regulatory, liquidity or other purposes, before an anticipated recovery of our cost basis occurs.

Changes in accumulated other comprehensive income (loss) for the three months ended March 31, 2019 and 2018 are presented in the following table.

Changes in Accumulated Other	Com	prehensive Incon	ne (Loss) by	Com	ро	nent <sup>(1)</sup>			
					G	Unrealized ains (Losses) n Interest Rate			
		Unrealized Gai	ns (Losses)			Swaps and		Net	
		On Investment	Securities		0	ther Financial		Pension	
		Non-OTTI	OTTI		n.	Instruments	A	djustment	Total
Balance at January 1, 2019	\$	(271,344)	\$	102	\$	(25,613)		(66,249) \$	(363,104)
Cumulative effect of change in accounting principle <sup>(2)</sup>				-		171		-	171
Balance at January 1, 2019, as adjusted	\$	(271,344)	\$	102	\$	(25,442)	\$	(66,249) \$	(362,933)
Other comprehensive income (loss) before									
reclassifications		190,726		(12)		(15,569)		-	175,145
Amounts reclassified from accumulated other									
comprehensive income (loss) to net income	;	193		-		2,160		971	3,324
Net current-period other									
comprehensive income (loss)		190,919		(12)		(13,409)		971	178,469
Balance at March 31, 2019	\$	(80,425)	\$	90	\$	(38,851)	\$	(65,278) \$	(184,464)
Balance at January 1, 2018	\$	(125,198)	\$	3,236	\$	(49,981)	\$	(60,025) \$	(231,968)
Cumulative effect of change in accounting									
principle <sup>(3)</sup>		(9,953)		270		(4,474)		(12,457)	(26,614)
Balance at January 1, 2018, as adjusted	\$	(135,151)	\$	3,506	\$	(54,455)	\$	(72,482) \$	(258,582)
Other comprehensive income (loss) before									
reclassifications		(213,822)		2,528		11,474		-	(199,820)
Amounts reclassified from accumulated other									
comprehensive income (loss) to net income	)	(227)		(2,483)		(628)		1,465	(1,873)
Net current-period other									
comprehensive income (loss)		(214,049)		45		10,846		1,465	(201,693)
Balance at March 31, 2018	\$	(349,200)	\$	3,551	\$	(43,609)	\$	(71,017) \$	(460,275)

<sup>(1)</sup> Amounts are presented net of tax. Amounts reclassified shown in parentheses indicate a decrease in accumulated other comprehensive income or an increase in accumulated other comprehensive loss.

<sup>(2)</sup> Effective January 1, 2019, we adopted changes in derivative accounting pursuant to ASU "Derivatives and Hedging (Topic 815)", as described in Note 2.

<sup>(3)</sup> Effective January 1, 2018, we adopted changes pursuant to ASU "Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income," as described in Note 2.

The following table presents the effect of reclassifications from accumulated other comprehensive income (loss) to net income for the three-month periods ended March 31, 2019 and 2018.

	Amount R	eclassifie	ed
	from Acc	t i i i i i i i i i i i i i i i i i i i	
	Ot	her	Location of Gain (Loss)
	Compre	hensive	Recognized in Income
For the Three Months Ended March 31, 2019	Income	e (Loss)	Statement
Unrealized gains (losses) on available-for-sale investment securi	ties:		
Sales gains and losses	\$	(193)	Noninterest Income - Other, Net
Unrealized gains (losses) on interest rate swaps and other financ	ial instruments:		
Interest rate contracts		(2,147)	Interest Expense
Foreign exchange contracts		(35)	Interest Income
Tax effect		22	Provision for Income Taxes
Pension and other benefit plans:			
Net actuarial loss		(1,035)	Operating Expenses - Employee Compensation
Prior service cost		(253)	Operating Expenses - Employee Compensation
Tax effect		317	Provision for Income Taxes
Total reclassifications	\$	(3,324)	
For the Three Months Ended March 31, 2018			
Unrealized gains (losses) on available-for-sale investment securi	ties:		
Sales gains and losses	\$	227	Noninterest Income - Other, Net
Unrealized gains (losses) on OTTI investment securities:			
Sales gains and losses		2,483	Noninterest Income - Other, Net
Unrealized gains (losses) on interest rate swaps and other finance	ial instruments:		
Interest rate contracts		(1,967)	Interest Expense
Foreign exchange contracts		3,427	Interest Income
Tax effect		(832)	Provision for Income Taxes
Pension and other benefit plans:		. ,	
Net actuarial loss		(1,687)	Operating Expenses - Employee Compensation
Prior service cost		(256)	Operating Expenses - Employee Compensation
Tax effect		478	Provision for Income Taxes
Total reclassifications	\$	1,873	

## Note 6 – Derivative Financial Instruments and Hedging Activities

### **Risk Management Objectives and Strategies**

We maintain an overall interest rate risk management strategy that incorporates the use of derivative financial instruments to manage liquidity and to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. Our goal is to manage interest rate sensitivity by modifying the repricing frequency or effective maturity of certain balance sheet assets and liabilities. We also maintain a foreign exchange risk management strategy to reduce the impact of currency fluctuations on our relatively nominal amount of foreign currency-denominated loans. As a result of interest rate and foreign exchange rate fluctuations, fixed-rate assets and liabilities will appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by gains and losses on the derivative instruments that are linked to these assets and liabilities. Interest rate and foreign exchange fluctuations also cause interest income and interest expense of variable-rate assets and liabilities to increase or decrease. The effect of this variability in earnings is expected to be substantially offset by gains and losses on the derivative instruments that are linked to these assets and liabilities.

### Uses of Derivatives

To achieve risk management objectives and satisfy the financing needs of our borrowers, we execute various derivative transactions with other financial institutions. Derivatives (primarily interest rate swaps) are used to manage liquidity and the interest rate risk arising from maturity and repricing mismatches between assets and liabilities. Under interest rate swap arrangements, we agree with a counterparty to exchange, at specified intervals, payment streams calculated on a specified notional amount, with at least one payment stream based on a specified floating-rate index. We use a variety of interest rate swaps including the exchange of floating-rate for fixed-rate swaps and fixed-rate for floating-rate swaps with payment obligations tied to specific indices. In the course of managing risk in our investment and loan portfolios, we also periodically hedge cap and floor risk embedded within our floating-rate investments and loans by entering into derivative transactions. In addition, we execute foreign exchange spot and forward contracts to manage currency risk on loans denominated in foreign currencies. We also enter into derivatives for our customers as a service to enable them to transfer, modify or reduce their interest rate risk and foreign exchange risk by transferring such risk to us. We substantially offset this risk transference by concurrently entering into offsetting agreements with counterparties.

The notional amounts of derivatives at March 31, 2019 and related activity for the first three months of 2019 are shown in the following table.

Activity in the Notional Amounts of Derivative Financial Instruments									
(\$ in Millions)		Swaps		Caps / Floors	Spots / Forwards		Total		
December 31, 2018	\$	28,479	\$		\$ 85	\$	32,924		
Additions /Accretion		4,411		955	565		5,931		
Maturities /Amortization		(1,542)		(21)	(543)		(2,106		
Terminations		(49)		-	-		(49		
March 31, 2019	\$	31,299	\$	5,294	\$ 107	\$	36,700		

The notional amounts of derivatives at March 31, 2018 and related activity for the first three months of 2018 are shown in the following table.

Activity in the Notional Amounts of Derivative Financial Instruments									
				Caps /	Spots /				
(\$ in Millions)	Swaps			Floors	Forwards		Total		
December 31, 2017	\$	26,355	\$	5,123	\$ 183	\$	31,661		
Additions /Accretion		2,956		100	1,062		4,118		
Maturities /Amortization		(1,628)		(55)	(996)		(2,679)		
Terminations		(360)		-	-		(360)		
March 31, 2018	\$	27,323	\$	5,168	\$ 249	\$	32,740		

### Accounting for Derivative Instruments and Hedging Activities

We record derivatives as assets or liabilities at their fair value on the consolidated balance sheets. We record changes in the fair value of a derivative in current period earnings or accumulated other comprehensive income (loss), depending on the use of the derivative and whether it qualifies for hedge accounting. For fair value hedge transactions that hedge changes in the fair value of assets or liabilities, changes in the fair value of the derivative will generally be offset in the statement of comprehensive income by changes in the hedged item's fair value attributable to the risk being hedged. For cash flow hedge transactions, in which we hedge the variability of future cash flows related to a variable-rate or foreign currency denominated asset or liability, changes in the fair value of the derivatives that we report in accumulated other comprehensive income (loss) will be reclassified as earnings in the periods in which earnings are affected by the variability of the cash flows of the hedged item.

For our customer transactions, which are not designated as hedging instruments, we record the related changes in fair value in current period earnings. We substantially offset this risk transference by concurrently entering into offsetting agreements with counterparties, with the changes in fair value of these transactions also recorded in current period earnings.

We adopted ASU "Derivatives and Hedging (Topic 815)" on January 1, 2019, as discussed in Note 2. Upon adoption we recorded a cumulative effect adjustment to retained earnings of \$0.2 million with the offsetting amount to accumulated other comprehensive income (loss) to reflect the removal of previously recorded hedge ineffectiveness on cash flow hedges. In addition, certain new disclosures have been included in the pages that follow, as required under the ASU.

### Fair Value Hedges

The majority of the fair value hedging activity relates to entering into interest rate swaps primarily to convert our non-prepayable fixed-rate debt to floating-rate debt to achieve our liquidity management strategy. The amount converted depends on contractual interest rates and maturities. For the remaining fair value hedges, we enter into receive-fixed, pay-floating swaps for our equity positioning strategy and low interest rate hedging strategy. For fair value hedges, the amount of hedge ineffectiveness is recognized as net interest income in current period earnings.

### Cash Flow Hedges

Our cash flow hedges include interest rate caps and floors to hedge cap and floor risk embedded within a portion of our floating-rate investment securities and loans. Interest rate caps and interest rate floors are an integral part of our interest rate hedging strategies. The interest rate caps hedge floating-rate debt cash flows that fund the cash flows from floating-rate investment securities. If the strike rates in the purchased interest rate caps are exceeded, we receive cash flows on the derivative to hedge our floating-rate funding exposure above such strike levels. The interest rate floors hedge cash flows from floating-rate loans. If market index rates underlying our floating rate loans decline below strike levels, we receive cash flows on the derivative. We also enter into foreign exchange spot and forward contracts to manage currency risk on loans denominated in foreign currencies. Typically, foreign currency contracts are purchased to fund the principal cash flows of the loan and simultaneously sold to lock in the principal and interest cash flows upon repricing or maturity date of the loan. For cash flow hedges, the amount excluded from effectiveness assessment and the amounts reclassified from accumulated other comprehensive income (loss) into current period earnings are all reflected in net interest income. For cash flow hedges in which the forecasted transaction is not probable of occurring, the amounts reclassified from accumulated other comprehensive income (loss) are reflected in current period earnings. At March 31, 2019, we expect that \$11.0 million of expense will be reclassified from accumulated other comprehensive income (loss) into earnings in the next 12 months, based on the anticipated cash flows of existing financial instruments. The maximum term over which we are hedging our exposure to the variability of future cash flows for all forecasted transactions is approximately 17 years.

### Derivatives Not Designated as Hedges

Derivative agreements with our customers and the related offsetting derivative agreements with counterparties are not designated as hedging instruments and do not receive hedge accounting treatment. Accordingly, any changes in the fair value of these customer-related derivatives are recognized immediately as noninterest income/expense in current period earnings.

#### Counterparty Credit Risk

The use of derivatives for risk management introduces credit risk related to customers and counterparties. Generally, when the fair value of a derivative contract is positive, we are exposed to credit risk.

Derivative transactions with our customers are typically secured through our loan agreements. As of March 31, 2019 and December 31, 2018, the notional amount of derivatives with our customers totaled \$9.9 billion and \$9.2 billion, respectively.

The majority of our non-customer derivatives are transacted with derivative counterparties and governed by master swap agreements, which include bilateral collateral arrangements, requiring the Bank or our counterparties to post collateral on a daily basis with thresholds set at zero for all active counterparties. The master swap agreements also include netting agreements requiring the net settlement of covered contracts with the same counterparty in the event of default by the other party. The "net" mark-to-market exposure represents the netting of the positive and negative exposures with that counterparty. Notwithstanding these protections, we are exposed to credit risk with these counterparties due to the timing of daily margining activities. As of March 31, 2019 and December 31, 2018, the notional amount of derivatives with our non-customer counterparties totaled \$12.1 billion and \$11.0 billion, respectively, which excludes the \$14.7 billion and \$12.7 billion, respectively, of cleared derivatives discussed below.

We record derivative exposures and related cash collateral balances at gross amounts in our consolidated balance sheets. Pursuant to our master swap agreements, as of March 31, 2019, our non-customer counterparties had posted \$21.1 million in cash as collateral with us. We estimate that the amount of losses related to derivatives we could be exposed to in the event of nonperformance by dealer counterparties to our derivative positions, net of collateral held by us, was \$2.9 million and \$0.1 million at March 31, 2019 and December 31, 2018, respectively.

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act) requires certain derivative transactions to be cleared through a central clearinghouse and traded on regulated swap execution facilities. The U.S. Commodity Futures Trading Commission has exempted certain qualifying swaps entered into by end-users and financial cooperatives from these requirements. The exemptions do not cover all swaps executed by CoBank and are generally limited to swaps entered into in connection with loans and derivatives for customer-owners. CoBank has also voluntarily chosen to clear some swap transactions for economic and risk management purposes. As a result, certain of our derivative transactions are cleared through a futures commission merchant (FCM) with a clearinghouse or central counterparty (CCP). When these swaps are cleared, a single bilateral swap is divided into two separate swaps with the CCP becoming the counterparty to both of the initial parties to the swap. CCPs have several layers of protection against default including initial margin and variation margin or settlement payments that are required to be posted by participants. FCMs prequalify counterparties to all cleared swaps, set exposure limits for each counterparty and collect initial margin and variation margin or settlement payments daily for changes in the value of cleared derivatives. The margin and settlement payments collected from both parties to the swap protect against credit risk in the event of a counterparty default. As of March 31, 2019 and December 31, 2018, the notional amount of our cleared derivatives was \$14.7 billion and \$12.7 billion, respectively. Initial margin and settlement payments totaling \$67.1 million and \$5.8 million, respectively, as of March 31, 2019 and \$46.5 million and \$61.9 million, respectively, as of December 31, 2018 were held by our CCP for our cleared derivatives.

### Hedge Terminations

We did not terminate any interest rate swaps for asset-liability management purposes during the three months ended March 31, 2019 and 2018.

We terminated interest rate swaps with customers and offsetting dealer counterparties totaling notional value of \$49.1 million and \$359.5 million during the first three months of 2019 and 2018, respectively. Proceeds from the customer terminations were offset by payments for the offsetting dealer terminations.

A summary of the impact of derivative financial instruments on our condensed consolidated balance sheets as of March 31, 2019 and December 31, 2018 is shown in the following tables.

	Fair Value of	Fair Value of
	Derivative	Derivative
	Assets <sup>(1)</sup>	Liabilities <sup>(2)</sup>
As of March 31, 2019		
Derivatives Designated as Hedging Instruments		
Interest Rate Contracts	\$ 117,181	\$ 54,957
Foreign Exchange Contracts	359	169
Total Derivatives Designated as Hedging Instruments	\$ 117,540	\$ 55,126
Derivatives Not Designated as Hedging Instruments		
Interest Rate Contracts	\$ 191,784	\$ 143,040
Foreign Exchange Contracts	6	5
Total Derivatives Not Designated as Hedging Instruments	\$ 191,790	\$ 143,045
Settlement Payments	-	(5,846)
Total Derivatives	\$ 309,330	\$ 192,325
As of December 31, 2018		
Derivatives Designated as Hedging Instruments		
Interest Rate Contracts	\$ 77,238	\$ 86,345
Foreign Exchange Contracts	589	297
Total Derivatives Designated as Hedging Instruments	\$ 77,827	\$ 86,642
Derivatives Not Designated as Hedging Instruments		
Interest Rate Contracts	\$ 178,036	\$ 130,059
Foreign Exchange Contracts	63	63
Total Derivatives Not Designated as Hedging Instruments	\$ 178,099	\$ 130,122
Settlement Payments	-	(61,923
Total Derivatives	\$ 255,926	\$ 154,841

<sup>(1)</sup> These assets make up the "Interest Rate Swaps and Other Financial Instruments" assets in the condensed consolidated balance sheet as of March 31, 2019 and December 31, 2018.

<sup>(2)</sup> These liabilities make up the "Interest Rate Swaps and Other Financial Instruments" liabilities in the condensed consolidated balance sheet as of March 31, 2019 and December 31, 2018.

A summary of the impact of derivative financial instruments on our condensed consolidated statements of income and comprehensive income for the three months ended March 31, 2019 and 2018 is shown below.

	I	nterest	I	Interest	Total		
		ncome Loans		Income vestments	Interest Income	nterest xpense	Interest come
Three Months Ended March 31, 2019							
Total Amount of Line Items Presented in Condensed Consolidated							
Statement of Income	\$	972,169	\$	194,628	\$ 1,166,797	\$ (807,122)	\$ 359,675
Gain (Loss) on Fair Value Hedge Relationships:							
Interest Rate Contracts:							
Recognized on Derivatives	\$	-	\$	-	\$ -	\$ 71,967	\$ 71,967
Recognized on Hedged Items		-		-	-	(69,053)	(69,053
Net Income (Expense) Recognized on Fair Value Hedges	\$	-	\$	-	\$ -	\$ 2,914	\$ 2,914
Gain (Loss) on Cash Flow Hedge Relationships:							
Interest Rate Contracts:							
Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income (Loss) into Income (Loss)	\$	(54)	\$		\$ (54)	\$ (2,093)	\$ (2,147
Foreign Exchange Contracts:							
Amount of Gain (Loss) Reclassified from Accumulated Other							
Comprehensive Income (Loss) into Income (Loss) <sup>(1)</sup>		(35)		-	(35)	-	(35
Amount Excluded from Effectiveness Testing Recognized in							
Earnings Based on an Amortization Approach		464		-	464	-	464
Net Income (Expense) Recognized on Cash Flow Hedges	\$	375	\$	-	\$ 375	\$ (2,093)	\$ (1,718
Three Months Ended March 31, 2018							
Total Amount of Line Items Presented in Condensed Consolidated							
Statement of Income	\$	773,870	\$	154,859	\$ 928,729	\$ (557,688)	\$ 371,041
Gain (Loss) on Fair Value Hedge Relationships:							
Interest Rate Contracts:							
Recognized on Derivatives	\$	-	\$	-	\$ -	\$ (43,667)	\$ (43,667
Recognized on Hedged Items		-		-	-	44,117	44,117
Net Income (Expense) Recognized on Fair Value Hedges	\$	-	\$	-	\$ -	\$ 450	\$ 450
Gain (Loss) on Cash Flow Hedge Relationships:							
Interest Rate Contracts:							
Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income (Loss) into Income (Loss)	\$	134	\$	-	\$ 134	\$ (2,101)	\$ (1,967
Foreign Exchange Contracts:						. ,	· ·
Amount of Gain (Loss) Reclassified from Accumulated Other							
Comprehensive Income (Loss) into Income (Loss) <sup>(2)</sup>		3,427		-	3,427	-	3,427
Amount Excluded from Effectiveness Testing Recognized in							
Earnings Based on an Amortization Approach		592		-	592	-	592
Net Income (Expense) Recognized on Cash Flow Hedges	\$	4,153	\$	-	\$ 4,153	\$ (2,101)	\$ 2,052

<sup>(1)</sup> Fully offset by a \$35 gain on foreign currency denominated loans (hedged items) which is also located in Interest Income - Loans in the condensed consolidated statement of income for the three months ended March 31, 2019.

(2) Fully offset by a \$3,427 loss on foreign currency denominated loans (hedged items) which is also located in Interest Income - Loans in the condensed consolidated statement of income for the three months ended March 31, 2018.

## Effect of Cash Flow Hedge Accounting on the Condensed Consolidated Balance Sheet

## Amount of Gain (Loss) Recognized in Accumulated Other Comprehensive Income (Loss) on

	Derivatives							
hree Months Ended March 31,		2019	2018					
Interest Rate Contracts	\$	(15,492) \$	8,899					
Foreign Exchange Contracts		(102)	3,455					
Total	\$	(15,594) \$	12,354					

Effect of Derivative Financial Instruments Not Designated as Hedging Relationships on the Condensed Consolidated Statements of Income<sup>(1)</sup>

Three Months Ended March 31,	Net Amount of Gai Recognized in Other Income/Expo						
	2019		2018				
Interest Rate Contracts	\$ 696	\$	1,534				
Foreign Exchange Contracts	-		(14)				
Total	\$ 696	\$	1,520				

A summary of the cumulative basis adjustment for fair value hedging relationships included in the carrying amount of hedged liabilities as of March 31, 2019 and December 31, 2018 is shown in the following table.

			Cumulative Basis Adjustment Include Carrying Amount of Hedged Liabi					
	•	Carrying Amount of Hedged Liabilities C		ed Items / Designated	Hedged Items I Longer Designa			
As of March 31, 2019								
Bonds and Notes	\$	12,179,042	\$	17,016	\$	370		
As of December 31, 2018								
Bonds and Notes	\$	10,535,485	\$	(52,037)	\$	425		

## Asset/Liability Offsetting

As noted previously, derivative transactions with swap dealers include bilateral collateral and netting agreements that require the net settlement of covered contracts. Derivative transactions with customers are collateralized through loan agreements. Notwithstanding collateral and netting provisions, our derivative assets and liabilities are not offset in the accompanying condensed consolidated balance sheets. The amount of collateral received or pledged is calculated on a net basis, by counterparty.

The following table summarizes derivative assets and liabilities, related accrued interest and amounts of collateral exchanged pursuant to our agreements.

			Amou	ints Not Offse	et In th	e Condensed		
	Gross Amo	ounts of Assets/	С					
	Liabilities	Presented in			nvestr	nents Securities		
	the Condens	ed Consolidated	Cash	Collateral	Rece	eived/Pledged		Net
		ce Sheets		d/Pledged <sup>(1)</sup>		s Collateral	Amount	
As of March 31, 2019	Dalai		IVECEIAE	u/Fieugeu	a	Solialerai		mount
Assets:								
Interest Rate Swaps and Other								
Financial Instruments:								
Dealer	\$	78,592	\$	(21,060)	\$	-	\$	57,532
Customer	Ŧ	138,714	*			-	Ŧ	138,714
Clearinghouse		92,024		-		-		92,024
Accrued Interest Receivable		- ,-						- ,-
on Derivative Contracts		7,465		-		-		7,465
iabilities:		,						,
Interest Rate Swaps and Other								
Financial Instruments:								
Dealer		70,605		(20,110)		-		50,495
Customer		37,754		-		-		37,754
Clearinghouse		83,966		-		(67,051)		16,915
Accrued Interest Payable								
on Derivative Contracts		23,174		-		-		23,174
As of December 31, 2018								
Assets:								
Interest Rate Swaps and Other								
Financial Instruments:								
Dealer	\$	118,503	\$	(99,220)	\$	-	\$	19,283
Customer		81,718		-		-		81,718
Clearinghouse		55,705		-		-		55,705
Accrued Interest Receivable								
on Derivative Contracts		7,479		-		-		7,479
iabilities:								
Interest Rate Swaps and Other								
Financial Instruments:								
Dealer		39,218		(2,450)		-		36,768
Customer		70,068		-		-		70,068
Clearinghouse		45,555		-		(46,528)		-
Accrued Interest Payable								
on Derivative Contracts		14,888		-		-		14,888

<sup>(1)</sup>Cash collateral received is recognized in the condensed consolidated balance sheets.

<sup>(2)</sup> Cash and investment securities pledged as collateral fully offset the related gross liability in the condensed consolidated balance sheets.

# Note 7 – Fair Value Measurements

The fair value of financial instruments represents the estimated amount to be received to sell an asset or paid to transfer or extinguish a liability (an exit price) in active markets among willing participants at the reporting date. The FASB has established a three-level fair value hierarchy aimed at maximizing the use of observable inputs – that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability. Observable inputs are based on market data obtained from independent sources. Unobservable inputs are supported by limited or no market activity and require significant management judgment or estimation.

Due to the uncertainty of expected cash flows resulting from financial instruments, the use of different assumptions and valuation methodologies could significantly affect the estimated fair value amounts. Accordingly, certain estimated fair values may not be indicative of the amounts for which the financial instruments could be exchanged in a current or future market transaction.

A description of the methods, assumptions and inputs to the valuation process used to determine or estimate the fair value of each class of financial instruments within the three-level hierarchy follows.

## Level 1

Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Our Level 1 assets at March 31, 2019 consist of assets held in a trust fund related to deferred compensation and nonqualified retirement plans. The trust fund includes investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace.

## Level 2

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability. Our Level 2 assets and liabilities at March 31, 2019 include our derivative contracts, collateral balances related to derivative contracts, certificates of deposit, federal funds sold and other overnight funds, U.S. Treasury and agency debt investment securities, Ginnie Mae MBS, non-agency MBS, corporate bonds, and the substantial majority of agency MBS and ABS.

The fair value of federal funds sold and other overnight funds is generally their face value, plus accrued interest, as these instruments are readily convertible to cash and are short-term in nature.

The fair value of our investment securities classified as Level 2 is determined by a third-party pricing service that uses valuation models to estimate current market prices. Inputs and assumptions related to these models are typically observable in the marketplace. Such models incorporate prepayment assumptions and underlying collateral information to generate cash flows that are discounted using appropriate benchmark interest rate curves and volatilities. These third-party valuation models also incorporate information regarding non-binding broker/dealer quotes, available trade information, historical cash flows, credit ratings, and other market information. The estimated fair values of investment securities also appear in Note 4.

The fair value of our derivative financial instruments is the estimated amount to be received to sell a derivative asset or paid to transfer or extinguish a derivative liability in active markets among willing participants at the reporting date. Estimated fair value is determined through internal market valuation models. These models use an income approach and incorporate benchmark interest rate curves (primarily the Overnight Index Swap rate for collateralized derivative contracts and the USD LIBOR/swap curve for non-collateralized derivative contracts), volatilities, counterparty credit quality and other inputs that are observable directly or indirectly in the marketplace. We compare internally calculated derivative valuations to broker/dealer quotes to substantiate the results. The fair value of collateral assets and liabilities related to

derivative contracts is their face value, plus accrued interest, as these instruments are cash balances; therefore, fair value approximates face value.

The following table presents information about valuation techniques and inputs to Level 2 fair value measurements.

	Valuation Technique	Inputs
Federal Funds Sold and Other Overnight Funds	Carrying Value	Par/Principal Plus Accrued Interest
Certificates of Deposit	Third-Party Pricing Service	Benchmark Yield Curve
		Quoted Prices
Investment Securities	Third-Party Pricing Service	Prepayment Rate
		Lifetime Default Rate
		Loss Severity
		Benchmark Yield Curve
		Quoted Prices
Interest Rate Swaps and Other Financial Instruments	Discounted Cash Flow	Benchmark Yield Curve
		Counterparty Credit Risk
		Volatility
Collateral Assets and Collateral Liabilities	Carrying Value	Par/Principal Plus Accrued Interest

## Level 3

Level 3 inputs are unobservable and supported by limited or no market activity. Our Level 3 assets at March 31, 2019 include a small portion of agency MBS and ABS. Based on the lack of active trading volume and an orderly market for these securities, we classified these securities as Level 3. Fair value for Level 3 agency MBS and the substantial majority of our Level 3 ABS is estimated through a third-party pricing service that uses valuation models to estimate current market prices. Fair value for a small portion of our Level 3 ABS is calculated internally using third-party models. Inputs into all of these valuation models include underlying collateral data and projected losses as well as information for prepayment speeds and discounting spreads. Due to the lack of marketplace information, the inputs into these valuation models primarily represent management assumptions, with some corroboration to market inputs where information is available.

Level 3 assets at March 31, 2019 also include \$117.7 million of loans originally measured at cost, which were written down to fair value as a result of impairment. The valuation of these assets is based on either the fair value of the underlying collateral, if the loan is collateral dependent, or the present value of expected future cash flows. Such valuations may include the use of independent appraisals or other market-based information to develop a management estimate of fair value. As a result, these fair value measurements fall under Level 3 in the fair value hierarchy; however, they are excluded from the 'Assets and Liabilities Measured at Fair Value on a Recurring Basis' table on page 44 because they are not measured on a recurring basis.

Our Level 3 liabilities at March 31, 2019 include standby letters of credit whose market value is internally calculated based on information that is not observable either directly or indirectly in the marketplace.

No transfers into or out of Level 3 assets or liabilities occurred during the three months ended March 31, 2019 and 2018.

The following table presents quantitative information about Level 3 fair value measurements as of March 31, 2019.

				Range	
	Fair	Valuation	Unobservable	(Weighted	
(\$ in Millions)	Value	Technique	Inputs	Average)	
Assets					
Investment Securities:					
U.S. Agency MBS	\$ 110	Third-Party Pricing Service	Prepayment Rate	*	
			Lifetime Default Rate	*	
			Loss Severity	*	
Asset-Backed	5	Third-Party Pricing Service	Prepayment Rate	*	
			Lifetime Default Rate	*	
			Loss Severity	*	
Other (included in Asset-Backed)	7	Discounted Cash Flow	Prepayment Rate	0% (0%)	
Impaired Loans	118	Appraisal /	Income/Expense Data	**	
		Discounted Cash Flow	Comparable Sales	**	
			Replacement Cost	**	
Liabilities					
Standby Letters of Credit	\$ 10	Discounted Cash Flow	Mark-to-Market Spread	0.1-1.3% (1.0%)	

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents the assets and liabilities that are measured at fair value on a recurring basis at March 31, 2019 and December 31, 2018 for each of the fair value hierarchy levels.

March 31, 2019							
(\$ in Millions)		Level 1	Level 2		Level 3		Total
Assets							
Federal Funds Sold and Other Overnight Funds	\$	- \$	523	\$	-	\$	523
Investment Securities:							
Certificates of Deposit		-	975		-		975
U.S. Treasury Debt		-	15,279		-		15,279
U.S. Agency Debt		-	2,652		-		2,652
Residential MBS:							
Ginnie Mae		-	2,881		-		2,881
U.S. Agency		-	5,250		110		5,360
Non-Agency		-	12		-		12
Commercial MBS:							
U.S. Agency		-	2,970		-		2,970
Corporate Bonds		-	139		-		139
Asset-Backed and Other		-	1,424		12		1,436
Interest Rate Swaps and Other Financial Instruments		-	309		-		309
Assets Held in Trust (included in Other Assets)		86	-		-		86
Collateral Assets (included in Other Assets)		-	20		-		20
Total Assets	\$	86 \$	32,434	\$	122	\$	32,642
Liabilities		•	- , -				- ,-
Interest Rate Swaps and Other Financial Instruments	\$	- \$	192	\$	-	\$	192
Collateral Liabilities (included in Bonds and Notes)	¥	-	21	Ŧ	-	¥	21
Standby Letters of Credit (included in Other Liabilities)		-			10		- 10
Total Liabilities	\$	- \$	213	\$	10	\$	223
	Ŧ	*		Ŧ		Ŧ	
December 31, 2018							
Assets							
Federal Funds Sold and Other Overnight Funds	\$	- \$	1,300	\$	-	\$	1,300
Investment Securities:							
Certificates of Deposit		-	975		-		975
U.S. Treasury Debt		-	15,268		-		15,268
U.S. Agency Debt		-	2,239		-		2,239
Residential MBS:							
Ginnie Mae		-	2,940		-		2,940
U.S. Agency		-	5,415		113		5,528
Non-Agency		-	13		-		13
Commercial MBS:							
U.S. Agency		-	2,867		-		2,867
Corporate Bonds		-	119		-		119
Asset-Backed and Other		-	1,331		12		1,343
Interest Rate Swaps and Other Financial Instruments		-	256		-		256
Assets Held in Trust (included in Other Assets)		81	-		-		81
Collateral Assets (included in Other Assets)		-	2		-		2
Total Assets	\$	81 \$	32,725	\$	125	\$	32,931
Liabilities	+	ψ. ψ	02,.20	-	0	Ŧ	02,00
Interest Rate Swaps and Other Financial Instruments	\$	- \$	155	\$	-	\$	155
Collateral Liabilities (included in Bonds and Notes)	Ψ	Ψ	99	÷	-	Ŧ	99
Standby Letters of Credit (included in Donds and Notes)		-			10		10
					10		10

The following table presents the changes in Level 3 assets and liabilities measured at fair value on a recurring basis.

					FHA/VA		
	U.S.			No	on-Wrapped	Asset-	
	gency idential		ner Mac cultural		eperformer Residential	Backed Securities	Standby Letters of
(\$ in Millions)	 MBS	•	IBS <sup>(1)</sup>	Г	MBS <sup>(1)</sup>	and Other	Credit
Balance at December 31, 2018	\$ 113	\$	-	\$	-	\$ 12	\$ 1
Purchases	-		-		-	1	
Issuances	-		-		-	(1)	
Settlements	(3)		-		-	-	
Balance at March 31, 2019	\$ 110	\$	-	\$		\$ 12	\$ 1
Balance at December 31, 2017	\$ 125	\$	78	\$	257	\$ 39	\$ 1
Total Gains or Losses (Realized/Unrealized):							
Included in Other Comprehensive Income	1		-		-	(1)	
Issuances	-		-		-	1	
Settlements	(4)		(7)		(6)	(7)	
Accretion	1		-		3	1	
Balance at March 31, 2018	\$ 123	\$	71	\$	254	\$ 33	\$ 1

## Estimated Fair Value of Certain Other Financial Instruments

The following table presents the estimated fair value of financial instruments that are recorded in the condensed consolidated balance sheets at cost, as well as certain off-balance sheet financial instruments, as of March 31, 2019 and December 31, 2018.

(\$	in	Millions)
(Ψ		winnons)

	March 31, 2019					December 31, 2018						
		arrying mount		timated ir Value	Fair Value Hierarchy		arrying mount		stimated air Value	Fair Value Hierarchy		
Financial Assets:												
Net Loans	\$	104,301	\$	105,131	Level 3	\$	103,872	\$	103,906	Level 3		
Financial Liabilities:												
Bonds and Notes	\$	126,885 <sup>(1)</sup>	\$	127,548 <sup>(1)</sup>	Level 3	\$	127,632 <sup>(2)</sup>	\$	127,355 <sup>(2)</sup>	Level 3		
Off-Balance Sheet Financial Instruments:												
Commitments to Extend Credit	\$	-	\$	(79)	Level 3	\$	-	\$	(89)	Level 3		

## Commitments to Extend Credit

The fair value of commitments to extend credit is estimated using a discounted cash flow method by applying a risk-adjusted spread percentage to these obligations.

# Note 8 – Employee Benefit Plans

We have employer-funded, qualified defined benefit pension plans, which are noncontributory and cover employees hired prior to January 1, 2007. We also have noncontributory, unfunded nonqualified supplemental executive retirement plans covering certain senior officers and specified other senior managers, as well as a noncontributory, unfunded nonqualified executive retirement plan covering certain former senior officers. We have a 401(k) retirement savings plan pursuant to which we match a certain percentage of employees' elective contributions. In addition, under this plan, employees hired on or after January 1, 2007 receive additional, non-elective employer defined contributions. For eligible senior managers, including our senior officers, we also have a nonqualified deferred compensation plan, which includes benefits not provided under the employee savings plan due to certain Internal Revenue Code limitations.

All retirement-eligible employees are also currently eligible for other postretirement benefits, which primarily include access to health care benefits. Substantially all participants pay the full premiums associated with these other postretirement health care benefits. Participant contributions are adjusted annually.

We contributed \$0.6 million to our funded qualified defined benefit pension plans during the three months ended March 31, 2019, and anticipate that we will contribute approximately \$2.9 million more to such plans during the remainder of 2019. We expect to contribute a total of \$0.3 million, net of collected retiree premiums, to our other postretirement benefit plans in 2019. We contributed \$0.5 million to our trust funds related to our nonqualified retirement plans during the three months ended March 31, 2019, and we anticipate that we will contribute approximately \$4.0 million more to such plans during the remainder of 2019. Our actual contributions could differ from the estimates noted above.

# **Note 9 – Commitments and Contingent Liabilities**

Due to the often volatile seasonal borrowing requirements of our Agribusiness customers, which are impacted by changing commodity prices, farmer delivery patterns, weather, environmental and other factors, we provide a significant amount of revolving loan commitments. We also provide revolving loan commitments to other customers including those in the electric distribution and power supply industries. At March 31, 2019, commitments to extend credit and commercial letters of credit were \$28.6 billion and \$156.7 million, respectively.

Under the Farm Credit Act, we are primarily liable for the portion of outstanding Federal Farm Credit Banks Consolidated Systemwide bonds, medium term notes and discount notes (collectively referred to as Systemwide Debt Securities) issued by CoBank. Additionally, we are contingently liable by statute for the outstanding Systemwide Debt Securities issued by the other System banks. Total Systemwide Debt Securities of the System were \$281.1 billion at March 31, 2019.

There are several mechanisms in place affecting exposure to statutory joint and several liabilities. System banks are statutorily required to maintain eligible unencumbered assets at a level at least equal in value to the total amount of debt for which such System bank is primarily liable. In addition, in the event of a default by a System bank, the Insurance Fund would be required to make timely payment of principal and interest on Systemwide Debt Securities, to the extent that net assets are available in the Insurance Fund, before the joint and several liability of the System banks would be triggered. At March 31, 2019, the aggregated assets of the Insurance Fund totaled \$5.0 billion. Finally, System banks must maintain certain financial criteria in order to participate in Systemwide debt issuances. If these criteria are not met, a troubled System bank's access to and participation in Systemwide debt issuances could be limited or denied.

On at least a quarterly basis, we assess our liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For those matters where it is probable that we will incur a loss and the amount of the loss can be reasonably estimated, we record a liability in our consolidated

financial statements. For other matters, where a loss is not probable or the amount of the loss is not estimable, we will not accrue legal reserves.

In June 2016, a lawsuit was commenced by the filing of a complaint in the United States District Court Southern District of New York against CoBank by a number of investors (the "Plaintiffs") who had held CoBank's 7.875 percent Subordinated Notes due in 2018 (the "Notes"). The Notes were redeemed at par plus accrued interest by CoBank in April 2016 due to the occurrence of a "Regulatory Event" (as defined under the terms of the Notes). The Plaintiffs have asserted a breach of contract claim and a breach of implied covenant of good faith and fair dealing claim alleging that CoBank impermissibly redeemed the Notes. The Plaintiffs have requested damages in an amount to be determined at trial, reasonable attorneys' fees and any other such relief as the court may deem just and proper. CoBank filed its answer in September 2016 and discovery concluded in January 2018. CoBank and Plaintiffs filed their respective motions for summary judgment in March 2018. There is presently no indication of when the court will rule on the motions for summary judgment. CoBank intends to vigorously defend against these allegations. The likelihood of any outcome of this proceeding cannot be determined at this time.

While the outcome of legal proceedings is inherently uncertain, based on information currently available, advice of legal counsel and available insurance coverage, we believe that the liabilities, if any, arising from our legal proceedings will not have a material adverse effect on the consolidated financial position, consolidated results of operations or consolidated cash flows of the Bank. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Bank's consolidated financial position, consolidated results of operations or consolidated cash flows.

## **Note 10 – Leased Property**

We have operating leases for our corporate headquarters, banking center offices, certain equipment and vehicles. We determine if an arrangement is a lease and the related lease classification at inception. Right-ofuse (ROU) assets and lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term at commencement date. If available, we use the implicit rate in the lease in determining the present value of future payments. We use our incremental borrowing rate based on the information available at commencement date when the implicit rate in the lease is not available. ROU assets and lease liabilities are included in accrued interest receivable and other assets and accrued interest payable and other liabilities, respectively, in our condensed consolidated balance sheet as of March 31, 2019. These operating lease rentals are expensed on a straight-line basis over the life of the lease beginning on the date we take possession of the property. We determine the lease term by assuming the exercise of renewal and termination options that are reasonably certain. Our leases have remaining minimum lease terms of 1 year to 11 years, some of which include options to extend the leases for up to an additional 15 years. Rent expense for leases is reflected in occupancy and equipment expense in the accompanying condensed consolidated statements of income. Additionally, the depreciable life of leased assets and leasehold improvements is limited by the expected lease term. Other information related to our operating leases is as follows:

Operating Leases	
As of March 31, 2019	
Right-of-Use Assets	\$ 80,464
Lease Liabilities	83,020
Three Months Ended March 31, 2019	
Operating Lease Cost	\$ 3,593
Weighted Average Remaining Lease Term	11 years
Weighted Average Discount Rate	3.02%

Future minimum lease payments under non-cancellable operating leases as of March 31, 2019 were as follows:

Future Minimum Lease Payments	
Year Ending March 31,	
2020	\$ 9,701
2021	8,902
2022	8,643
2023	8,518
2024	8,396
Thereafter	 53,995
Total future minimum lease payments	\$ 98,155
Less imputed interest	15,135
Lease liabilities reported as of March 31, 2019	\$ 83,020

In 2016, the Bank completed a sale-leaseback transaction associated with our corporate headquarters in Greenwood Village, Colorado. Upon completion of this sale-leaseback transaction, the resulting gain was deferred to be recognized ratably over the expected lease term of 15 years as an offset to occupancy and equipment expense in our condensed consolidated statements of income. In connection with the Bank's adoption of the new lease accounting standard on January 1, 2019, the remaining deferred gain of \$8.6 million related to the sale-leaseback transaction was recognized in retained earnings through a cumulative effect adjustment, as described in Note 2.

# Note 11 – Segment Financial Information

We conduct our business through three operating segments: Agribusiness, Farm Credit Banking and Rural Infrastructure.

The accompanying tables present condensed disaggregated information for the operating segments. Allocations of resources and corporate items, as well as measurement of financial performance, are made at these operating segment levels. All customer activity, including loans and leases and related income, is specifically assigned to the business units that make up the operating segments. Investment securities and federal funds sold and other overnight funds, which are primarily held as a liquidity reserve to support our banking operations, are not specifically assigned to operating segments; however, the income from investment securities and federal funds sold and other overnight funds is attributed to the operating segments. Intersegment transactions are insignificant.

We do not hold significant assets in any foreign country. Substantially all of our agricultural export finance loans are U.S. dollar-denominated and 18 percent of these loans are guaranteed by the U.S. government.

For the three-month periods ended March 31, 2019 and 2018, no customer made up 10 percent or more of our gross or net interest income.

Segment Financial Information							
For the Three Months Ended March 31, 2019							
			I	Farm Credit		Rural	Total
	Agri	business		Banking	In	frastructure	CoBank
Results of Operations (\$ in Thousands):	•			•			
Net Interest Income	\$	192,260	\$	66,555	\$	100,860	\$ 359,675
Provision for Loan Losses		25,000		-		3,000	28,000
Noninterest Income		37,699		372		26,165	64,236
Operating Expenses		54,908		10,348		27,691	92,947
Provision for Income Taxes		14,693		-		15,778	30,471
Net Income	\$	135,358	\$	56,579	\$	80,556	\$ 272,493
Selected Financial Information at							
March 31, 2019 (\$ in Millions):							
Loans	\$	33,826	\$	50,155	\$	20,973	\$ 104,954
Less: Allowance for Loan Losses		(467)		-		(186)	(653
Net Loans	\$	33,360	\$	50,155	\$	20,787	\$ 104,301
Accrued Interest Receivable and Other Assets		310		161		242	714
Total Segment Assets	\$	33,670	\$	50,316	\$	21,029	\$ 105,015
Federal Funds Sold and Other Overnight Funds							523
Investment Securities							31,704
Other Assets							1,105
Total Assets	\$	33,670	\$	50,316	\$	21,029	\$ 138,347
For the Three Months Ended March 31, 2018	}						
Results of Operations (\$ in Thousands):							
Net Interest Income <sup>(1)</sup>	\$	197,176	\$	69,624	\$	104,241	\$ 371,041
Provision for Loan Losses		47,000		-		3,000	50,000
Noninterest Income <sup>(1)</sup>		48,143		2,570		30,709	81,422
Operating Expenses <sup>(1)</sup>		49,017		10,875		24,736	84,628
Provision for Income Taxes <sup>(1)</sup>		16,216		-		17,207	33,423
Net Income	\$	133,086	\$	61,319	\$	90,007	\$ 284,412
Selected Financial Information at							
March 31, 2018 (\$ in Millions):							
Loans	\$	34,409	\$	46,848	\$	21,028	\$ 102,285
Less: Allowance for Loan Losses		(474)		-		(171)	(645
Net Loans	\$	33,935	\$	46,848	\$	20,857	\$ 101,640
Accrued Interest Receivable and Other Assets		336		132		96	 564
Total Segment Assets	\$	34,271	\$	46,980	\$	20,953	\$ 102,204
Federal Funds Sold and Other Overnight Funds							895
Investment Securities							29,393
Other Assets							910
Total Assets	\$	34,271	\$	46,980	\$	20,953	\$ 133,402

<sup>(1)</sup> Previous to 2019, certain corporate and other information to reconcile total reportable segments with total consolidated results were separately disclosed as "Corporate/Other". Such amounts are now allocated to operating segments, and prior year amounts have been reclassified to conform to the current presentation.

# Note 12 – Affiliated Associations

CoBank is chartered by the FCA to serve the Associations that provide credit and related financial services to or for the benefit of eligible borrowers/shareholders for qualified purposes in specific geographic areas in the United States. The Associations are not authorized by the Farm Credit Act to participate in the issuance of Systemwide Debt Securities. Therefore, we are the primary funding source for our affiliated Associations. As of March 31, 2019, we have 22 affiliated Associations serving 23 states across the Northwest, West, Southwest, Rocky Mountains, Mid-Plains, and Northeast regions of the United States.

The Associations originate and service long-term real estate mortgage loans as well as short- and intermediate-term loans for agricultural and other purposes to full- and part-time farmers. Associations may also make loans to, among others, processing and marketing entities, farm-related businesses, and rural residents for home purchase and improvements. The Associations may also purchase eligible loan participations from System entities and other lending institutions. Additionally, the Associations may serve as an intermediary in offering multi-peril crop insurance and credit life insurance, and providing additional financial services to borrowers.

The Farm Credit Act and FCA regulations require us to monitor and approve certain activities of our affiliated Associations. CoBank and our affiliated Associations operate under a creditor/debtor relationship evidenced by a General Financing Agreement (GFA) entered into separately with each Association. The GFA sets forth the creditor/debtor relationship between us and each Association and also references certain requirements contained in the Farm Credit Act and FCA regulations. The Associations' respective boards of directors are expected to establish and monitor the necessary policies and procedures to comply with all FCA regulations. In all other respects, the lending relationship with the Associations is substantially similar to that with our other borrowers.

Our affiliated Associations are considered customers and thus operate independently and maintain an armslength relationship with us, except to the extent that the Farm Credit Act requires us, as the funding bank, to monitor and approve certain activities of these Associations. Accordingly, the financial information of affiliated Associations is not included in our condensed consolidated financial statements. We separately publish certain unaudited combined financial information of the District, including a condensed statement of condition and statement of income, which can be found on our website at www.cobank.com. Such information is not incorporated by reference into, and should not be considered a part of, this quarterly report.

Effective February 14, 2019, the boards of directors of American AgCredit, ACA and Farm Credit Services of Hawaii, ACA approved the terms of an Agreement and Plan of Combination, which, once finalized, will allow for the sale of the net assets of Farm Credit Services of Hawaii, ACA to American AgCredit, ACA. The transaction is scheduled to occur on July 1, 2019.

# **Regulatory Capital Disclosures**

CoBank, ACB

(Unaudited) (\$ in Thousands, Except as Noted)

## **Overview**

These quarterly regulatory capital disclosures (set forth in Title 12 of the Code of Federal Regulations parts 628.61 through 628.63) should be read in conjunction with our 2018 Annual Report to Shareholders, which includes additional qualitative disclosures. Unless otherwise noted, there have been no material changes to the qualitative disclosures contained in our 2018 Annual Report.

The following table summarizes the interim disclosure requirements and indicates where each matter is disclosed in this quarterly report.

		Q1 2019 Quarterly Report
Disclosure Requirement	Description	Reference
Scope of Application	Corporate entity and consolidated subsidiaries	Page 51
Capital Structure	Regulatory capital components	Pages 51 through 52
Capital Adequacy	Risk-weighted assets	Page 53
	Regulatory capital ratios	Page 13
Capital Buffers	Quantitative disclosures	Pages 13, 53
Credit Risk	Summary of exposures	Page 54
	Geographic distribution	Page 55 through 56
	Industry distribution	Page 56
	Contractual maturity	Page 57
	Impaired loans and allowance for credit losses	Note 3
Counterparty Credit Risk-Related Exposures	Counterparty exposures	Note 6, Page 57
Credit Risk Mitigation	Exposures with reduced capital requirements	Pages 7 through 8, 10, 57 through 58
Securitization	Securitization exposures	Notes 4 and 7, Pages 12, 58 through 59
Equities	General description	Page 59
Interest Rate Risk for Non-Trading Activities	Interest rate sensitivity	Note 6, Page 59 through 60

## Scope of Application

The disclosures contained herein relate to CoBank, ACB and its wholly-owned subsidiaries, CoBank, FCB and Farm Credit Leasing Services Corporation (FCL), collectively hereinafter referred to as CoBank or the Bank. These entities are also consolidated in our financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). FCL is required to comply with the capital regulations on a standalone basis, but it is not required to make the disclosures contained herein for CoBank as a whole. FCL's capital ratios exceeded the minimum regulatory requirements at March 31, 2019.

## Capital Structure

Common equity tier 1, which includes common stock and retained earnings, is the largest component of the Bank's capital structure. Preferred stock is also included in tier 1 regulatory capital, subject to certain limitations. In addition, our allowance for credit losses is included in tier 2 regulatory capital, subject to certain limitations.

The following table provides a summary of the Bank's regulatory capital components.

	Average
Three Months Ended March 31, 2019	Balance
Common Equity Tier 1 Capital (CET1)	
Common Cooperative Equities:	
Statutory Minimum Purchased Borrower Stock	\$ 2,486
Other Required Member Purchased Stock	794,884
Allocated Equities:	
Qualified Allocated Equities Subject to Retirement	2,609,987
Nonqualified Allocated Equities Subject to Retirement	
Nonqualified Allocated Equities Not Subject to Retirement	2,712,709
Unallocated Retained Earnings	2,395,947
Paid-In Capital	
Regulatory Adjustments and Deductions Made to CET1	(71,585
Total CET1	\$ 8,444,428
Tier 1 Capital	
Non-Cumulative Perpetual Preferred Stock	\$ 1,500,000
Regulatory Adjustments and Deductions Made to Tier 1 Capital	
Total Additional Tier 1 Capital	1,500,000
Total Tier 1 Capital	\$ 9,944,428
Tier 2 Capital	
Common Cooperative Equities Not Included in CET1	\$
Tier 2 Capital Elements:	
Allowance for Credit Losses	717,855
Regulatory Adjustments and Deductions Made to Tier 2 Capital	
Total Tier 2 Capital	\$ 717,855
Total Capital	\$ 10,662,283

## Capital Adequacy and Capital Buffers

Our risk-adjusted regulatory capital ratios are calculated by dividing the relevant total capital elements (e.g. Total CET1) by risk-weighted assets. The following table presents information on the components of risk-weighted assets included in the calculation of regulatory capital ratios.

Risk-Weighted Assets	Average
Three Months Ended March 31, 2019	Balance
On-Balance Sheet Assets:	
Exposures to Sovereign Entities	\$ -
Exposures to Supranational Entities and Multilateral Development Banks	156,877
Exposures to Government-Sponsored Enterprises	12,043,923
Exposures to Depository Institutions, Foreign Banks, and Credit Unions	3,752,040
Exposures to Public Sector Entities	56,961
Corporate Exposures, including Borrower Loans and Leases	44,490,001
Residential Mortgage Exposures	-
Past Due and Nonaccrual Exposures	465,627
Securitization Exposures	1,786,873
Equity Investment Exposures	28,622
Other Assets	746,807
Off-Balance Sheet:	
Commitments	7,470,511
Over-the-Counter Derivatives	161,001
Cleared Derivative Transactions	564
Letters of Credit	1,040,912
Unsettled Transactions	-
otal Risk-Weighted Assets Before Additions (Deductions)	\$ 72,200,719
Additions:	
Intra-System Equity Investments	\$ 71,585
Deductions:	
Regulatory Adjustments and Deductions Made to CET1	(71,585)
Regulatory Adjustments and Deductions Made to Additional Tier 1 Capital	-
Regulatory Adjustments and Deductions Made to Tier 2 Capital	-
Fotal Risk-Weighted Assets	\$ 72,200,719

<sup>(1)</sup> Includes exposures to Farm Credit System entities.

<sup>(2)</sup> Also includes exposures to other financial institutions that are risk weighted as exposures to U.S. depository institutions and credit unions.

<sup>(3)</sup> For purposes of calculating the permanent capital ratio, average risk-weighted assets for the three months ended March 31, 2019 was \$71.6 billion.

As shown on page 13 of this quarterly report, the Bank exceeded all capital requirements as of March 31, 2019 to which it was subject, including applicable capital buffers. Because capital exceeded the buffer requirements, the Bank currently has no limitations on its distributions and discretionary bonus payments. The aggregate amount of eligible retained income was \$554.0 million as of March 31, 2019.

## Credit Risk

The following table summarizes credit exposures related to loans, unfunded loan commitments, investment securities and letters of credit. The contractual amount of a commitment to extend credit represents our maximum exposure to credit loss in the event of default by the borrower, if the borrower were to fully draw against the commitment.

	Average		End of
Three Months Ended and As of March 31, 2019	Balance		
Loans Outstanding	\$ 105,806,813	\$	104,953,959
Unfunded Loan Commitments	28,475,939		28,597,671
Investment Securities	31,170,803		31,704,089
Letters of Credit	1,285,338		1,380,977

The table below shows derivatives by underlying exposure type, segregated between contracts traded in overthe-counter markets and those cleared through a central clearinghouse. Gross positive fair value represents the credit exposure attributed to derivatives before the mitigating effects of counterparty collateral.

Major Credit Exposures - Derivatives								
Three Months Ended and As of March 31, 2019	Average Balance				End of Period			
				Gross			(	Gross
	I	Notional	Ρ	ositive		Notional	P	ositive
		Amount		Value		Amount		Value
Over-the-Counter Derivatives:								
Interest Rate Contracts	\$	20,849,043	\$	194,217	\$	21,882,433	\$	216,941
Foreign Exchange Contracts		113,878		494		106,288		365
Total Over-the-Counter Derivatives		20,962,921		194,711		21,988,721		217,306
Cleared Derivatives:								
Interest Rate Contracts		13,487,871		65,606		14,710,875		92,024
Total Derivatives	\$	34,450,792	\$	260,317	\$	36,699,596	\$	309,330

The following table illustrates the geographic distribution of our total loan commitments as of March 31, 2019.

	Wholesale	Commercial	
As of March 31, 2019	Loans <sup>(1)</sup>	Loans	
California	41 %	7 %	
Washington	18	2	
Texas	6 <sup>(2)</sup>	6	
Connecticut	11	1	
Kansas	6	5	
Illinois	-	6	
Minnesota	-	5	
lowa	-	5	
Oklahoma	4	2	
Colorado	3	3	
Asia	-	4	
Ohio	-	3	
Nebraska	-	3	
Florida	-	3	
Missouri	-	3	
Pennsylvania	3 (2)	1	
Latin America	- -	3	
Georgia	<u>-</u>	3	
Wisconsin	<u>-</u>	3	
New York	<u>-</u>	2	
North Dakota	<u>-</u>	2	
Indiana	<u>-</u>	2	
New Mexico	2	-	
North Carolina	<u>-</u>	2	
Mississippi	1 (2)	2	
Arkansas	- -	2	
South Dakota	<u>-</u>	2	
Virginia	<u>-</u>	2	
Utah	2	-	
Massachusetts	-	1	
Tennessee	<u>-</u>	1	
Europe, Middle East and Africa	<u>-</u>	1	
Arizona	<u>-</u>	1	
Michigan	<u>-</u>	1	
New Jersey	-	1	
South Carolina	-	1	
Other	3 (2)	9	
Total	100 %	100 %	

<sup>(1)</sup> The distribution of wholesale loan commitments to Associations is based on the state in which the Association is headquartered and may not be representative of their underlying loan portfolio.

<sup>(2)</sup> Includes participation interests in loan commitments to nonaffiliated Associations.

The following table illustrates the geographic distribution of our impaired loans as of March 31, 2019.

mpaired Loans - Geographic Distribution		
As of March 31, 2019	Share <sup>(1)</sup>	
Oregon	25 %	
Colorado	25	
Michigan	10	
Arkansas	10	
Wyoming	6	
Oklahoma	5	
Wisconsin	4	
Washington	4	
New Jersey	2	
Arizona	2	
North Carolina	1	
Other	6	
Total	100 %	
4)		

<sup>(1)</sup> The distribution of impaired loans is based on the state in which the borrower is headquartered and may not be representative of their operations and business activities.

The following table illustrates the primary business/commodity distribution of our total loan commitments as of March 31, 2019.

As of March 31, 2019	Share
Affliated Associations	38 %
Farm Supply and Grain Marketing	13
Electric Distribution	9
Nonaffliated Entities	5
Agricultural Export Finance	4
Generation and Transmission	4
Fruits, Nuts, Vegetables	3
Fish, Livestock, Poultry	3
Forest Products	3
ease Financing (through FCL)	2
Regulated Utility	2
Dairy	2
ndependent Power Producers	2
Nater and Wastewater	2
_ocal Exchange Carriers	1
Sugar and Related Products	1
Nireless	1
Competitive Local Telephone Exchange Carriers	1
Cable	1
Other	3
Total	100 %

The following table presents a summary of the remaining contractual maturity of our loans, unfunded commitments, investment securities, letters of credit and derivatives at March 31, 2019.

(\$	in	Millions)
-----	----	-----------

Contractual Maturity								
	In C	ne Year	One	to Five	Aft	er Five		
As of March 31, 2019	or Less		Years		Years		Total	
Loans Outstanding	\$	64,478	\$	17,121	\$	23,355	\$	104,954
Unfunded Loan Commitments		16,431		6,240		5,927		28,598
Investment Securities		3,928		13,621		14,155		31,704
Letters of Credit		311		568		502		1,381
Derivatives (Notional Amounts)		4,649		20,980		11,071		36,700

Refer to Note 3 in the condensed consolidated financial statements in this quarterly report for amounts of impaired loans (with or without related allowance for credit loss), loans in nonaccrual status and greater than 90 days past due, loans past due greater than 90 days and still accruing interest, the allowance for credit losses, charge-offs, and changes in components of our allowance for credit losses.

## Counterparty Credit Risk

Refer to Note 6 in the condensed consolidated financial statements in this quarterly report for information related to derivative financial instruments utilized by CoBank including a summary of the fair value of derivative assets and liabilities, collateral held and net unsecured exposure.

## Credit Risk Mitigation

CoBank uses various strategies to mitigate credit risk in its lending, leasing, investing and derivatives activities. The disclosures in this section relate solely to credit risk mitigation instruments and activities that reduce regulatory capital requirements, which include certain guarantees in our lending and investment portfolios, and collateral or settlement payments in our derivatives portfolio.

## Loans

Our Agricultural Export Finance Division (AEFD) utilizes the U.S. government-sponsored export loan guarantee General Sales Manager (GSM) program for a portion of its export financing. Refer to the Operating Segment Financial Review section on page 7 of this quarterly report for additional discussion related to our AEFD.

As discussed on page 10 of this quarterly report, our loans to affiliated Associations are collateralized by substantially all of the Association assets. In addition, the earnings, capital and loan loss reserves of the Associations provide additional layers of protection against losses in their respective retail loan portfolios. Lower regulatory capital requirements are commensurate with the lower risk profile associated with our loans to affiliated Associations.

## Investments

We minimize credit risk in our investment portfolio by investing primarily in securities issued or guaranteed by the U.S. government or a government-sponsored enterprise (U.S. Agency). At March 31, 2019, 62 percent of our \$31.7 billion investment portfolio consisted of securities that carry a full faith and credit guarantee of the U.S. government. Such securities include mortgage-backed securities (MBS) issued by the Government National Mortgage Association (Ginnie Mae), Export-Import Bank of the United States securities and U.S. Treasury and other debt securities, including securities backed by guaranteed portions of Small Business Administration loans. Approximately 30 percent of our investment portfolio consisted of securities issued by the Federal National Mortgage Association

(Fannie Mae), and the Federal Home Loan Mortgage Corporation (Freddie Mac) and the Federal Home Loan Bank (FHLB).

An additional 3 percent of our investment portfolio consists of short-term certificates of deposit with commercial banks that carry the highest short-term credit rating. The remaining 5 percent of our investments primarily relates to a portfolio composed of non-agency MBS, corporate bonds and asset-backed securities (ABS). With the exception of corporate bonds, which are risk-weighted based on the corporate counterparty, these exposures are captured in the Securitization section below.

The following table summarizes the loan and investment exposures whose capital requirements are reduced as a result of credit risk mitigants.

Loan and Investment Exposures			
	Average		
	Exposure	Ris	k Weighted
Three Months Ended March 31, 2019	Amount	E	xposures
Guaranteed Loans under the GSM program	\$ 1,011,175	\$	-
Loans to Farm Credit System entities	49,944,236		9,988,847
Investment Securities Issued or Guaranteed by U.S. Government	19,710,491		-
Investment Securities Issued or Guaranteed by a U.S. Agency	10,275,380		2,055,076
Total	\$ 80,941,282	\$	12,043,923

## Derivatives

As described in Note 6 in the condensed consolidated financial statements in this quarterly report, transactions with dealers in our over-the-counter derivative portfolio as well as those cleared through a clearinghouse are collateralized or otherwise secured through settlement payments. As a result, at March 31, 2019, we held financial collateral totaling \$21.1 million that offset derivative exposure for purposes of calculating risk-weighted assets. Total risk-weighted assets for our over-the-counter derivatives and cleared derivative transactions amounted to \$161.0 million and \$0.6 million, respectively, for the three-month period ended March 31, 2019.

## Securitization

The Bank participates in securitizations as investors through the purchase of MBS and ABS, which are included in our investment portfolio. As of March 31, 2019, CoBank did not retain any resecuritization exposures. The following disclosures relate only to MBS and ABS not guaranteed by the U.S. government or a U.S. Agency. The average balance of these unguaranteed securities was \$1.4 billion for the three-month period ended March 31, 2019.

Below is a summary of our securitization exposures held during the three months ended March 31, 2019 by exposure type and categorized by risk-weight band.

Securitization Exposures	,	Verage		<ul> <li>Weighted</li> <li>set (Under</li> </ul>
	Average Exposure		Gross Up Approach)	
Three Months Ended March 31, 2019	I			
Non-Agency Residential Mortgage-Backed Securities	\$	12,396	\$	24,405
Asset-Backed Securities		1,401,807		1,762,468
Total	\$	1,414,203	\$	1,786,873

## Securitization Risk-Weight Bands

		Average		
	E	xposure	Risk	Weighted
Three Months Ended March 31, 2019		Amount		Asset
Gross-Up Risk-Weight Bands:				
100% - 125%	\$	778,521	\$	801,440
>125% and <1,250%		634,649		972,520
1,250%		1,033		12,913
Total	\$	1,414,203	\$	1,786,873

For the three-month period ended March 31, 2019, we did not hold any off-balance sheet securitization exposures nor were any securitization exposures deducted from capital.

Refer to Note 4 in the condensed consolidated financial statements in this quarterly report for additional information related to purchases and sales of securitization exposures as well as the amortized cost, unrealized gains (losses) and fair value of MBS and ABS held in our investment portfolio. Refer to page 12 for additional information related to sales of securitization exposures. In addition, Note 7 of the quarterly report describes the methods and assumptions, including any changes as applicable, applied in valuing our MBS and ABS.

## Equities

The Bank does not have significant exposure to equity investments. We are a limited partner in certain Rural Business Investment Companies (RBICs). These RBICs focus on small and middle market companies that create jobs and prosperity in rural America. The Bank also holds investments in various unincorporated business entities (UBEs), as defined by FCA regulation. We hold these investments to acquire and manage unusual or complex collateral associated with loan workouts as well as to make mission-related investments. Our investments in RBICs and UBEs are not publicly traded and are accounted for under the equity method. There have been no sales or liquidations of these investments during the three months ended March 31, 2019.

## Interest Rate Risk

Interest rate risk, also referred to as market risk, is the risk that changes in interest rates may adversely affect operating results and financial condition. We use asset/liability models to evaluate the dynamics of our balance sheet and to estimate earnings volatility under different interest rate scenarios. Our analysis includes calculating the impact of significant increases or decreases in interest rates on net interest income, over a 12 month period, and the estimated market value of equity.

This analysis estimates the effect of immediate and sustained parallel positive (up) and negative (down) shifts in the yield curve (called "shocks") of down 300, down 200, down 100, up 100, up 200 and up 300 basis points. Pursuant to regulation and our Board policy, when the three-month Treasury rate is below

4 percent, as it was for the period presented, we perform a shock equal to one-half the three-month Treasury rate.

The following tables summarize the impact of interest rate changes on net interest income and the market value of equity.

Net Interest Income at Risk	
March 31, 2019	
Scenario:	
- 300 bp shock	n/a
- 200 bp shock	n/a
- 119 bp shock	1.7 %
- 100 bp shock	1.5
+ 100 bp shock	0.1
+ 200 bp shock	0.2
+ 300 bp shock	0.1
March 31, 2019	
	n/a
March 31, 2019 Scenario:	n/a n/a
March 31, 2019 Scenario: - 300 bp shock	
March 31, 2019 Scenario: - 300 bp shock - 200 bp shock	n/a
March 31, 2019 Scenario: - 300 bp shock - 200 bp shock - 119 bp shock	n/a 3.6 %
<ul> <li>300 bp shock</li> <li>200 bp shock</li> <li>119 bp shock</li> <li>100 bp shock</li> </ul>	n/a 3.6 % 3.3

# **Controls and Procedures**

CoBank, ACB

We maintain a system of disclosure controls and procedures. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information disclosed by us in our quarterly and annual reports is accumulated and communicated to our management, including our chief executive officer and our chief financial officer, as appropriate, to allow timely decisions to be made regarding disclosure. The chief executive officer and the chief financial officer have evaluated our disclosure controls and procedures as of the end of the period covered by this quarterly report and have concluded that our disclosure controls and procedures are effective as of that date.

We also maintain a system of internal controls. The term "internal controls," as defined by the American Institute of Certified Public Accountants' Codification of Statement on Auditing Standards, AU-C Section 315, means a process - effected by the board of directors, management and other personnel - designed to provide reasonable assurance regarding the achievement of objectives in reliability of financial reporting, the effectiveness and efficiency of operations and compliance with applicable laws and regulations. We continually assess the adequacy of our internal control over financial reporting and enhance our controls in response to internal control assessments and internal and external audit and regulatory requirements and recommendations. There have been no significant changes in our internal controls or in other factors that could significantly affect such controls subsequent to the date we carried out our evaluations. In accordance with our internal control procedures, these financial statements were prepared under the oversight of the Audit Committee of our Board of Directors.

# Certification Required by Farm Credit Administration Regulations

The undersigned have reviewed this quarterly report which has been prepared in accordance with all applicable statutory or regulatory requirements and certify that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

Signed this 10<sup>th</sup> day of May, 2019.

/s/ KEVIN G. RIEL

Kevin G. Riel *Chair of the Board* 

/s/ THOMAS E. HALVERSON

Thomas E. Halverson President and Chief Executive Officer

/s/ DAVID P. BURLAGE

David P. Burlage Chief Financial Officer

### CERTIFICATION

I, Thomas E. Halverson, President and Chief Executive Officer of CoBank, ACB (CoBank or the Bank), a federally chartered instrumentality under the Farm Credit Act of 1971, as amended, certify that:

- (1) I have reviewed this quarterly report of CoBank;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of CoBank as of, and for, the periods presented in this report;
- (4) CoBank's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures and internal control over financial reporting for CoBank and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Bank, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the Bank's internal control over financial reporting that occurred during the Bank's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
- (5) CoBank's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Bank's auditors and the audit committee of the Bank's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize, and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal control over financial reporting.

### /s/ THOMAS E. HALVERSON

Thomas E. Halverson President and Chief Executive Officer

Dated: May 10, 2019

### CERTIFICATION

I, David P. Burlage, Chief Financial Officer of CoBank, ACB (CoBank or the Bank), a federally chartered instrumentality under the Farm Credit Act of 1971, as amended, certify that:

- (1) I have reviewed this quarterly report of CoBank;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations, and cash flows of CoBank as of, and for, the periods presented in this report;
- (4) CoBank's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures and internal control over financial reporting for CoBank and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Bank, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the Bank's internal control over financial reporting that occurred during the Bank's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
- (5) CoBank's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Bank's auditors and the audit committee of the Bank's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize, and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal control over financial reporting.

### /s/ DAVID P. BURLAGE

David P. Burlage Chief Financial Officer

Dated: May 10, 2019

# Office Locations CoBank, ACB

### CoBank National Office

6340 S. Fiddlers Green Circle Greenwood Village, CO 80111 Denver, CO 80217 (303) 740-4000 (800) 542-8072

## Farm Credit Leasing

*Services Corporation* 1665 Utica Avenue South, Suite 400 Minneapolis, MN 55416 (952) 417-7800 (800) 444-2929

### Washington, D.C. Office

50 F Street, N.W., Suite 900 Washington, DC 20001 (202) 650-5860

## **U.S. Regional Offices**

### Ames Banking Center

2515 University Boulevard, Suite 104 Ames, IA 50010 (515) 292-8828

### Atlanta Banking Center \*

2300 Windy Ridge Parkway, Suite 370S Atlanta, GA 30339 (770) 618-3200 (800) 255-7429 FCL: (770) 618-3226

### Austin Banking Center

4801 Plaza on the Lake Drive Austin, TX 78746 (855) 738-6606

### Enfield Banking Center \*

240B South Road Enfield, CT 06082-4451 (860) 814-4043 (800) 876-3227 FCL: (860) 814-4049

### Fargo Banking Center

4143 26th Avenue South, Suite 101 Fargo, ND 58104 (701) 277-5007 (866) 280-2892

### Florida Farm Credit Leasing Office \*\*

3594 Maribella Dr. New Smyrna Beach, FL 32168 (678) 592-5394

### Louisville Banking Center \*

2000 High Wickham Place, Suite 101 Louisville, KY 40245 (502) 423-5650 (800) 262-6599 FCL: (800) 942-3309

### Lubbock Banking Center \*

5715 West 50th Lubbock, TX 79414 (806) 788-3700 FCL: (806) 788-3705

### Minneapolis Banking Center \*

1665 Utica Avenue South, Suite 400 Minneapolis, MN 55416 (952) 417-7900 (800) 282-4150 FCL: (800) 444-2929

### Ohio Farm Credit Leasing Office \*\*

1225 Irmscher Boulevard Celina, OH 45822 (855) 838-9961 Ext. 23969

### **Omaha Banking Center \***

13810 FNB Parkway, Suite 301 Omaha, NE 68154 (402) 492-2000 (800) 346-5717

### Sacramento Banking Center \*

3755 Atherton Road Rocklin, CA 95765 (916) 380-3524 (800) 457-0942 FCL: (800) 289-7080

### Spokane Banking Center

2001 South Flint Road, Suite 102 Spokane, WA 99224 (509) 363-8700 (800) 378-5577

Sterling Banking Center 229 South 3rd Street Sterling, CO 80751 (970) 521-2774

### St. Louis Banking Center \*

635 Maryville Centre Drive, Suite 130 St. Louis, MO 63141 (314) 835-4200 (800) 806-4144 FCL: (800) 853-5480

### Wichita Banking Center \*

245 North Waco, Suite 130 Wichita, KS 67202 (316) 290-2000 (800) 322-3654 FCL: (800) 322-6558

### International

Singapore Representative Office 10 Hoe Chiang Road #05-01 Keppel Towers Singapore 089315 (65) 6534-5261

- \* Farm Credit Leasing office within this CoBank location
- \*\* Farm Credit Leasing office only

CoBank's 2019 Quarterly and Annual Reports to Shareholders are available free of charge on request by calling or visiting one of our banking center locations and through our website at www.cobank.com on approximately May 10, 2019, August 9, 2019, November 8, 2019, and February 28, 2020 (Annual Report).